Interfood Shareholding Company and its subsidiary

Consolidated Interim Financial Statements for the six-month period ended 30 June 2013

Interfood Shareholding Company and its subsidiary Corporate information

| Investment Licence No. | 270/GP | 16 November 1991 |
|-------------------------------|--------|------------------|
|-------------------------------|--------|------------------|

Investment Certificate No. 472033000328 (1st amendment) 28 November 2007

 472033000328 (2nd amendment)
 20 May 2010

 472033000328 (3rd amendment)
 22 April 2011

 472033000328 (4th amendment)
 18 October 2011

The Company's investment licence has been amended several times, the most recent of which is by investment licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The investment licence and its amendments were issued by the Ministry of Planning and Investment and are valid for 50 years.

The investment certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial investment licence.

Board of Management Michio Nagabayashi Chairman

Toru Yamasaki Member
Hiroshi Fujikawa Member
Nguyen Thi Kim Lien Member
Pang Tze Wei Member

Board of Directors Michio Nagabayashi General Director

Kazufumi Nagashima Director/General Manager

of Factory

Hidefumi Matsuo Director/ General Manager

of Administration

Nguyen Thi Kim Lien Director/General Manager

of Finance

Takaaki Suemitsu Director/General Manager

of Sales and Marketing

Registered Office Lot 13, Tam Phuoc Industrial Zone

Bien Hoa City Dong Nai Province

Vietnam

Auditors KPMG Limited

Vietnam

Interfood Shareholding Company and its subsidiary Statement of the Board of Directors

The Board of Directors is responsible for the preparation and presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements. In the opinion of the Board of Directors:

- (a) the consolidated interim financial statements set out on pages 4 to 39 are prepared and presented so as to give a true and fair view of the consolidated financial position of the Group as at 30 June 2013, and the consolidated results of operations and the consolidated cash flows of the Group for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these consolidated interim financial statements for issue.

On behalf of the Board of Directors

Signed and sealed

Michio Nagabayashi Chairman – cum General Director

Ho Chi Minh City, 29 August 2013

INTERIM FINANCIAL STATEMENTS REVIEW REPORT

To the Shareholders
Interfood Shareholding Company and its subsidiary

We have reviewed the accompanying consolidated interim financial statements of Interfood Shareholding Company ("the Company") and its subsidiary (collectively "the Group") as at 30 June 2013, which comprise the consolidated interim balance sheet as at 30 June 2013, the related consolidated interim statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Group's management on 29 August 2013, as set out on pages 4 to 39. These consolidated interim financial statements are the responsibility of the Group's management. Our responsibility is to issue a report on these consolidated interim financial statements based on our review.

We conducted our review in accordance with the Vietnamese Standard on Auditing 910 on Engagements to Review Financial Statements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated interim financial statements are free of material misstatements. A review is limited primarily to inquiries of group personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view of the consolidated financial position of Interfood Shareholding Company and its subsidiary as at 30 June 2013 and of their consolidated results of operations and their consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited

Vietnam

Investment Certificate No: 011043000345

Review Report No: 13-01-290

Signed

Lam Thi Ngoc Hao

Practicing Auditor Registration Certificate No. 0866-2013-007-1 Deputy General Director

Ho Chi Minh City, 29 August 2013

Signed and sealed

Chong Kwang Puay Practicing Auditor Registration Certificate No. 0864-2013-007-1

Interfood Shareholding Company and its subsidiary Consolidated balance sheet as at 30 June 2013

Form B 01a – DN/HN

| | Code | Note | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|--|--------------|--|--|
| ASSETS | | | | |
| Current assets (100 = 110 + 130 + 140 + 150) | 100 | | 243,836,550 | 267,847,456 |
| Cash | 110 | 5 | 30,813,499 | 82,201,930 |
| Accounts receivable – short-term Accounts receivable – trade Prepayments to suppliers Other receivables | 130 131 132 135 | 6 | 24,569,523 14,419,380 9,504,002 646,141 | 25,804,851 14,959,024 5,657,510 5,188,317 |
| Inventories Inventories Allowance for inventories | 140 141 149 | 7 | 182,622,707 189,098,403 (6,475,696) | 157,649,819 164,125,515 (6,475,696) |
| Other current assets Short-term prepayments Deductible value added tax Taxes and other receivables from State Treasury Other current assets | 150 151 152 154 158 | | 5,830,821 2,414,201 2,996,496 | 2,190,856 76,355 1,365,672 2,999 745,830 |
| Long-term assets (200 = 220 + 260) | 200 | | 370,602,302 | 384,797,320 |
| Fixed assets Tangible fixed assets Cost Accumulated depreciation Intangible fixed assets Cost Accumulated amortisation Construction in progress | 220 221 222 223 227 228 229 230 | 8 9 10 | 363,879,104 324,026,918 599,525,594 (275,498,676) 36,097,086 43,119,492 (7,022,406) 3,755,100 | 351,226,439 342,828,214 601,920,515 (259,092,301) |
| Other long-term assets Long-term prepayments Other long-term assets | 260 261 268 | 11 | 6,723,198 5,208,440 1,514,758 | 33,570,881 32,056,123 1,514,758 |
| TOTAL ASSETS $(270 = 100 + 200)$ | 270 | | 614,438,852 | 652,644,776 |

Interfood Shareholding Company and its subsidiary Consolidated balance sheet as at 30 June 2013 (continued)

