

**Seperated financial statements  
Quarter 1 - 2013**

**Corporate information**

Investment Licence No.	270/GP	16/11/1991
Investment Certificate No.	472033000328 (1st amendment)	28/11/2007
	472033000328 (2nd amendment)	20/05/2010
	472033000328 (3rd amendment)	22/04/2011
	472033000328 (4th amendment)	18/10/2011

The Company's investment licence has been amended several times, the most recent of which is by investment licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The investment licence and its amendments were issued by the Ministry of Planning and Investment and are valid for 50 years.

The investment certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial investment licence.

<b>Board of Management:</b>	Michio Nagabayashi	Chairman
	Toru Yamasaki	Member
	Hiroshi Fujikawa	Member
	Nguyen Thi Kim Lien	Member
	Pang Tze Wei	Member

<b>Board of Director:</b>	Michio Nagabayashi	General Director
	Kazufumi Nagashima	Director/General Manager of Factory
	Hidefumi Matsuo	Director/General Manager of Administration
	Nguyen Thi Kim Lien	Director/General Manager of Finance
	Takaaki Suemitsu	Director/General Manager of Sales and Marketing

**Registered Office**  
 Lot 13, Tam Phuoc Industrial Zone  
 Bien Hoa City  
 Dong Nai Province  
 Vietnam

**Auditors**  
 KPMG Limited  
 Vietnam

**Report of the Board of Directors**

The Board of Directors is responsible for the preparation and presentation of the seperated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements. In the opinion of the Board of Directors:

- (a) the seperated financial statements set out on pages 4 to 27 are prepared and presented so as to give a true and fair view of the consolidated financial position of The Company as at 31 March 2013, and of the consolidated results of operations and the consolidated cash flows of The Company for the year then ended in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements; and
- (b) at the date of this statement, there are no reasons to believe that The Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these seperated financial statements for issue.

On behalf of the Board of Directors



*Michio Nagabayashi*  
Chairman, General Director  
Dong Nai province, dated 15 May 2013.

## Seperated balance sheet

ASSETS	Code	Notes	31/03/2013 VND'000	31/12/2012 VND'000
<b>Current assets</b> (100=110+130+140+150)	<b>100</b>		<b>380,445,809</b>	<b>394,740,754</b>
Cash	110	5	81,425,291	81,642,948
Accounts receivable	130	6	155,142,569	154,689,431
Trade accounts receivable - trade	131		15,846,467	14,959,024
Prepayments to suppliers	132		4,674,104	3,035,244
Intercompany receivable	133		129,364,758	131,506,846
Other receivables	135		5,257,240	5,188,317
Inventories	140	7	142,781,883	157,649,819
Inventories	141		149,257,591	164,125,515
Allowance for inventories	149		(6,475,708)	(6,475,696)
Other current assets	150		1,096,066	758,556
Short term prepayments	151		495,072	12,726
Other current assets	158		600,994	745,830
<b>Long-term assets</b> (200=210+220+260)	<b>200</b>		<b>314,255,664</b>	<b>320,730,559</b>
Long-tearm receivable	210		24,993,600	24,993,600
Long-term intercompay receivable	213		24,993,600	24,993,600
Fixed assets	220		190,257,119	196,391,440
Tangible fixed assets	221	8	181,767,421	187,993,216
Cost	222		380,162,984	379,932,567
Accumulated depreciation	223		(198,395,563)	(191,939,351)
Intangible fixed assets	227		8,299,820	-
Cost	228		8,369,566	-
Accumulated depreciation	229		(69,746)	-
Construction in progress	230	9	189,878	8,398,224
Long-tearm investments	250		94,145,800	94,145,809
Investment in subsidiaries	251		94,145,800	94,145,809
Other long-term assets	260		4,859,145	5,199,710
Long-term prepayments	261	10	3,344,382	3,684,952
Other long-term assets	268		1,514,763	1,514,758
<b>TOTAL ASSETS</b> (270=100+200)	<b>270</b>		<b>694,701,473</b>	<b>715,471,313</b>

