Interfood Shareholding Company

Financial Statements for the year ended 31 December 2020

Interfood Shareholding Company Corporate information

Investment Licence No.	270/GP	16 November 1991
Investment Certificates No.	472033000328 (1st amendment) 472033000328 (2nd amendment) 472033000328 (3rd amendment) 472033000328 (4th amendment) 472033000328 (5th amendment) 472033000328 (6th amendment) 6525867086 (7th amendment) 6525867086 (8th amendment) 6525867086 (10th amendment) 6525867086 (10th amendment) 6525867086 (11th amendment) 6525867086 (12th amendment) 6525867086 (12th amendment)	28 November 2007 20 May 2010 22 April 2011 18 October 2011 14 May 2014 30 December 2015 5 February 2016 28 December 2016 25 January 2017 8 April 2018 1 October 2019 21 September 2020 amended several times, the
	most recent of which is by the 270/CPH/GCNDDC3-BHK dated Investment Licence and its amer Ministry of Planning and Investment from the date of the initial Investment.	23 August 2006. The adments were issued by the ent and are valid for 50 years
	The Investment Certificates wer Industrial Zone Authority and are v of the initial Investment Licence.	•
Enterprise Registration		
Certificate No.	3600245631 3600245631 3600245631 3600245631	21 January 2016 19 March 2018 5 July 2019 30 June 2020
	The Enterprise Registration Certificissued by the Department of Plant Nai Province.	
Board of Management	Takeshi Fukushima	Chairman (from 10 April 2020) Member (until 10 April 2020)
	Yutaka Ogami	Chairman (until 10 April 2020) Member (from 10 April 2020)
	Toru Yoshimura	Member
	Nguyen Thi Kim Lien Koichi Ogawa	Member Member
	Takashi Suda	(from 10 April 2020) Member
		(until 10 April 2020)

Interfood Shareholding Company Corporate information (continued)

Board of Directors Yutaka Ogami General Director/General

Manager of Administration

Ryuta Onda Director/General Manager

of Factory

Nguyen Thi Kim Lien Director/General Manager

of Internal Control

Tomohide Ito Director/General Manager

of Planning

Takeshi Fukushima Director/General Manager

of Marketing/General Manager of Sales

Registered Office Lot 13, Tam Phuoc Industrial Zone

Tam Phuoc Ward, Bien Hoa City

Dong Nai Province

Vietnam

Auditor KPMG Limited

Vietnam

Interfood Shareholding Company Statement of the Board of Directors

The Board of Directors of Interfood Shareholding Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2020.

The Company's Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Directors:

- (a) the financial statements set out on pages 6 to 40 give a true and fair view of the financial position of the Company as at 31 December 2020, and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company's Board of Directors has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Directors

(Signed and sealed)

Yutaka Ogami
General Director

Dong Nai Province, 25 March 2021

Interfood Shareholding Company Balance sheet as at 31 December 2020

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND'000	1/1/2020 VND'000
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		968,695,797	838,133,708
Cash Cash	110 111	6	720,073,459 720,073,459	517,046,649 517,046,649
Accounts receivable – short-term	130	_	41,974,163	111,919,864
Accounts receivable from customers Prepayments to suppliers	131 132	7	29,876,650 5,752,519	35,389,941 8,920,595
Loans receivable Other receivables	135 136	8	10,421,030	69,341,174 275,956
Allowance for doubtful debts	137	7	(4,076,036)	(2,007,802)
Inventories Inventories Allowance for inventories	140 141 149	9	205,657,658 206,026,452 (368,794)	207,482,930 207,897,813 (414,883)
Other current assets	150		990,517	1,684,265
Short-term prepaid expenses	151		849,294	1,226,627
Taxes receivable from State Treasury	153		141,223	457,638

Interfood Shareholding Company Balance sheet as at 31 December 2020 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND'000	1/1/2020 VND'000
Long-term assets $(200 = 210 + 220 + 250 + 260)$	200		143,940,416	151,877,868
Accounts receivable – long-term	210		1,750,728	1,750,728
Other long-term receivables	216		1,750,728	1,750,728
Fixed assets	220		102,812,522	39,139,589
Tangible fixed assets	221	10	99,425,233	34,375,984
Cost	222		425,648,243	195,468,456
Accumulated depreciation	223		(326,223,010)	(161,092,472)
Finance lease tangible fixed assets	224	11	36,410	76,131
Cost	225		198,603	198,603
Accumulated depreciation	226		(162,193)	(122,472)
Intangible fixed assets	227	12	3,350,879	4,687,474
Cost	228		14,082,575	14,082,575
Accumulated amortisation	229		(10,731,696)	(9,395,101)
Long-term financial investments	250	13	-	93,031,155
Investments in subsidiaries Allowance for diminution in the value of	251		-	94,145,809
long-term financial investments	254		-	(1,114,654)
Other long-term assets	260		39,377,166	17,956,396
Long-term prepaid expenses	261	14	25,447,345	1,865,903
Deferred tax assets	262	15	13,929,821	16,090,493
TOTAL ASSETS $(270 = 100 + 200)$	270		1,112,636,213	990,011,576