Form B 01a - DN/HN

| | Code | Note | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|---|------|------|----------------------|-----------------------|
| RESOURCES | | | | |
| LIABILITIES $(300 = 310 + 330)$ | 300 | | 646,716,059 | 715,066,230 |
| Current liabilities | 310 | | 503,067,005 | 468,962,998 |
| Short-term borrowings | 311 | 12 | 347,094,000 | 364,490,000 |
| Accounts payable – trade | 312 | 13 | 121,713,436 | 67,219,267 |
| Advances from customers | 313 | | 5,341,555 | 6,552,905 |
| Taxes payable to State Treasury | 314 | 14 | 426,860 | 2,521,875 |
| Payables to employees | 315 | | 10,135,509 | 9,446,623 |
| Accrued expenses | 316 | 15 | 17,395,260 | 17,526,866 |
| Other payables | 319 | 16 | 960,385 | 1,205,462 |
| Long-term borrowings and liabilities | 330 | | 143,649,054 | 246,103,232 |
| Long-term deposits | 331 | | 26,139 | 26,139 |
| Long-term borrowings | 334 | 17 | 136,734,000 | 239,388,971 |
| Deferred tax liabilities | 335 | 18 | 3,600,870 | 3,360,619 |
| Provision for severance allowance | 337 | 19 | 3,288,045 | 3,327,503 |
| EQUITY $(400 = 410)$ | 400 | | (35,074,111) | (61,806,299) |
| Owners' equity | 410 | 20 | (35,074,111) | (61,806,299) |
| Share capital | 411 | 21 | 381,443,888 | 381,443,888 |
| Share premium | 412 | | 85,035,704 | 85,035,704 |
| Acquisition reserve | 419 | 22 | (32,535,252) | (32,535,252) |
| Accumulated losses | 420 | | (469,018,451) | (495,750,639) |
| MINORITY INTEREST | 439 | | 2,796,904 | (615,155) |
| TOTAL RESOURCES (440 = 300 + 400 + 439) | 440 | - | 614,438,852 | 652,644,776 |

Interfood Shareholding Company and its subsidiary Consolidated balance sheet as at 30 June 2013 (continued)

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OFF BALANCE SHEET ITEMS

| 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|----------------------|-----------------------|
| | |
| 8,382,299 | 33,479,357 |
| 10,030 | 13,546 |
| | VND'000 8,382,299 |

29 August 2013

Prepared by: Approved by:

Signed Signed and sealed

Nguyen Hong Phong Chief Accountant Michio Nagabayashi Chairman – cum General Director

Interfood Shareholding Company and its subsidiary Consolidated statement of income for the six-month period ended 30 June 2013

Form B 02a - DN/HN

| | Code | Note | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|--|----------------------------|----------|---|---|
| Total revenue | 01 | 23 | 511,218,295 | 476,952,431 |
| Less revenue deductions | 02 | 23 | 14,446,401 | 14,015,702 |
| Net revenue (10 = 01 - 02) | 10 | 23 | 496,771,894 | 462,936,729 |
| Cost of sales | 11 | 24 | 347,527,703 | 355,891,556 |
| Gross profit (20 = 10 - 11) | 20 | | 149,244,191 | 107,045,173 |
| Financial income Financial expenses In which: Interest expenses Selling expenses General and administration expenses | 21 22 23 24 25 | 25 26 | 800,495 9,148,404 4,278,250 197,782,484 17,801,749 | 455,175 4,740,536 3,617,158 88,837,377 14,502,266 |
| Net operating loss ${30 = 20 + (21 - 22) - (24 + 25)}$ | 30 | - | (74,687,951) | (579,831) |
| Other income Other expenses | 31 32 | 27 | 108,454,793 3,382,334 | 12,244,156 6,386,156 |
| Results of other activities (40 = 31 - 32) | 40 | - | 105,072,459 | 5,858,000 |
| Profit before tax $(50 = 30 + 40)$ | 50 | - | 30,384,508 | 5,278,169 |
| Income tax expense – current | 51 | 28 | - | 2,540,287 |
| Income tax expense – deferred | 52 | 28 | 240,261 | 240,272 |
| Net profit after tax (60 = 50 - 51- 52) | 60 | - | 30,144,247 | 2,497,610 |

Interfood Shareholding Company and its subsidiary Consolidated statement of income for the six-month period ended 30 June 2013 (continued)

Form B 02a - DN/HN

| | Code | Note | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|-------------------------------|------|------|---|---|
| Attributable to: | | | | |
| Minority interest | 61 | | 3,412,059 | 76,459 |
| Equity holders of the Company | 62 | | 26,732,188 | 2,421,151 |
| Earnings per share | | 29 | | |
| Basic earnings per share | 70 | | 0.9173 | 0.0831 |

29 August 2013

Prepared by: Approved by:

Signed Signed and sealed

Nguyen Hong Phong Michio Nagabayashi
Chief Accountant Chairman – cum General Director

Interfood Shareholding Company and its subsidiary Consolidated statement of cash flows for the six-month period ended 30 June 2013 (Indirect method)