## Seperated balance sheet

RESOURCES	Code	Notes	31/03/2013 VND'000	31/12/2012 VND'000
<b>LIABILITIES (300=310+330)</b>	<b>300</b>		<b>596,463,071</b>	<b>676,501,188</b>
<b>Current liabilities</b>	<b>310</b>		<b>457,955,004</b>	<b>466,528,559</b>
Short-term borrowings	311	12	364,490,000	364,490,000
Trade accounts payable-trade	312	13	53,362,294	66,406,162
Advances from customers	313		12,565,904	6,552,905
Taxes payable to State Treasury	314	14	2,998,845	2,516,127
Payable to employees	315		6,945,825	8,421,739
Accrued expenses	316	15	16,710,314	16,956,554
Other payables	319	16	881,822	1,185,072
<b>Long term liabilities</b>	<b>330</b>		<b>138,508,067</b>	<b>209,972,629</b>
Long-term deposits	331		26,139	26,139
Long-term borrowings	334	17	135,382,000	206,841,368
Provision for severance allowance	337	18	3,099,928	3,105,122
<b>EQUITY (400=410)</b>	<b>400</b>		<b>98,238,402</b>	<b>38,970,125</b>
<b>Owners' equity</b>	<b>410</b>	<b>19</b>	<b>98,238,402</b>	<b>38,970,125</b>
Share capital	411	20	381,443,888	381,443,888
Share premium	412		85,035,704	85,035,704
Accumulated losses	420		(368,241,190)	(427,509,467)
<b>TOTAL RESOURCES</b>			<b>694,701,473</b>	<b>715,471,313</b>
<b>(440=300+400+439)</b>			<b>-</b>	<b>-</b>
<b>OFF BALANCE SHEET ITEMS</b>				
Foreign currencies				
US dollar			1,274,311.48	1,605,506.88
Euro			369.19	371.92

15 May 2013

Prepared by:



Nguyễn Hồng Phong  
Chief Accountant

Approved by:



Michio Nagabayashi  
Chairman, General Director

## Seperated statement of income

	Code	Notes	Q1-2013 VND'000	Q1-2012 VND'000	YTD2013 VND'000	YTD2012 VND'000
Total revenue	01	22	229,697,087	210,925,656	229,697,087	879,382,008
Less revenue deductions:	02	22	6,542,900	6,270,040	6,542,900	25,594,821
Net revenue (10=01-02)	10	22	223,154,187	204,655,616	223,154,187	853,787,187
Cost of sales	11	23	151,866,945	166,039,566	151,866,945	673,469,089
Gross profit (20=10-11)	20		71,287,242	38,616,049	71,287,242	180,318,098
Financial income	21	24	1,034,130	976,896	1,034,130	4,027,864
Financial expenses	22	25	2,187,457	2,105,565	2,187,457	9,546,014
<i>In which: Interest expenses</i>	23		2,187,457	1,999,759	2,187,457	7,902,206
Selling expenses	24		75,664,815	36,648,886	75,664,815	215,082,987
G&A expenses	25		8,764,707	6,556,425	8,764,707	28,525,321
Operating profit/(loss) {30=20+(21-22)-(24+25)}	30		(14,295,607)	(5,717,932)	(14,295,607)	(68,808,360)
Other income	31	26	74,448,944	2,590,045	74,448,944	25,958,311
Other expenses	32	27	993,683	1,700,690	993,683	43,050,497
Result of other activities (40 = 31 - 32)	40		73,455,261	889,356	73,455,261	(17,092,186)
Profit (loss) before tax	50		59,159,654	(4,828,576)	59,159,654	(85,900,546)
Income tax expenses - current	51	28	-	-	-	4,148,958
Income tax expenses - deferred	52	28	-	-	-	42,787,523
Profit(loss) after tax	60		59,159,654	(4,828,576)	59,159,654	(132,837,027)

15 May 2013

Prepared by:



Nguyễn Hồng Phong  
Chief Accountant

Approved by:



Michio Nagabayashi  
Chairman, General Director

Consolidated statements of cash flows		31/03/2013	31/12/2012
	Notes Code	VND'000	VND'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit/(loss) before tax	01	59,268,277	(85,900,546)
<b>Adjustments for:</b>			
Depreciation and amortisation	02	6,525,958	31,583,350
Increase in provisions	03	(5,182)	7,499,392
Gain on foreign currency translation	04	-	-
Interest income	05	(298,583)	(3,417,832)
Loss from disposal fixed assets	05	-	28,542,712
Interest expense	06	2,187,461	7,902,206
<b>Operating profit/(loss) before adjustments to w</b>	<b>8</b>	<b>67,677,931</b>	<b>(13,790,718)</b>
Change in accounts receivable	09	(308,293)	37,501,272
Change in inventory	10	14,867,924	(26,701,996)
Change in accounts payable	11	(9,270,045)	5,377,748
Change in prepaid expenses	12	(141,776)	(3,628,467)
Interest paid	13	(1,490,971)	(4,279,925)
Business income tax paid	14	-	(1,922,299)
Other payable	16	-	(1,514,758)
<b>Cash generated from operating activities</b>	<b>20</b>	<b>71,334,770</b>	<b>(8,959,143)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Acquisition of fixed assets and investment construc	21	(391,642)	(9,418,630)
Purchase of debt instrument of subsidiaries	23	298,583	(24,678,889)
Interest income received	27	-	421,829
<b>Net cash inflows/(outflows) from investing activi</b>	<b>30</b>	<b>(93,059)</b>	<b>(33,675,690)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from loan	33	-	83,312,000
Repayments for debt	34	(71,459,368)	-
<b>Net cash inflows/(outflows) from financing activ</b>	<b>40</b>	<b>(71,459,368)</b>	<b>83,312,000</b>
<b>Net increase/(decrease) in cash</b>	<b>50</b>	<b>(217,657)</b>	<b>40,677,167</b>
<b>Cash at beginning of the year</b>	<b>60</b>	<b>81,642,948</b>	<b>40,965,781</b>
Effects of changes in foreign exchange rates	61	-	-
<b>Cash at end of the year</b>	<b>70</b>	<b>81,425,291</b>	<b>81,642,948</b>

15 May 2013

Prepared by:

  
 Nguyễn Hồng Phong  
 Chief Accountant

Approved by:

  
 Michio Nagabayashi  
 Chairman, General Director

Notes to the separated financial statements

**1. Reporting Entity**

Interfood Shareholding Company ("the Company") is a joint stock company incorporated in Vietnam. The principal activities of The Company are to produce agricultural and aquatic products into canned, dried, frozen, salted, and pickled products and the production of biscuits and snack food, carbonated fruit juice and fruit juice with 5% alcohol content, bottled filtered water and PET bottle; and to manufacture packaging for foods and beverages.

The Company owns 90.4% of the equity interests in Avafood, whose principal activities are to provide processing service and produce products including fruit juice, bottled filtered water, biscuits, jams and sweets of all kinds, and from agricultural and aquatic products as well as livestock and lease a workshop under the Investment Licence No. 48/GP-ĐN issued by the People's Committee of Dong Nai Province on 19 July 2002.

The Company's shares are listed on the Ho Chi Minh Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

As at 31 March 2013, The Company had 1,193 employees (the year ended 31 December 2012: 1,196 employees).

**2. Basis of preparation**

**(a) Statement of compliance**

The separated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements.

**(b) Basis of measurement**

The separated financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

**(c) Going concern assumption**

The separated financial statements have been prepared on a going concern basis. The Company has made profit after tax of Million VND 59,160 (2012: Loss Million VND 132,837) during the year and at the balance sheet date, current liabilities still exceeded current assets by Million VND 77,509 (31/12/2012: Million VND 71,788 ) and total assets has exceeded total liabilities by Million VND 98,238 (31/12/2012: Million VND 38,970).

Furthermore, The Company has significant loans that will require refinancing within the next 12 months (Note 12).

The validity of the going concern assumption fundamentally depends on the ultimate majority shareholder continuing to provide such financial assistance as is necessary to enable The Company to meet its liabilities as and when they fall due and to maintain The Company in existence as a going concern for the foreseeable future.

At the time of this report, there is no reason for the management to believe that the ultimate majority shareholder will not continue its support.

**(d) Annual accounting period**

The annual accounting period of The Company is from 1 January to 31 December.