Interfood Shareholding Company Balance sheet as at 31 December 2020 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND'000	1/1/2020 VND'000
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		175,117,798	207,526,931
Current liabilities	310		171,384,889	203,992,242
Accounts payable to suppliers	311	16	62,846,973	84,825,787
Advances from customers	312		8,614,232	10,639,429
Taxes and others payable to State Treasury	313	17	29,883,005	26,636,285
Payable to employees	314		7,710,878	7,391,247
Accrued expenses	315	18	61,520,749	73,478,545
Other short-term payables	319	19	809,052	1,020,949
Long-term liabilities	330		3,732,909	3,534,689
Long-term finance lease liabilities	338	20	49,382	98,110
Provisions – long-term	342	21	3,683,527	3,436,579
EQUITY $(400 = 410)$	400		937,518,415	782,484,645
Owners' equity	410	22	937,518,415	782,484,645
Share capital	411	23	871,409,840	871,409,840
 Ordinary shares with voting rights 	411a		871,409,840	871,409,840
Share premium	412		85,035,704	85,035,704
Other capital	420	24	90,034,048	90,034,048
Accumulated losses	421		(108,961,177)	(263,994,947)
- Accumulated losses brought forward	421a		(263,994,947)	(487,188,948)
- Retained profits for the current year	421b		155,033,770	223,194,001
TOTAL RESOURCES (440 = 300 + 400)	440		1,112,636,213	990,011,576

25 March 2021

Prepared by:	Approved by:
(Signed)	(Signed and sealed)
Nguyen Hong Phong Chief Accountant	Yutaka Ogami General Director

Interfood Shareholding Company Statement of income for the year ended 31 December 2020

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND'000	2019 VND'000
Revenue from sale of goods	01	26	1,539,322,364	1,796,760,939
Revenue deductions	02	26	130,142,893	162,022,816
Net revenue (10 = 01 - 02)	10	26	1,409,179,471	1,634,738,123
Cost of sales	11	27	837,324,927	961,341,669
Gross profit (20 = 10 - 11)	20	-	571,854,544	673,396,454
Financial income Financial expenses In which: Interest expense	21 22 23	28 29	4,124,856 76,295,040 18,209	5,523,393 3,702,214 29,403
Selling expenses General and administration expenses	25 26	30 31	267,397,928 35,737,479	343,704,732 33,353,806
Net operating profit ${30 = 20 + (21 - 22) - (25 + 26)}$	30	-	196,548,953	298,159,095
Other income Other expenses	31 32	32	1,198,427 3,316,221	809,080 10,167,642
Results of other activities (40 = 31 - 32)	40	-	(2,117,794)	(9,358,562)
Accounting profit before tax $(50 = 30 + 40)$	50	-	194,431,159	288,800,533
Income tax expense – current	51	34	37,417,627	63,489,408
Income tax expense – deferred	52	34	1,979,762	2,117,124
Net profit after tax $(60 = 50 - 51 - 52)$	60	- -	155,033,770	223,194,001

Interfood Shareholding Company Statement of income for the year ended 31 December 2020 (continued)

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND'000	2019 VND'000
Net profit after tax (brought forward)	60		155,033,770	223,194,001
Earnings per share				
Basic earnings per share (in VND)	70	35	1,779	2,561

25 March 2021

Prepared by: Approved by:

(Signed) (Signed and sealed)