Form B 03a - DN/HN

| | Code | Note | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|--|----------|------|---|---|
| CASH FLOWS FROM OPERATING AC | TIVITI | ES | | |
| Profit before tax | 01 | | 30,384,508 | 5,278,169 |
| Adjustments for | 0.2 | | 10.001.001 | 22 525 222 |
| Depreciation and amortisation | 02 | | 18,891,921 | 22,535,292 |
| Allowances and provisions | 03 | | 28,418 | 2,561,719 |
| Unrealised foreign exchange losses, net | 04 | | 4,686,675 | - |
| Income from loan waiving | 05 | | (104,006,972) | - |
| Interest income | 05 | | (617,016) | (254,289) |
| Interest expense | 06 | | 4,278,250 | 3,617,158 |
| Operating profit before changes in working capital | 08 | - | (46,354,216) | 33,738,049 |
| Change in receivables and other current | | | | |
| assets | 09 | | 34,173 | (9,288,330) |
| Change in inventories | 10 | | (24,972,888) | (30,975,672) |
| Change in payables and other liabilities | 11 | | 53,960,078 | 17,404,668 |
| Change in prepayments | 12 | | (1,928,515) | (128,321) |
| | | - | (19,261,368) | 10,750,394 |
| Interest paid | 13 | | (6,892,360) | (3,184,081) |
| Net cash flows from operating activities | 20 | - | (26,153,728) | 7,566,313 |
| CASH FLOWS FROM INVESTING ACT | TIVITIE | S | | |
| Devenue for additions to five 1 | | | | |
| Payments for additions to fixed assets | 21 | | (5 106 224) | (0.620.701) |
| and other long-term assets Receipts of interests | 21 27 | | (5,106,234) 617,016 | (9,630,701) 254,289 |
| Receipts of interests | 21 | | 017,016 | <u> </u> |
| Net cash flows from investing activities | 30 | | (4,489,218) | (9,376,412) |

Interfood Shareholding Company and its subsidiary Consolidated statement of cash flows for the six-month period ended 30 June 2013 (Indirect method - continued)

Form B 03a - DN/HN

| | Code | Note | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|--|---------|------|---|---|
| CASH FLOWS FROM FINANCING AC | TIVITIE | ES | | |
| Payments to settle loan principals | 34 | | (20,828,000) | - |
| Net cash flows from financing activities | 40 | - | (20,828,000) | - |
| Net cash flows during the period $(50 = 20 + 30 + 40)$ | 50 | - | (51,470,946) | (1,810,099) |
| Cash at the beginning of the period | 60 | | 82,201,930 | 41,214,467 |
| Effect of exchange rate fluctuations on cash | 61 | | 82,515 | - |
| Cash at the end of the period $(70 = 50 + 60 + 61)$ | 70 | 5 | 30,813,499 | 39,404,368 |
| | | = | | |

NON-CASH INVESTING AND FINANCING ACTIVITIES

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Transfer from other payables to short-term borrowings | | 20,828,000 |

29 August 2013

Prepared by: Approved by:

Signed Signed and sealed

Nguyen Hong Phong Michio Nagabayashi
Chief Accountant Chairman – cum General Director

Form B 09a - DN/HN

These notes form an integral part of and should be read in conjunction with the accompanying consolidated interim financial statements.

1. Reporting entity

Interfood Shareholding Company ("the Company") is incorporated as a joint stock company in Vietnam. The consolidated interim financial statements for the six-month period ended 30 June 2013 comprises the Company and its subsidiary, Avafood Shareholding Company ("Avafood") (collectively "the Group"). The principal activities of the Group are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products and the production of biscuits and snack food, carbonated fruit juice and fruit juice with 5% alcohol content, bottled filtered water and PET bottle; and to manufacture packaging for foods and beverages.

The Company owns 90.4% of the equity interests in Avafood, whose principal activities are to provide processing service and produce products including fruit juice, bottled filtered water, biscuits, jams and sweets of all kinds, and from agricultural and aquatic products as well as livestock and lease a workshop under the Investment Licence No. 48/GP-ĐN issued by the People's Committee of Dong Nai Province on 19 July 2002.

The Company's shares were listed on the Ho Chi Minh Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of Ho Chi Minh Stock Exchange, the Company's shares were delisted from 3 May 2013 and trading in Vietnam Security Depository.

As at 30 June 2013, the Group had 1,433 employees (31/12/2012: 1,351 employees).

2. Basis of preparation

(a) Statement of compliance

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial statements.

(b) Basis of measurement

The consolidated interim financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

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(c) Going concern assumption

The consolidated interim financial statements have been prepared on a going concern basis. At the balance sheet date, current liabilities exceeded current assets by VND259,230 million (31/12/2012: VND201,116 million) and the total liabilities exceeded total assets by VND32,277 million (31/12/2012: VND62,421 million). Furthermore, the Group has significant loans that will require refinancing within the next 12 months (Note 12). The validity of the going concern assumption fundamentally depends on the ultimate majority shareholder continuing to provide such financial assistance as is necessary to enable the Group to meet its liabilities as and when they fall due and to maintain the Group in existence as a going concern for the foreseeable future.

At the time of this report, there is no reason for the management to believe that the ultimate majority shareholder will not continue its support.

(d) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

(e) Accounting currency

The consolidated interim financial statements are prepared and presented in Vietnam Dong ("VND") rounded to the nearest thousand ("VND'000").

On 1 January 2013, the Group changed its accounting currency from United States Dollars ("USD") to Vietnam Dong ("VND") in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance ("Circular 244"). The method of translation applied is as follows:

- All balances in USD as at 31 December 2012 have been translated to VND at the closing exchange rate of VND20,828 to USD1.
- The corresponding figures in USD as at 31 December 2011, 31 December 2012 and as at 30 June 2012 and for the six-month period ended 30 June 2012 presented in the consolidated statements of income and cash flows and notes to consolidated interim financial statements have been calculated by translating the amounts in the consolidated financial statements for the years ended 31 December 2011, 31 December 2012 and for the six-month period ended 30 June 2012 at the exchange rate of VND20,828 to USD1.

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3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of the consolidated interim financial statements.

The same accounting policies and methods of computation are followed in these interim financial statements as compared with the most recent annual financial statements as of and for the year ended 31 December 2012.

The interim financial statements should be read in conjunction with the most recent audited annual financial statements.

(a) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated interim financial statements from the date that control commences until the date that control ceases.

(ii) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated interim financial statements.

(b) Foreign currency

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the period have been translated into VND at rates approximating those ruling at the transaction dates.

All foreign exchange differences are recorded in the consolidated statement of income.