**Notes to the seperated financial statements (continues)**

**(e) Accounting currency**

The Company maintains its accounting records in Vietnam Dong (“VND”) and presents its seperated financial statements in VND.

**3. Summary of significant accounting policies**

**(a) Basis of consolidation**

**(i) Subsidiaries**

Subsidiaries are entities controlled by The Company. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

**(ii) Transactions eliminated on consolidation**

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

**(b) Foreign currency transactions**

From year 2012 onward, monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the year have been translated into VND at rates approximating those ruling at the transaction dates.

All foreign exchange differences are recorded in the consolidated statement of income.

**(c) Cash**

Cash comprises cash balances and call deposits.

**(d) Accounts receivable**

Trade and other receivables are stated at cost less allowance for doubtful debts.

**(e) Accounts receivable**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventory.

## Notes to the separated financial statements (continues)

**(f) Tangible fixed assets****(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follow:

Buildings	15 – 30 years
Machinery and equipment	10 – 15 years
Motor vehicles	6 years
Office equipment	10 years
ERP System	10 years

**(g) Construction in progress**

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

**(h) Long-term prepayments****(i) Prepaid land costs**

Prepaid land costs comprise prepaid land lease rentals and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease of 45.5 years.

**(ii) Renovation expenses**

Renovation expenses are initially stated at cost and are amortised on a straight line basis over 3 years starting from the date of completion of the renovation.

**(i) Trade and other payables**

Trade and other payables are stated at their cost.

**(j) Provisions**

A provision is recognised if, as a result of a past event, The Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

**Notes to the separated financial statements (continues)*****Severance allowance.***

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more (“eligible employees”) voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employees’ compensation at termination. Provision for severance allowance has been provided based on employees’ years of service and their current salary level.

Pursuant to Law on Social Insurance, effective from 1 January 2009 The Company and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. The contribution to be paid by each party is calculated at 1% of the lower of the employees’ basic salary and 20 times the general minimum salary level as specified by the Government from time to time. With the implementation of unemployment insurance scheme, The Company is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 31 December 2012 will be determined based on the eligible employees’ years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

**(k) Classification of financial instruments**

Solely for the purpose of providing disclosures about the significance of financial instruments to The Company’s consolidated financial position and consolidated results of operations and the nature and extent of risk arising from financial instruments, The Company classifies its financial instruments as follow:

**(i) Financial assets*****Financial assets at fair value through profit or loss.***

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or;
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument)
- Upon initial recognition, it is designated by The Company as at fair value through profit or loss.

***Held-to-maturity investments***

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that The Company has the positive intention and ability to hold to maturity, other than:

- those that The Company upon initial recognition designates as at fair value through profit or loss;
- those that The Company designates as available-for-sale; and;
- those that meet the definition of loans and receivables.

**Notes to the seperated financial statements (continues)***Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that The Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that The Company upon initial recognition designates as available-for-sale; or
- for which The Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale

*Available-for-sale financial assets*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- financial assets at fair value through profit or loss
- held-to-maturity investments; or
- loans and receivables.

The Company's financial assets, comprising cash in bank, accounts receivable and other receivables, are under the category of loans and receivables.

**(ii) Financial liabilities***Financial liabilities at fair value through profit or loss*

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or;
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- Upon initial recognition, it is designated by The Company as at fair value through profit or loss.

*Financial liabilities carried at amortised cost*

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The Company's financial liabilities, comprising borrowings, accounts payables and other payables, are under the category of financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

**Notes to the seperated financial statements (continues)****(l) Taxation**

Income tax on the consolidated profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**(m) Acquisition reserve**

Acquisition reserve represents the difference between the consideration given and the aggregate value of the assets and liabilities of the acquired entity in a business combination involving entities under common control.

**(n) Revenue*****Goods sold***

Revenue from the sale of goods is recognised in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

**(o) Operating lease payments**

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense

**(p) Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

## Notes to the separated financial statements (continues)

**(q) Earnings per share**

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of The Company by the weighted average number of ordinary shares outstanding during the year. The Company does not present diluted EPS as it has no potential ordinary shares.