Nguyen Hong Phong Yutaka Ogami
Chief Accountant General Director

Interfood Shareholding Company Statement of cash flows for the year ended 31 December 2020 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND'000	2019 VND'000
CASH FLOWS FROM OPERATING AC	TIVITII	ES		
Accounting profit before tax Adjustments for	01		194,431,159	288,800,533
Depreciation and amortisation	02		17,260,622	17,302,624
Allowances and provisions Exchange losses arising from revaluation of monetary items	03		1,610,310	3,375,780
denominated in foreign currencies	04		10,791	15,125
(Profits)/losses from investing activities	05		(3,719,193)	1,834,834
Losses from merger	05		77,224,915	-
Interest expense	06		18,209	29,403
Operating profit before changes in working capital	08	_	286,836,813	311,358,299
Change in receivables and other assets	09		16,046,637	22,536,583
Change in inventories	10		1,359,100	14,405,283
Change in payables and other liabilities	11		(38,128,593)	(13,853,566)
Change in prepaid expenses	12		3,519,281	311,083
		_	269,633,238	334,757,682
Interest paid	14		(18,209)	(29,403)
Corporate income tax paid	15		(33,147,069)	(54,774,097)
Net cash flows from operating activities	20	_	236,467,960	279,954,182
CASH FLOWS FROM INVESTING ACT	IVITIE	S		
Payments for additions to fixed assets	21		(4,637,750)	(1,785,899)
Proceeds from disposals of fixed assets	22		204,182	970,106
Payments for granting loans	23		(14,000,000)	(25,000,000)
Payments for investment in a subsidiary	25		(19,594,705)	-
Receipts of interest	27		2,907,441	901,304
Cash increased from merger	28	5	1,730,047	-
Net cash flows from investing activities	30	_ 	(33,390,785)	(24,914,489)

Interfood Shareholding Company Statement of cash flows for the year ended 31 December 2020 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND'000	2019 VND'000
CASH FLOWS FROM FINANCING ACTI	VITIES			
Payments to settle finance lease liabilities	35		(48,728)	(38,471)
Net cash flows from financing activities	40	-	(48,728)	(38,471)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	-	203,028,447	255,001,222
Cash at the beginning of the year	60		517,046,649	262,045,427
Effect of exchange rate fluctuations on cash	61		(1,637)	-
Cash at the end of the year $(70 = 50 + 60 + 61)$	70	6	720,073,459	517,046,649

25 March 2021

Prepared by:

(Signed)

(Signed and sealed)

Nguyen Hong Phong
Chief Accountant

Approved by:

(Signed and sealed)

Yutaka Ogami
General Director

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) Ownership structure

Interfood Shareholding Company ("the Company") is incorporated as a joint stock company in Vietnam.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of the Ho Chi Minh City Stock Exchange, the Company's shares were delisted on 3 May 2013 and thereafter traded on Vietnam Security Depository.

The Company's shares were traded on the Unlisted Public Company Market in accordance with the Decision No. 717/QD-SGDHN issued by the Ha Noi Stock Exchange on 7 November 2016.

(b) Principal activities

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; the production of biscuits and snack food; carbonated and non-carbonated fruit juice, non-carbonated and carbonated beverages, with or without low level of alcohol (less than 10%); bottled filtered water; packaging for foods and beverages; process milk and milk related products; and to export, import products in accordance with business operation.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company's structure

As at 31 December 2020, the Company had 584 employees (1/1/2020: 617 employees).

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Merger accounting

In May 2020, the Company's shareholders approved to merge the Company and its subsidiary, Avafood Company Limited (formerly known as "Avafood Shareholding Company") ("Avafood"). On 25 May 2020, the Company entered into a merger agreement with Avafood, in which the Company has assumed all assets and liabilities, rights and obligations, labour contracts and tax obligations of Avafood as at 30 June 2020. The surviving company in the merger is Interfood Shareholding Company. After the merger, Avafood has ceased to exist. The Company's Enterprise Registration Certificate No. 3600245631 dated 30 June 2020 has been obtained to reflect the above transaction.

The Company owned 100% of the equity interest of Avafood prior to the merger. The Company has accounted for this common-control merger by applying the merger ("carrying-over") basis of accounting. Under merger accounting, the assets and liabilities of Avafood are combined using the existing book values from the Company's perspective. The Company's results of operations and cash flows for year ended 31 December 2020 include the results of operations and cash flows of Avafood's business after 30 June 2020, the effective date of acquisition. All material intergroup transactions and balances have been eliminated in this process.

The difference between cost of investment in the subsidiary and carrying value of net assets merged is recognised in statement of income.

(d) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(e) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"). The financial statements are prepared and presented in Vietnam Dong rounded to the nearest thousand ("VND'000").

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of the accompanying financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate at the end of the annual accounting period, respectively, quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash

Cash comprises cash balances and call deposits.