(c) Cash

Cash comprises cash balances and call deposits.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

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(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Group applies the perpetual method of accounting for inventory.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use, and the cost of dismantling and removing the asset and restoring the site on which they are located. Expenditures incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follow:

| - | buildings | 15 - 30 years |
|---|-------------------------|---------------|
| • | machinery and equipment | 10 - 15 years |
| • | motor vehicles | 6 years |
| • | office equipment | 10 years |

(g) Intangible fixed assets

(i) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 10 years.

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(ii) Land use rights

Land use rights are stated at cost less accumulated amortisation. The initial cost of a land use right comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 50 years.

(h) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

(i) Long-term prepayments

(i) Renovation expenses

Renovation expenses are initially stated at cost and are amortised on a straight line basis over 3 years starting from the date of completion of the renovation.

(ii) Tools and supplies

Tools and supplies which do not qualify for recognition of tangible fixed assets under Vietnamese regulation as their cost is less than VND30 million are classified as long-term prepayments and are amortised on a straight line basis over 3 years.

(j) Trade and other payables

Trade and other payables are stated at their cost.

(k) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(i) Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

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Pursuant to Law on Social Insurance, effective from 1 January 2009 the Group and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. The contribution to be paid by each party is calculated at 1% of the lower of the employees' basic salary and 20 times the general minimum salary level as specified by the Government from time to time. With the implementation of unemployment insurance scheme, the Group is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 30 June 2013 will be determined based on the eligible employees' years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

(l) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follow:

(i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
 - acquired or incurred principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as financial assets at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- those that the Group upon initial recognition designates as at fair value through profit or loss;
- those that the Group designates as available-for-sale; and
- those that meet the definition of loans and receivables.

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Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Group intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Group on initial recognition designates as available-for-sale; or
- for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that is not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

The Group's financial assets, comprising cash in bank, accounts receivable and other receivables, are under the category of loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
 - acquired or incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as financial liabilities at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised costs.

The Group's financial liabilities, comprising borrowings, accounts payable and other payables, are under the category of financial liabilities carried at amortised cost.

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The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(m) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(n) Acquisition reserve

Acquisition reserve represents the difference between the consideration given and the aggregate value of the assets and liabilities of the acquired entity in a business combination involving entities under common control.

(o) Revenue

Revenue from the sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

(p) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

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(q) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(r) Earnings per share

The Group presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. The Group does not present diluted EPS as it has no potential ordinary shares.

(s) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments.

(t) Related companies

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

4. Segment reporting

The Group mainly operates in one business segment, which is the production and sales of beverage and in one geographical segment, which is Vietnam. During the period, the Group was involved in certain production and trading transactions of biscuits and other related products which do not qualify as separate segments.

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5. Cash

| | | 6/2013 D'000 | 31/12/2012 VND'000 |
|------------------------------|----|----------------------|-----------------------|
| Cash on hand Cash in bank | 30 | 164,141 0,649,358 | 125,780 82,076,150 |
| | 30 |),813,499 | 82,201,930 |

6. Accounts receivable

Other receivables comprised:

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|----------------------|-----------------------|
| Marketing support receivable from Kirin Holdings Singapore | | |
| Pte, Ltd. | - | 5,087,364 |
| Others | 646,141 | 100,953 |
| | 646,141 | 5,188,317 |

7. Inventories

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|---------------------------|---|---|
| Raw materials | 60,973,968 | 63,741,782 |
| Tools and supplies | 10,348,159 | 8,727,411 |
| Work in progress | 7,253,090 | 4,413,016 |
| Finished goods 1 | 110,523,186 | 87,243,306 |
| Allowance for inventories | 189,098,403 (6,475,696) 182,622,707 | 164,125,515 (6,475,696) 157,649,819 |

There was no movement in the allowance for inventories during the period.

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8. Tangible fixed assets

| | Buildings VND'000 | Machinery and equipment VND'000 | Motor vehicles VND'000 | Office equipment VND'000 | Total VND'000 |
|--|----------------------|--|------------------------------|--------------------------------|------------------------|
| Cost | | | | | |
| Opening balance Additions Transfer from | 115,827,236 | 470,647,484 799,966 | 10,130,302 | 5,315,493 20,401 | 601,920,515 820,367 |
| construction in progress Transfer to long-term | 39,118 | 520,308 | - | - | 559,426 |
| prepayments | (52,333) | (2,788,119) | (42,559) | (891,703) | (3,774,714) |
| Closing balance | 115,814,021 | 469,179,639 | 10,087,743 | 4,444,191 | 599,525,594 |
| Accumulated depreciation | | | | | |
| Opening balance | 20,061,342 | 230,120,344 | 6,291,077 | 2,619,538 | 259,092,301 |
| Charge for the period Transfer to long-term | 1,966,671 | 15,811,976 | 546,204 | 288,084 | 18,612,935 |
| prepayments | (11,008) | (1,764,872) | (7,527) | (423,153) | (2,206,560) |
| Closing balance | 22,017,005 | 244,167,448 | 6,829,754 | 2,484,469 | 275,498,676 |
| Net book value | | | | | |
| Opening balance | 95,765,894 | 240,527,140 | 3,839,225 | 2,695,955 | 342,828,214 |
| Closing balance | 93,797,016 | 225,012,191 | 3,257,989 | 1,959,722 | 324,026,918 |

Included in the cost of tangible fixed assets were assets costing VND21,319 million which were fully depreciated as of 30 June 2013 (31 December 2012: VND16,687 million), but which are still in active use.

The carrying amount of temporarily idle equipment in tangible fixed assets amounted to VND33,843 million as of 30 June 2013 (31 December 2012: VND19,352 million).