**(r) Segment reporting**

A segment is a distinguishable component of The Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

**(s) Related companies**

The Company mainly operates in one business segment, which is the production and sales of beverage and in one geographical segment, which is Vietnam. During the year, The Company was involved in certain production and trading transactions of biscuits and other related products which do not qualify as separate segments.

**4. Summary of significant accounting policies**

The Company mainly operates in one business segment, which is the production and sales of beverage and in one geographical segment, which is Vietnam. During the year, The Company was involved in certain production and trading transactions of biscuits and other related products which do not qualify as separate segments

<b>5. Cash</b>	<b>31/03/2013</b>	<b>31/12/2012</b>
	VND'000	VND'000
Cash on hand	154,363	105,514
Cash in banks	81,270,928	81,537,434
	<u>81,425,291</u>	<u>81,642,948</u>

  

<b>6. Accounts receivable</b>	<b>31/03/2013</b>	<b>31/12/2012</b>
	VND'000	VND'000
Intra-company receivables comprised:		
Short-term (a):	129,364,758	131,506,846
Long-term (b):	24,993,600	24,993,600
	<u>154,358,358</u>	<u>156,500,446</u>

(a) This amount represented the short-term loan receivable from Avafood Shareholding Company ("Avafood"), a subsidiary

The short-term loan to Avafood with credit limit of VND145,796 million was unsecured and earns interest at Libor plus 1% per annum. The applicable interest rates range from 1.731% to 1.896% per annum during the year (year ended 31 December 2012: 1.731% to 1.896% per annum for loans in USD).

## Notes to the separated financial statements (continues)

(b) This amount represented long-term loan granted to Avafood which was unsecured and earns fixed interest rate of 1.896% per annum during the year. The principal and related interest is due in May 2017

Other receivables comprised:

Marketing support receivable from Kirin Holdings Singapore Pte, Ltd.	5,087,364	5,087,364
Other receivable	169,876	100,953
	<u>5,257,240</u>	<u>5,188,317</u>

(\*) The amount represented the financial support for marketing activities by Kirin Holdings Singapore Pte, Ltd., a related company, which is expected to be received within 2013

7. Inventories	31/03/2013	31/12/2012
	VND'000	VND'000
Raw materials	53,744,629	63,741,782
Tools and supplies	9,817,939	8,727,411
Work in progress	9,858,155	4,413,016
Finished goods	75,836,874	87,243,306
	<u>149,257,597</u>	<u>164,125,515</u>
Provision for decline in inventory value	(6,475,714)	(6,475,696)
	<u>142,781,883</u>	<u>157,649,819</u>

The outstanding balance of the allowance for inventories represented allowance made during the year.

## 8. Fixed assets

## (i) Tangible fixed assets

	Building	Machinery & Equipment	Motor vehicles	Office	Total
	VND'000	VND'000	VND'000	VND'000	VND'000
<b>Historical cost</b>					
Opening balance	-	366,490,529	9,194,250	4,247,788	379,932,567
Additions	-	210,017	-	20,400	230,417
Transfer from CIP					-
Written off					-
Closing balance	-	366,700,546	9,194,250	4,268,188	380,162,984
<b>Accumulated depreciation</b>					
Opening balance	-	184,426,733	5,610,543	1,902,075	191,939,351
Charge for the year		6,019,779	240,246	196,187	6,456,212
Disposals					-
Closing balance	-	190,446,512	5,850,789	2,098,262	198,395,563
<b>Net book value</b>					
Opening balance	-	182,063,796	3,583,707	2,345,713	187,993,216
Closing balance	-	176,254,034	3,343,461	2,169,926	181,767,421

## Notes to the separated financial statements (continues)

(i) Intangible fixed assets	ERP VND'000				Total VND'000
<b>Historical cost</b>					
Opening balance	-				-
Additions	8,369,566				8,369,566
Transfer from CIP					-
Written off					-
Closing balance	8,369,566	-	-	-	8,369,566
<b>Accumulated depreciation</b>					
Opening balance					-
Charge for the year	69,746				69,746
Disposals					-
Closing balance	69,746	-	-	-	69,746
<b>Net book value</b>					
Opening balance	-	-	-	-	-
Closing balance	8,299,820	-	-	-	8,299,820

Included in the cost of tangible fixed assets were assets costing Million VND 21,208 which were fully depreciated as of 31 March 2013 (31/12/2012: Million VND 16,435), but are still in active use.