(c) Investment in a subsidiary

For the purpose of these financial statements, investment in a subsidiary is initially recognised at cost which includes the purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, the investment is stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the subsidiary has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the subsidiary subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Company applies the perpetual method of accounting for inventories.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings 30 years
 machinery and equipment 6 – 15 years
 motor vehicles 6 – 10 years
 office equipment 3 – 10 years

(g) Intangible fixed assets

Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over 10 years.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(h) Long-term prepaid expenses

(i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the statement of income on a straight-line basis over the term of the lease of 40 years.

(ii) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies is amortised on a straight-line basis over 3 years.

(iii) Other long-term prepaid expenses

Other long-term prepaid expenses mainly include the renovation, repair and maintenance expenses which are initially stated at cost and amortised on a straight-line basis over 3 years.

(i) Trade and other payables

Accounts payable to suppliers and other payables are stated at their costs.

(j) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(k) Share capital

Ordinary shares

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between proceeds from the issuance of shares over the par value is recorded in share premium.

(l) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(m) Revenue and other income

(i) Goods sold

Revenue from sale of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(n) Leases

(i) Leased assets

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation.

Depreciation on finance leased assets is computed on a straight-line basis over the estimated useful lives of items of the leased assets. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in accounting policy 3(f)(ii).

(ii) Lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

(o) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(p) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. During the year, the Company had no potential ordinary shares and therefore does not present diluted EPS.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(q) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format and secondary format for segment reporting are based on business segments and geographical segments, respectively.

(r) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(s) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

4. Segment reporting

The Company mainly operates in one business segment, which is the production and sale of foods and beverages and in primarily one geographical segment, which is in Vietnam.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Merger

In March 2020, the Company's shareholders approved to acquire the remaining shares of Avafood Company Limited (formerly known as "Avafood Shareholding Company") ("Avafood") from other existing shareholders.

In April 2020, the Company acquired the remaining 777,600 shares of Avafood from other existing shareholders of Avafood for a total consideration of VND19,595 million. As a result of this transaction, Avafood became a wholly owned subsidiary of the Company.

In May 2020, Avafood obtained the revised Enterprise Registration Certificate No. 1052118511 from the Department of Planning and Investment of Dong Nai Province, in which Avafood was approved to change the legal structure from a joint stock company to a limited company. Consequently, the legal name of Avafood also changed from "Avafood Shareholding Company" to "Avafood Company Limited".

In May 2020, the Company's shareholders approved to merge the Company and Avafood. On 25 May 2020, the Company entered into a merger agreement with Avafood. Pursuant to this merger agreement, all assets and liabilities of Avafood were transferred to the Company at their book value. The merger was completed on 30 June 2020 and Avafood has ceased its operation since that date.

The merger had the following effects on the Company's financial statements on the merger date:

	Recognised value on merger VND'000
Cash	1,730,047
Prepayments to suppliers, net	193,401
Other short-term receivables	9,861
Other current assets	149,170
Tangible fixed assets, net	76,845,304
Long-term prepaid expenses	26,574,220
Taxes payable to State Treasury	(600,032)
Short-term borrowings	(67,485,654)
Other current liabilities	(608,899)
Deferred tax liabilities	(180,910)
Long-term provisions	(110,910)
Net assets merged	36,515,598
Cost of investment in Avafood	(113,740,513)
Losses from merger (Note 29)	(77,224,915)
Cash increased from merger	1,730,047

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

6. Cash

	31/12/2020 VND'000	1/1/2020 VND'000
Cash on hand Cash at banks	186,876 719,886,583	252,305 516,794,344
Cash in the statement of cash flows	720,073,459	517,046,649

7. Accounts receivable from customers

(a) Accounts receivable from customers detailed by significant customers

	31/12/2020 VND'000	1/1/2020 VND'000
EB Services Company Limited	6,967,711	7,976,751
VinCommerce General Commercial Services		
Joint Stock Company	5,522,083	6,785,952
MM Mega Market Vietnam Company Limited	2,818,191	4,789,915
Saigon Union of Trading Co-operatives	3,849,707	2,804,313
Others	10,718,958	13,033,010
	29,876,650	35,389,941

(b) Accounts receivable from customers classified by payment term

	31/12/2020 VND'000	1/1/2020 VND'000
Short-term	29,876,650	35,389,941

Movements of the allowance for doubtful debts during the year were as follows:

	2020 VND'000	2019 VND'000
Opening balance Allowance made during the year	2,007,802 2,068,234	2,007,802
Closing balance	4,076,036	2,007,802