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9. Intangible fixed assets

| | Land use rights VND'000 | Software VND'000 | Total VND'000 |
|--|----------------------------|---------------------|-------------------------|
| Cost | | | |
| Opening balance Transfer from construction in progress Transfer from long-term prepayments | 34,749,926 | 8,369,566 - | 8,369,566 34,749,926 |
| Closing balance | 34,749,926 | 8,369,566 | 43,119,492 |
| Accumulated amortisation | | | |
| Opening balance Charge for the period Transfer from long-term prepayments | 6,743,420 | 278,986 - | 278,986 6,743,420 |
| Closing balance | 6,743,420 | 278,986 | 7,022,406 |
| Net book value | | | |
| Opening balance Closing balance | 28,006,506 | 8,090,580 | 36,097,086 |

10. Construction in progress

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Year ended 31/12/2012 VND'000 |
|--------------------------------------|---|-------------------------------|
| Opening balance | 8,398,225 | 29,335,779 |
| Additions during the period/year | 4,285,867 | 3,889,630 |
| Transfers to tangible fixed assets | (559,426) | (24,827,184) |
| Transfers to intangible fixed assets | (8,369,566) | - |
| Closing balance | 3,755,100 | 8,398,225 |

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11. Long-term prepayments

Movements of long-term prepayments during the period were as follow:

| | Prepaid land costs VND'000 | Renovation expenses VND'000 | Tools and supplies VND'000 | Total VND'000 |
|-------------------------------------|----------------------------------|-----------------------------------|----------------------------|------------------|
| Opening balance | 28,371,171 | 2,297,273 | 1,387,679 | 32,056,123 |
| Additions | - | 725,724 | - | 725,724 |
| Transfer from tangible fixed assets | - | - | 1,568,154 | 1,568,154 |
| Transfer to intangible fixed assets | (28,006,506) | - | - | (28,006,506) |
| Amortisation for the period | (364,665) | (496,404) | (273,986) | (1,135,055) |
| Closing balance | - | 2,526,593 | 2,681,847 | 5,208,440 |

12. Short-term borrowings

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|----------------------|-----------------------|
| Loans from Kirin Holdings Company, Limited | 347,094,000 | 364,490,000 |

Terms and conditions of unsecured outstanding short-term borrowings were as follow:

| | Currency | Annual interest rate | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--------|----------|----------------------|----------------------|-----------------------|
| Loan 1 | USD | LIBOR plus 0.8% p.a | 126,216,000 | 145,796,000 |
| Loan 2 | USD | LIBOR plus 0.8% p.a | 52,590,000 | 52,070,000 |
| Loan 3 | USD | LIBOR plus 0.8% p.a | 63,108,000 | 62,484,000 |
| Loan 4 | USD | LIBOR plus 0.8% p.a | 105,180,000 | 104,140,000 |
| | | | 347,094,000 | 364,490,000 |

The applicable interest rates of these loans range from 1.117% to 1.866% per annum during the period (year ended 31 December 2012: 1.456% to 1.928% per annum).

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13. Accounts payable - trade

Accounts payable - trade included the following amounts due to related parties:

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|----------------------|-----------------------|
| Amounts due to Vietnam Kirin Beverage Company, Limited | 15,692,627 | 3,176,332 |

The amount due to Vietnam Kirin Beverage Company, Limited, was the processing fee payable which was unsecured, interest free and are payable on demand.

14. Taxes payable to State Treasury

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|---------------------|----------------------|-----------------------|
| Value added tax | - | 1,580,137 |
| Import-export tax | 166,670 | 591,661 |
| Personal income tax | 163,835 | 249,728 |
| Other taxes | 96,355 | 100,349 |
| | 426,860 | 2,521,875 |

15. Accrued expenses

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--------------------------------|----------------------|-----------------------|
| Transportation fees | 6,268,662 | 3,802,151 |
| Sales discounts and commission | 2,499,332 | 2,021,795 |
| Loans interest payable | 2,941,634 | 5,555,744 |
| Secondment fee payable (*) | 4,563,918 | 5,021,464 |
| Others | 1,121,714 | 1,125,712 |
| | 17,395,260 | 17,526,866 |

^(*) According to the Secondment Agreement dated 1 July 2011, the Group agreed to pay the secondment fee to Kirin Holdings Company, Limited, who provides strategic and management advice and assistance to the Group at fixed amounts stipulated in the agreement with each seconded employee.

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16. Other payables

Other payables comprised:

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|----------------------|-----------------------|
| Dividends payable | 505,391 | 505,391 |
| Trade union, social and health insurance | 169,176 | 184,619 |
| Others | 285,818 | 515,452 |
| | 960,385 | 1,205,462 |

17. Long-term borrowings

| | Currency | Annual Interest rate | Year of maturity | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|----------|--------------------------------------|------------------|----------------------|-----------------------|
| Loan from Trade Ocean Holdings Sdn. Bhd. (a) | USD | three-month SIBOR minus 1% p.a | 2014 | - | 71,459,368 |
| Loan from Wonderfarm Biscuits & Confectionery Sdn. Bhd. (a) | USD | three-month SIBOR minus 1% p.a | 2014 | - | 32,547,603 |
| Unsecured loan from Kirin Holdings Company, Limited (b) | USD | 1.896% p.a | 2017 | 136,734,000 | 135,382,000 |
| | | | _ | 136,734,000 | 239,388,971 |

⁽a) On 1 March 2013, Trade Ocean Holding Sdn. Bhd. and Wonderfarm Biscuits & Confectionery Sdn. Bhd., shareholders ("the Lenders"), issued Deeds of Release ("Deeds") to waive the loans of USD3,430,928 (equivalent to VND71,459 million) and USD1,562,685 (equivalent to VND32,548 million) ("the Loans") granted to the Group under the Loan Novation Agreement date 28 February 2011 and loan contract dated 30 July 2009, respectively. According to the Deeds, the Lenders irrevocably releases and discharges the Group, without any representation or warranty and without any recourse of any nature whatsoever (whether past, present or future and whether actual or contingent), from any and all of its obligations to repay the Loans to the Lenders and also releases the Group from all of its liabilities (including the interest) in all aspects whatsoever in respect of the Loans.