The carrying amount of temporarily idle tangible fixed assets amounted to Million VND 2,058 as of 31 March 2013 (31/12/2012: Million VND 2,177).

9. Construction in progress	31/03/2013 VND'000	31/12/2012 VND'000	
Opening balance	8,398,224	7,095,558	
Additions during the quarter	161,220	1,302,666	
Transferred to fixed assets	(8,369,566)	-	
Closing balance	<u>189,878</u>	<u>8,398,224</u>	
	-	-	
10. Long-term prepayment	Prepaid land costs VND'000	Renovation expenses VND'000	Total VND'000
Opening balance	-	3,684,952	3,684,952
Additions	-	-	-
Amortisation	-	(340,570)	(340,570)
Closing balance	<u>-</u>	<u>3,344,382</u>	<u>3,344,382</u>
	-	-	-



## Notes to the separated financial statements (continues)

## 11. 11. Deferred tax assets and liabilities

*Recognised deferred tax assets and liabilities*

Deferred tax assets have not been recognised in respect of the following items:

	Temporary differences	Taxable value	Temporary differences	Taxable value
	31/03/2013	31/03/2013	31/12/2012	31/12/2012
	VND'000	VND'000	VND'000	VND'000
Deductible temporary differences	48,578,663	12,146,916	48,578,663	12,146,916
Tax losses	79,723,544	19,930,886	79,723,544	19,930,886
	<b>128,302,207</b>	<b>32,077,802</b>	<b>128,302,207</b>	<b>32,077,802</b>

The tax losses expire in the following years:

Year of expiry	Status of tax review	Tax losses available VND'000
2013	Finalised	8,471,622
2016	Outstanding	59,582,993
2017	Outstanding	11,668,929
		<b>79,723,544</b>

During the year 2012, The Company's 2007, 2008 and 2009 open tax years were reviewed and finalised by the Tax Authorities. Based on the assessments made, The Company's previous tax losses were reduced by USD11.5 million. The Company annually assesses changes that impact its projected performance and resulting projected taxable profits of its business.

The deductible temporary differences other than tax losses do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which The Company can utilise the benefits therefrom.

12. Short-term borrowings	31/03/2013	31/12/2012
	VND'000	VND'000
Short-term Loans from Kirin Holding Company, Limited	364,490,000	364,490,000

Terms and conditions of outstanding unsecured short-term borrowings were as follow:

			31/03/2013	31/12/2012
	Currency	Nominal interest rate	VND'000	VND'000
Loan 1	USD	LIBOR + 0,8%/năm	145,796,000	145,796,000
Loan 2	USD	LIBOR + 0,8%/năm	52,070,000	52,070,000
Loan 3	USD	LIBOR + 0,8%/năm	62,484,000	62,484,000
Loan 4	USD	LIBOR + 0,8%/năm	-	-
Loan 5	USD	LIBOR + 0,8%/năm	104,140,000	104,140,000
			<b>364,490,000</b>	<b>364,490,000</b>

## Notes to the separated financial statements (continues)

**13. Accounts payable – trade**

Accounts payable - trade included the following amounts due to related companies:

	31/03/2013	31/12/2012
	VND'000	VND'000
Amounts due to Vietnam Kirin Beverage Company, Limited	1,919,676	3,176,332
Amounts due to other related companies	-	-

The amount due to Vietnam Kirin Beverage Company, Limited, was the processing fee payable, which was unsecured, interest free and are payable on demand.

**14. Taxes payable to State Treasury**

	31/03/2013	31/12/2012
	VND'000	VND'000
Value added tax	2,646,243	1,580,137
Import, export tax	19,204	591,662
Personal income tax	237,044	243,979
Foreign contractor tax	96,354	100,349
	<u>2,998,845</u>	<u>2,516,127</u>

**15. Accrued expenses**

	31/03/2013	31/12/2012
	VND'000	VND'000
Transportation fee	4,875,444	3,802,151
Sales discounts and commission	2,590,342	2,021,795
Loans interest payable	7,743,201	5,555,744
Secondment fee payable (*)	1,501,327	5,021,464
Others	-	555,400
	<u>16,710,314</u>	<u>16,956,554</u>

(\*) According to the Secondment Agreement dated 1 July 2011, The Company agreed to pay the secondment fee to Kirin Holdings Company, Limited, who provides strategic and management advice and assistance to The Company at fixed amounts stipulated in the agreement with each seconded employee.