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

8. Other receivables

	31/12/2020 VND'000	1/1/2020 VND'000
Receivable from Crown Beverage Can (Dong Nai) Company		
Limited for aluminium price adjustment	9,789,808	-
Others	631,222	275,956
	10,421,030	275,956

9. Inventories

	31/12/	31/12/2020		020
	Cost VND'000	Allowance VND'000	Cost VND'000	Allowance VND'000
Goods in transit	592,271	-	9,719,234	-
Raw materials	40,851,018	(64,215)	49,850,128	(64,631)
Tools and supplies	6,550,036	(296,819)	4,560,503	(296,819)
Work in progress	9,310,372	-	7,847,627	_
Finished goods	148,722,755	(7,760)	135,920,321	(53,433)
	206,026,452	(368,794)	207,897,813	(414,883)

Movements of the allowance for inventories during the year were as follows:

	2020 VND'000	2019 VND'000
Opening balance Increase in allowance during the year Allowance utilised during the year	414,883 466,172 (512,261)	300,052 1,965,042 (1,850,211)
Closing balance	368,794	414,883

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

10. Tangible fixed assets

	Buildings VND'000	Machinery and equipment VND'000	Motor vehicles VND'000	Office equipment VND'000	Total VND'000
Cost					
Opening balance Increase through	-	178,188,596	6,574,135	10,705,725	195,468,456
merger (Note 5)	117,748,737	108,888,438	252,019	1,363,182	228,252,376
Additions	-	4,637,750	-	-	4,637,750
Disposals	-	(1,357,570)	(1,352,769)	-	(2,710,339)
-					
Closing balance	117,748,737	290,357,214	5,473,385	12,068,907	425,648,243
Accumulated dep	reciation				
Opening balance Increase through	-	148,222,306	5,515,014	7,355,152	161,092,472
merger (Note 5) Charge for the	49,918,624	100,096,400	252,019	1,140,029	151,407,072
year	1,991,105	12,155,762	203,745	1,533,694	15,884,306
Disposals	-	(1,124,275)	(1,036,565)	-	(2,160,840)
Closing balance	51,909,729	259,350,193	4,934,213	10,028,875	326,223,010
Net book value					
Opening balance	_	29,966,290	1,059,121	3,350,573	34,375,984
Closing balance	65,839,008	31,007,021	539,172	2,040,032	99,425,233

Included in tangible fixed assets were assets costing VND66,525 million which were fully depreciated as of 31 December 2020 (1/1/2020: VND38,645 million), but which are still in active use.

Net book value of temporarily idle tangible fixed assets amounted to VND769 million as of 31 December 2020 (1/1/2020: VND114 million).

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

11. Finance lease tangible fixed assets

12.

	Office equipment VND'000
Cost	
Opening and closing balance	198,603
Accumulated depreciation	
Opening balance Charge for the year	122,472 39,721
Closing balance	162,193
Net book value	
Opening balance Closing balance	76,131 36,410
Intangible fixed assets	Software
	VND'000
Cost	
Opening and closing balance	14,082,575
Accumulated amortisation	
Opening balance Charge for the year	9,395,101 1,336,595
Closing balance	10,731,696
Net book value	
Opening balance Closing balance	4,687,474 3,350,879

Included in intangible fixed assets were assets costing VND1,851 million which were fully amortised as of 31 December 2020 (1/1/2020: VND1,851 million), but which are still in active use.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

13. Investment in a subsidiary

(*)

	0/ of ourity	31/12/2020			0/ of o arriter		1/1/2020	
	% of equity owned	% of voting rights	Cost VND'000	Allowance VND'000	% or equity owned	% of voting rights	Cost VND'000	Allowance VND'000
Avafood Company Limited (formerly known as "Avafood Shareholding Company") ("Avafood") (*)	-	-	-		- 90.4%	90.4%	94,145,809	(1,114,654)
During the year, Avafood was	C				ormation.	_		

Movements of investment in a subsidiary during the year were as follows:

	2020 VND'000	2019 VND'000
Opening balance Additional investments Decrease through merger	94,145,809 19,594,705 (113,740,514)	94,145,809
Closing balance	-	94,145,809

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements of the allowance for diminution in value of long-term financial investments during the year were as follows:

	2020 VND'000	2019 VND'000
Opening balance Increase in allowance during the year Reversal of allowance during the year	1,114,654 - (1,114,654)	1,114,654 -
Closing balance	-	1,114,654