⁽b) The unsecured loan bears fixed interest rate of 1.986% p.a., which is based on USD Swap Semi 30/360 5-year plus 0.8% per annum according to current Kirin Group's financial rules.

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18. Deferred tax liabilities

Recognised deferred tax liabilities

| | 30/06/2013 VND'000 | 31/12/2012 VND'000 |
|---|-----------------------|-----------------------|
| Deferred tax liabilities: Fixed assets | 3,600,870 | 3,360,619 |

19. Severance allowance

Movements of severance allowance during the period/year were as follow:

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Year ended 31/12/2012 VND'000 |
|---------------------------------------|---|-------------------------------------|
| Opening balance | 3,327,503 | 4,814,871 |
| Provision made during the period/year | 28,418 | 1,057,771 |
| Utilised during the period/year | (67,876) | (2,545,139) |
| Closing balance | 3,288,045 | 3,327,503 |

During the period, the Group contributed VND516 million (year ended 31 December 2012: VND748 million) to the unemployment insurance fund and the amount is recorded as part of labour and staff costs in the statement of income.

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20. Changes in owners' equity

| | Share capital VND'000 | Share premium VND'000 | Acquisition reserve VND'000 | Accumulate d losses VND'000 | Total VND'000 |
|---|-----------------------------|-----------------------------|-----------------------------------|-----------------------------------|------------------|
| Balance at 31 December 2011 – as restated | 381,443,888 | 85,035,704 | (32,535,252) | (352,232,305) | 81,712,035 |
| Net profit for the period | - | - | - | 2,421,151 | 2,421,151 |
| Balance at 30 June 2012 | 381,443,888 | 85,035,704 | (32,535,252) | (349,811,154) | 84,133,186 |
| | | | | | _ |
| Balance at 31 December 2012 | 381,443,888 | 85,035,704 | (32,535,252) | (495,750,639) | (61,806,299) |
| Net profit for the period | - | - | - | 26,732,188 | 26,732,188 |
| Balance at 30 June 2013 | 381,443,888 | 85,035,704 | (32,535,252) | (469,018,451) | (35,074,111) |

21. Share capital

The Group's authorised and issued share capital are:

| | 30/6/2013 | | 31/12/2012 | |
|--|---------------------|-------------|------------------|-------------|
| | Number of shares | VND'000 | Number of shares | VND'000 |
| Authorised and issued share ca Ordinary shares | pital 29,140,992 | 381,443,992 | 29,140,992 | 381,443,992 |
| Shares in circulation Ordinary shares | 29,140,984 | 381,443,888 | 29,140,984 | 381,443,888 |

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Group. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Group's residual assets. In respect of shares bought back by the Group, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

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22. Acquisition reserve

In 2007, the Company acquired 90% shareholding of Avafood in a business combination under common control. This amount represents the difference between consideration given and the net amounts of assets and liabilities of Avafood attributable to the Company at the acquisition date.

23. Revenue

Total revenue represents the gross value of goods sold exclusive of value added tax.

| Net revenue comprised | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Total revenue | | |
| Sales of drinks | 448,604,147 | 435,844,478 |
| Sales of biscuits | 12,639,173 | 13,420,397 |
| Sales of other products | 49,974,975 | 27,687,556 |
| Less sales deductions | | |
| Sales allowance | 14,415,858 | 13,796,633 |
| Sales returns | 30,543 | 219,069 |
| Net revenue | 496,771,894 | 462,936,729 |

24. Cost of sales

| Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|
| | |
| 312,432,941 | 322,593,936 |
| 12,396,398 | 14,782,840 |
| 22,698,364 | 18,514,780 |
| 347,527,703 | 355,891,556 |
| | period from 1/1/2013 to 30/6/2013 VND'000 312,432,941 12,396,398 22,698,364 |

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25. Financial income

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|------------------------------------|---|---|
| Interest income from bank deposits | 617,016 | 254,289 |
| Realised foreign exchange gains | - | 200,886 |
| Unrealised foreign exchange gains | 183,479 | - |
| | 800,495 | 455,175 |

26. Financial expenses

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Interest expense | 4,278,250 | 3,617,158 |
| Realised foreign exchange losses Unrealised foreign exchange losses | 4,870,154 | 1,123,378 |
| | | |
| | 9,148,404 | 4,740,536 |

27. Other income

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Support for marketing activities from Kirin Holdings Singapore Pte, Ltd. Loan waiving from Trade Ocean Holdings Sdn. Bhd. and | - | 6,439,705 |
| Wonderfarm Biscuits & Confectionery Sdn. Bhd. (Note 17(a)) Others | 104,006,971 4,447,822 | 5,804,451 |
| | 108,454,793 | 12,244,156 |
| | | |

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28. Income tax

(b)

(a) Recognised in the statement of income

| Recognised in the statement of income | | |
|--|--|---|
| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
| Current tax expense | | |
| Current period | _ | 2,540,287 |
| Deferred tax income | | |
| Origination and reversal of temporary differences | 240,261 | 240,272 |
| | 240,261 | 2,780,559 |
| | | |
| Reconciliation of effective tax rate | | |
| Reconciliation of effective tax rate | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
| Reconciliation of effective tax rate Profit before tax | period from 1/1/2013 to 30/6/2013 | period from 1/1/2012 to 30/6/2012 |
| Profit before tax Tax at the Group's tax rate Non-deductible expenses | period from 1/1/2013 to 30/6/2013 VND'000 | period from 1/1/2012 to 30/6/2012 VND'000 |
| Profit before tax Tax at the Group's tax rate | period from 1/1/2013 to 30/6/2013 VND'000 30,384,508 | period from 1/1/2012 to 30/6/2012 VND'000 5,278,169 |