14. Long-term prepaid expenses

	Prepaid land costs VND'000	Tools and supplies VND'000	Others VND'000	Total VND'000
Opening balance Increase through merger	-	1,865,903	-	1,865,903
(Note 5) Amortisation for the year	23,141,517 (347,993)	(1,230,006)	3,432,703 (1,414,779)	26,574,220 (2,992,778)
Closing balance	22,793,524	635,897	2,017,924	25,447,345

15. Deferred tax assets

	Tax rate	31/12/2020 VND'000	1/1/2020 VND'000
Deferred tax assets recognised on: Accrued expenses Allowances and provisions	20% 20%	12,304,150 1,625,671	14,695,709 1,394,784
		13,929,821	16,090,493

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

16. Accounts payable to suppliers

(a) Accounts payable to suppliers detailed by significant suppliers

	31/12/2020		1/1/2	2020
	Cost VND'000	Amount within payment capacity VND'000	Cost VND'000	Amount within payment capacity VND'000
Vietnam Kirin Beverage Company Limited Crown Beverage Can (Dong Nai)	15,864,811	15,864,811	20,689,633	20,689,633
Company Limited Vietnam Chuanli Can Manufacturing	6,191,366	6,191,366	13,976,584	13,976,584
Company Limited Others	10,669,448 30,121,348	10,669,448 30,121,348	11,319,447 38,840,123	11,319,447 38,840,123
-	62,846,973	62,846,973	84,825,787	84,825,787

(b) Accounts payable to suppliers classified by payment term

	31/12/2	2020	1/1/2020	
	Amount within payment Cost capacity		Cost VND'000	Amount within payment capacity VND'000
Short-term	62,846,973	62,846,973	84,825,787	84,825,787

(c) Accounts payable to suppliers who is a related party

	31/12/2020		1/1/2020	
	Cost VND'000	Amount within payment capacity VND'000	Cost VND'000	Amount within payment capacity VND'000
Vietnam Kirin Beverage Company Limited	15,864,811	15,864,811	20,689,633	20,689,633

The trade related amounts due to Vietnam Kirin Beverage Company Limited represented the processing fee payable, which were unsecured, interest free and are payable within 30 days from invoice date.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

17. Taxes payable to State Treasury

			Increase through merger			
	1/1/2020 VND'000	Incurred VND'000	(Note 5) VND'000	Paid VND'000	Net-off VND'000	31/12/2020 VND'000
Value added tax Corporate income tax Personal income tax Others	8,835,596 16,488,491 802,573 509,625	139,283,359 37,417,627 4,763,013 2,774,079	150,477 445,327 4,228	(60,516,521) (33,147,069) (5,019,449) (3,283,704)	(79,624,647) - - -	8,128,264 21,204,376 550,365
	26,636,285	184,238,078	600,032	(101,966,743)	(79,624,647)	29,883,005

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

18. Accrued expenses

	31/12/2020 VND'000	1/1/2020 VND'000
Sales discounts and commission	15,502,515	26,134,413
Promotion expense	25,740,515	26,364,770
Transportation expense	4,022,911	6,375,434
Secondment fee (*)	3,238,171	2,985,832
Others	13,016,637	11,618,096
	61,520,749	73,478,545

(*) According to the Secondment Agreement dated 1 July 2011, the Company agreed to pay a secondment fee to Kirin Holdings Company, Limited, a related party, who provides strategic and management advice and assistance to the Company at fixed amounts stipulated in the agreement with each seconded employee.

19. Other short-term payables

	31/12/2020 VND'000	1/1/2020 VND'000
Dividends payable	505,391	505,391
Non-trade amounts due to a related party Others	74,393 229,268	244,354 271,204
	809,052	1,020,949

The non-trade amounts due to a related party were unsecured, interest free and are payable at call.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

20. Long-term finance lease liabilities

				31/12/2020 VND'000	1/1/2020 VND'000
Finance lease liabilities				49,382	98,110
Terms and conditions of finance lease liabilities were as follows:					
	Currency	Annual interest rate	Year of maturity	31/12/2020 VND'000	1/1/2020 VND'000
Liability from Chailease International Leasing Company Limited	VND	21.6%	2021	49,382	98,110

The future minimum lease payments under non-cancellable finance leases are as follows:

	Payments	Interest	Principal
	VND'000	VND'000	VND'000
Within 1 year	60,049	10,667	49,382

21. Provision

Movements of provision during the year were as follows:

	Severance allowance VND'000
Opening balance	3,436,579
Provision made during the year	190,558
Increase through merger (Note 5)	110,910
Provision utilised during the year	(54,520)
Closing balance	3,683,527

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

22. Changes in owners' equity

	Share capital VND'000	Share premium VND'000	Other capital VND'000	Accumulated losses VND'000	Total VND'000
Balance as at 1 January 2019	871,409,840	85,035,704	90,034,048	(487,188,948)	559,290,644
Net profit for the year	-	-	-	223,194,001	223,194,001
Balance as at 1 January 2020	871,409,840	85,035,704	90,034,048	(263,994,947)	782,484,645
Net profit for the year	-	-	-	155,033,770	155,033,770
Balance as at 31 December 2020	871,409,840	85,035,704	90,034,048	(108,961,177)	937,518,415

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

23. Share capital

The Company's authorised and issued share capital are as follows:

	31/12/2020 and 1/1/2020 Number of shares VND'000		
Authorised and issued share capital Ordinary shares	87,140,992	871,409,920	
Shares in circulation Ordinary shares	87,140,984	871,409,840	

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements of share capital during the year.

24. Other capital

On 1 January 2013, the Company changed its accounting currency from United States Dollars ("USD") to Vietnam Dong ("VND") in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance. Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. The difference between the converted value and par value of ordinary shares of VND90,034,048,000 is reflected as other capital.

25. Off balance sheet items

(a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2020 VND'000	1/1/2020 VND'000
Within 1 year Within 2 to 5 years	4,179,845 1,350,169	12,128,526 3,410,595
	5,530,014	15,539,121

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Foreign currencies

	31/12/2	2020	1/1/2	020
	Original currency	VND'000 equivalent	Original currency	VND'000 equivalent
USD EUR	68,273	1,572,669	30,422 295	702,750 7,628
		1,572,669	_	710,378

26. Revenue from sale of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised of:

	2020 VND'000	2019 VND'000
Total revenue		
Sale of drinks	1,269,395,955	1,526,506,783
 Sale of other products 	266,833,874	269,220,149
 Sale of scraps 	3,092,535	1,034,007
	1,539,322,364	1,796,760,939
Less revenue deductions Sale discounts	130,142,893	162,022,816
	130,142,893	162,022,816
Net revenue	1,409,179,471	1,634,738,123

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

27. Cost of sales

	2020 VND'000	2019 VND'000
Total cost of sales	697,820,761 139,504,166	855,373,508 105,968,161
	837,324,927	961,341,669

28. Financial income

	2020 VND'000	2019 VND'000
Interest income from loans to Avafood	1,157,069	2,443,838
Interest income from deposits at banks	2,907,441	901,304
Foreign exchange gains	60,346	2,178,251
	4,124,856	5,523,393

29. Financial expenses

	2020 VND'000	2019 VND'000
Losses from merger (Note 5) (Reversal)/allowance made for diminution in the value of	77,224,915	-
long-term financial investments Interest expense	(1,114,654) 18,209	1,114,654 29,403
Foreign exchange losses	166,570	2,558,157
	76,295,040	3,702,214

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

30. Selling expenses

	2020 VND'000	2019 VND'000
Staff costs and support expense	131,731,424	165,801,063
Advertisement and promotion expenses	51,230,737	73,033,487
Transportation expense	63,294,787	75,463,451
Rental expense	9,168,460	10,324,991
Others	11,972,520	19,081,740
	267,397,928	343,704,732

31. General and administration expenses

	2020 VND'000	2019 VND'000
	VILD 000	V1(12) 000
Staff costs	12,328,110	12,447,274
Consultant fee	3,848,720	3,203,700
Rental expense	3,883,824	3,852,342
Depreciation and amortisation	3,253,585	3,026,623
Allowances and provisions	2,258,792	296,084
Others	10,164,448	10,527,783
	35,737,479	33,353,806

32. Other expenses

	2020 VND'000	2019 VND'000
Losses from disposals of tangible fixed assets Depreciation of idle tangible fixed assets Others	345,317 2,520,914 449,990	5,179,976 3,730,957 1,256,709
	3,316,221	10,167,642

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

33. Production and business costs by elements

	2020 VND'000	2019 VND'000
Raw material costs included in production costs	560,216,517	616,249,736
Labour and staff costs and support expense	182,164,595	213,864,792
Depreciation and amortisation	17,260,622	17,302,624
Outside services	397,870,677	481,126,768
Others	18,818,785	25,281,146