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(c) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

| | 30/6/2013 | | 31/12/2012 | |
|--|------------------------------------|-------------------------|------------------------------------|--------------------------|
| | Temporary difference VND'000 | Tax value VND'000 | Temporary difference VND'000 | Tax value VND'000 |
| Deductible temporary differences Tax losses | 20,003,201 100,617,279 | 5,000,800 25,154,320 | 48,587,663 159,044,316 | 12,146,916 39,761,079 |
| | 120,620,480 | 30,155,120 | 207,631,979 | 51,907,995 |

The tax losses expire in the following years:

| Year of expiry | Status of tax review | Tax losses available VND'000 |
|----------------|----------------------|------------------------------------|
| 2013 | Finalised | 14,494,351 |
| 2014 | Finalised | 19,228,472 |
| 2015 | Outstanding | 1,506,073 |
| 2016 | Outstanding | 45,773,074 |
| 2017 | Outstanding | 19,615,309 |
| | | 100,617,279 |

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

(d) Applicable tax rates

Under the terms of the Group's Investment Certificate, the Group has an obligation to pay the government income tax at the rate of 15% of taxable profits for the first 12 years starting from the first year of operation (1994). Thereafter, from 2006 onwards the Group is subject to income tax at the rate of 25%.

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According to Decree No. 24/2007/ND-CP dated 14 February 2007 (which replaced Decree No. 164/2003/ND-CP dated 22 December 2003), the Group is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Group relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Bien Hoa City. As a result, profit derived from this line is exempted from corporate income tax for two years and a reduction of 50% for the following six years. Also as stated in this Decree, the Group is entitled to tax incentives in relation to investments made in new production lines that are qualified under this Decree. The tax incentives include one year of exemption from corporate income tax and a reduction of 50% for the following four years applied to profit derived from the new production lines.

Under Decree No. 124/2008/ND-CP dated 11 December 2008 (which replaced Decree No. 24/2007/ND-CP dated 14 February 2007) and Decree 122/2011ND-CP dated 27 December 2012 (which provided a number of amendments to prevailing Decree No124/2008/ND-CP), the Group will continue to enjoy its tax incentives under Decree No. 24/2007/ND-CP dated 14 February 2007.

According to Letter No. 11924/TC-CST dated 20 October 2004 issued by the Ministry of Finance, the Group is entitled to a 50% reduction for two years after listing its shares in Ho Chi Minh City Securities Trading Centre. The Group has completed the registration with the tax authority to apply the incentives commencing from 2007.

29. Earnings per share

(a) Basic earnings per share

The calculation of basic earnings per share at 30 June 2013 was based on the profit or loss attributable to ordinary shareholders of the Group and a weighted average number of ordinary shares outstanding during the period, calculated as follows:

(i) Net profit attributable to ordinary shareholders

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|--|---|---|
| Net profit attributable to ordinary shareholders | 26,732,188 | 2,421,151 |

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(ii) Weighted average number of ordinary shares

| | Six-month period from 1/1/2013 to 30/6/2013 | Six-month period from 1/1/2012 to 30/6/2012 |
|---|---|---|
| Weighted average number of ordinary shares for the period | 29,140,984 | 29,140,984 |

30. Financial instruments

(a) Financial risk management

(i) Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk.

(ii) Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board is responsible for developing and monitoring the Group's risk management policies.

(b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

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(i) Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follow:

| | Note | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|---------------|--------------------------|--------------------------|
| Cash in bank Trade and other receivables | (ii) (iii) | 30,649,358 15,065,521 | 82,076,150 20,147,341 |
| | - | 45,714,879 | 102,223,491 |

(ii) Cash in bank

The cash at bank of the Group is mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

(iii) Trade and other receivables

The carrying amount of receivables represents the maximum credit risk pertaining to receivables.

The Group's exposure to credit risk in relation with receivables is mainly influenced by the individual characteristics of each customer. In response to the risk, the Group has established a credit policy under which most customers have to settle payment in advance before the goods delivery is carried out. Only customers considered with high creditworthiness by the management are offered credit terms. Receivables are due within 30 days to 45 days from the date of billing. Debtors with balances that are overdue more than 1 day are requested to settle the balances before further credit is granted. No collateral is collected from the customers.

Based on historic default rates, the Group believes that no allowance for doubtful debts is necessary in respect of the outstanding trade and other receivables as of 30 June 2013.

The aging of trade and other receivables is as follows:

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|-----------------------------|----------------------|-----------------------|
| Not past due | 711,726 | 12,784,142 |
| Past due 0 – 30 days | 9,309,860 | 3,466,342 |
| Past due 31 – 180 days | 3,652,474 | 3,090,709 |
| Past due more than 180 days | 1,391,461 | 806,148 |
| | 15,065,521 | 20,147,341 |

There was no material impairment of receivables at of 30 June 2013 and 31 December 2012.

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(c) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group also manages its borrowings from related companies by managing the financing terms with the related companies.