34. Income tax

(a) Recognised in the statement of income

	2020 VND'000	2019 VND'000
Current tax expense Current year Under provision in prior years	37,417,627 -	57,918,824 5,570,584
	37,417,627	63,489,408
Deferred tax expense Origination of temporary differences	1,979,762	2,117,124
Income tax expense	39,397,389	65,606,532

(b) Reconciliation of effective tax rate

Reconciliation of effective tax rate		
	2020 VND'000	2019 VND'000
Accounting profit before tax	194,431,159	288,800,533
Tax at the Company's tax rate Non-deductible expenses Written off deferred tax assets Under provision in prior years	38,886,232 692,067 (180,910)	57,760,106 2,275,842 5,570,584
	39,397,389	65,606,532

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Applicable tax rates

Under the terms of the Company's Investment Certificates, the Company has an obligation to pay the government income tax at the rate of 15% of taxable profits for the first 12 years starting from the first year of operation. Thereafter, from 2006 onwards the Company is subject to usual income tax rate applicable to enterprises before any incentives.

According to Decree No. 24/2007/ND-CP dated 14 February 2007 (which replaced Decree No. 164/2003/ND-CP dated 22 December 2003), the Company is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Company relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Bien Hoa City. As a result, profit derived from this line is exempted from corporate income tax for two years and a reduction of 50% for the following six years. Also as stated in this Decree, the Company is entitled to tax incentives in relation to investments made in new production lines that are qualified under this Decree. The tax incentives include one year of exemption from corporate income tax and a reduction of 50% for the following four years applied to profit derived from the new production lines.

Under Decree No. 124/2008/ND-CP dated 11 December 2008 (which replaced Decree No. 24/2007/ND-CP dated 14 February 2007) and Decree No. 122/2011/ND-CP dated 27 December 2012 (which provided a number of amendments to prevailing Decree No. 124/2008/ND-CP), the Company will continue to enjoy its tax incentives under Decree No. 24/2007/ND-CP dated 14 February 2007.

According to Letter No. 11924/TC-CST dated 20 October 2004 issued by the Ministry of Finance, the Company is entitled to a 50% reduction for two years after listing its shares in Ho Chi Minh City Securities Trading Centre. The Company has completed the registration with the tax authority to apply the incentives commencing from 2007.

The usual income tax rate applicable to enterprises before any incentives is 20%.

35. Basic earnings per share

(a) Net profit attributable to ordinary shareholders

		2020 VND'000	2019 VND'000
	Net profit attributable to ordinary shareholders	155,033,769	223,194,001
(b)	Weighted average number of ordinary shares	2020	2010
		2020	2019
	Weighted average number of ordinary shares for the year	87,140,984	87,140,984

Interfood Shareholding Company

Notes to the financial statements for the year ended 31 December 2020 (continued)

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

36. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value	
	2020 VND'000	2019 VND'000
	VIVD 000	VIND UUU
Ultimate parent company		
Kirin Holdings Company Limited		
Secondment fee	6,390,686	5,896,570
Purchases of materials	699,750	696,100
Subsidiary		
Avafood Company Limited		
(formerly known as "Avafood Shareholding Company")		
Short-term loans granted	14,000,000	25,000,000
Interest income	1,157,069	2,443,838
Processing fee	12,499,883	25,296,229
Office and factory rental fee	2,966,106	5,932,212
Other related parties		
Vietnam Kirin Beverage Company Limited		
Processing fee	217,214,805	258,849,030
Purchases of services	2,378,550	2,171,170
Sales of goods	256,415	387,007
Sales returns	-	29,967
Purchases of goods	1,969,035	-
Acquisition of investment in Avafood	18,779,040	-
Members of Board of Directors		
Secondment fee	4,482,240	4,473,120
Salary	1,818,000	1,818,000

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

37. Non-cash investing activities

	2020 VND'000	2019 VND'000
Elimination of loans receivable and borrowings due to merger Net off payable against receivable for loans principal and interest from a subsidiary Conversion of loans interest receivable to short-term loans receivable	67,485,654	-
	17,012,589	34,351,285
	1,157,069	2,443,838

38. Comparative information

Comparative information as at 1 January 2020 was derived from the balances and amounts reported in the Company's separate financial statements as at and for the year ended 31 December 2019.

25 March 2021

Prepared by:

(Signed)

(Signed and sealed)

Nguyen Hong Phong
Chief Accountant

Approved by:

(Signed and sealed)

Yutaka Ogami
General Director