The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

| 30 J | une | 20 | 13 |
|------|-----|----|----|
|------|-----|----|----|

| | Carrying amount VND'000 | Contractual cash flows VND'000 | Within 1 year VND'000 | 1 – 2 years VND'000 | 2 – 5 years VND'000 |
|--------------------------|-------------------------------|--------------------------------------|-----------------------------|---------------------------|---------------------------|
| Trade and other payables | 150,204,590 | 150,204,590 | 150,204,590 | - | - |
| Short-term borrowings | 347,094,000 | 349,959,847 | 349,959,847 | - | - |
| Long-term borrowings | 136,734,000 | 146,755,875 | 2,599,579 | 2,599,579 | 141,556,717 |
| | 634,032,590 | 646,920,312 | 502,764,016 | 2,599,579 | 141,556,717 |
| 31 December 2012 | | | | | |
| | Carrying amount VND'000 | Contractual cash flows VND'000 | Within 1 year VND'000 | 1 – 2 years VND'000 | 2 – 5 years VND'000 |
| Trade and other payables | 95,398,218 | 95,398,218 | 95,398,218 | - | - |
| Short-term borrowings | 364,490,000 | 368,196,343 | 368,196,343 | - | - |
| | | | | | |
| Long-term borrowings | 239,388,971 | 218,037,043 | 74,033,250 | 2,573,883 | 141,429,910 |

The Group manages its ability to meet the expected operational expenses and servicing its debts by maintaining several financial facilities as follow:

• USD19 million unused short-term loan facility which renew automatically at the option of Group. Interest would be payable at rates of Libor + 0.8% per annum.

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(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Group is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than its accounting currency of the Group. The currency in which these transactions primarily are denominated is USD.

The Group's exposure to currency risk is managed by keeping the exposure to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term over-exposures.

Exposure to currency risk

The Group had the following net monetary liability position exposed to currency risk. The following balances are presented in original currency:

| | 30/06/2013 USD | 31/12/2012 USD |
|-----------------------------|-------------------|-------------------|
| Cash | 398,474 | 1,607,578 |
| Accounts receivable - trade | 299,830 | 158,704 |
| Short-term borrowings | (16,500,000) | (19,062,685) |
| Accounts payable – trade | (468,030) | (216,228) |
| Long-term borrowings | (6,500,000) | (9,930,928) |
| | (22,769,726) | (27,443,559) |

The followings are the significant exchange rates applied by the Group:

| | Exchange 1 | Exchange rate as at | |
|------|------------|---------------------|--|
| | 30/6/2013 | 31/12/2012 | |
| USD1 | 21,104 | 20,828 | |

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Below is an analysis of the possible impact on the net profit/(loss) of the Group, after taking into account the current level of exchange rates and the historical volatility as well as market expectations. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecasted sales and purchases.

| | Decrease in net profit/(loss) VND'000 |
|---|---|
| 30 June 2013 USD (1% strengthening of USD) | 3,603,309 |
| 31 December 2012 USD (1% weakening of USD) | 5,653,373 |

The opposite movement of the currencies would have the equal but opposite effect to the net profit/(loss) of the Group.

(ii) Interest rate risk

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

| | Carrying amount 30/06/2013 31/12/2012 VND'000 VND'000 | |
|--|---|-----------------------------|
| Fixed rate instruments Financial liabilities | (136,734,000) | (135,382,000) |
| Variable rate instruments Financial assets Financial liabilities | 30,649,358 (347,094,000) | 82,076,150 (468,496,971) |
| | (316,444,642) | (386,420,821) |

A change of 100 basis points in interest rates would have increased or decreased the net profit of the Group by VND2,373 million (year ended 31 December 2012: VND3,864 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

No policy was in place pertaining to the mitigation of any potential volatility of the interest rate.

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(e) Fair values

The Group has not determined fair values of financial assets and liabilities in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market is not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System do not provide guidance on measurement of fair values in the case where quoted prices in active market is not available. Fair values of these financial instruments may be different from their carrying values.

31. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated interim financial statements, during the period there were the following significant transactions with related parties:

| | Transact Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Kirin Holding Company, Limited Ultimate Parent Company | | |
| Short-term loan received | | 20.929.000 |
| Convert other payable to short-term loan | 4,278,250 | 20,828,000 3,617,158 |
| Interest expenses Secondment fee | 4,642,731 | 3,727,233 |
| Secondinent rec | 7,072,731 | 3,727,233 |
| Kirin Holding Singapore Pte, Ltd. | | |
| Financial support for marketing activities | - | 6,439,705 |
| Other support | - | 629,047 |
| •• | | |
| Vietnam Kirin Beverage Company, Limited | | |
| Purchase | - | 15,762,339 |
| Processing fee | 23,692,931 | 13,017,979 |
| Decel CD's des | | |
| Board of Directors Secondment fees | 2,253,168 | 2,249,424 |
| Salary | 652,200 | 908,996 |
| Salary | 032,200 | 300,330 |
| | | |

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32. Commitments

The future minimum lease payments under non-cancellable operating leases were:

| | 30/6/2013 VND'000 | 31/12/2012 VND'000 |
|--|--|--|
| Within one year Within two to five years Over five years | 12,530,771 30,800,566 14,423,608 | 11,271,343 31,492,769 17,387,506 |
| | 57,754,945 | 60,151,618 |

33. Production and business costs by element

| | Six-month period from 1/1/2013 to 30/6/2013 VND'000 | Six-month period from 1/1/2012 to 30/6/2012 VND'000 |
|---|---|---|
| Raw material costs included in production costs | 271,766,724 | 337,664,640 |
| Labour costs and staff costs | 83,135,843 | 49,736,764 |
| Depreciation and amortisation | 18,891,921 | 22,535,292 |
| Outside services | 176,703,008 | 59,338,451 |
| Other expenses | 13,826,926 | 32,396,746 |

29 August 2013

Prepared by: Approved by:

Signed Signed and sealed

Nguyen Hong Phong Michio Nagabayashi

Chief Accountant Chairman – cum General Director