**16. Other payables**

	31/03/2013	31/12/2012
	VND'000	VND'000
Dividend payable (Note 36)	505,391	505,391
Trade union, social and health insurance	263,166	164,229
Related parties payable	-	-
Other payable	113,265	515,452
	<u>881,822</u>	<u>1,185,072</u>

## Notes to the separated financial statements (continues)

17.	Long-term borrowings		Year of maturity	31/12/2013	31/12/2012
	Currency	Interest rate		VND'000	VND'000
Loan from Trade Ocean Holdings Sdn Bhd (a)	USD	three-month SIBOR minus 1% p.a.	2014	-	71,459,368
Unsecured loan from Kirin Holdings Company, Limited (b)	USD	1.896% p.a.	2017	135,382,000	135,382,000
				<u>135,382,000</u>	<u>206,841,368</u>
				-	-

(a) The loans were unsecured and bore effective interest at 0% during the year as the interest at SIBOR three-month period less 1% p.a was negative (year ended 31 December 2011: 0%).

(b) The unsecured loans bears fixed interest rate of 1.896% p.a., which is based on USD Swap Semi 30/360 5-year plus 0.8% per annum according to current Kirin Group's financial rules.

On 1 March 2013, Trade Ocean Holding Sdn. Bhd., shareholders ("the Lenders"), issued Deeds of Release ("Deeds") to waive the loans of 71.459 million VND ("the Loans") granted to The Company under the Loan Novation Agreement date 28 February 2011. According to the Deeds, the Lenders irrevocably releases and discharges The Company, without any representation or warranty and without any recourse of any nature whatsoever (whether past, present or future and whether actual or contingent), from any and all of its obligations to repay the Loans to the Lenders and also releases The Company from all of its liabilities (including the interest) in all aspects whatsoever in respect of the Loans.

#### 18. Provision for severance allowance

Movements of provision during the year were as follow:

	31/03/2013	31/12/2012
	VND'000	VND'000
Opening balance	3,105,122	4,276,030
Provision made during the year	-	1,023,696
Utilised during the year	(5,194)	(2,194,604)
Closing balance	<u>3,099,928</u>	<u>3,105,122</u>
	-	-

During the year, The Company contributed USD35,934 (year ended 31 December 2012: USD21,604) to the unemployment insurance fund and the amount is recorded as part of labour and staff costs in the separated statement of income.

## Notes to the separated financial statements (continues)

19. Movement in owner's equity	Paid in capital		Share premium	Acquisition Reserves	Undistributed earnings	Total
	VND'000	VND'000				
Prior year's opening balance	381,443,888	85,035,704	-	(294,672,440)	171,807,152	
Prior year's net loss	-	-	-	(132,837,027)	(132,837,027)	
Prior year's closing balance	381,443,888	85,035,704	-	(427,509,467)	38,970,125	
Current year's opening balance	381,443,888	85,035,704	-	(427,509,467)	38,970,125	
Current year's net profit	-	-	-	59,159,655	59,159,655	
Foreign exchange differences	-	-	-	108,622	108,622	
Current year's closing balance	381,443,888	85,035,704	-	(368,241,190)	98,238,402	

## 20. Share capital

The Company's authorised and issued share capital is:

	31/03/2013		31/12/2012	
	Number of shares	VND'000	Number of shares	VND'000
<b>Authorised and issued share capital</b>				
Ordinary shares	29,140,992	381,443,992	29,140,992	381,443,992
<b>Shares in circulation</b>				
Ordinary shares	29,140,984	381,443,888	29,140,984	381,443,888

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of The Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to The Company's residual assets. In respect of shares bought back by The Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the year.

## 21. Acquisition reserve

In 2007, The Company acquired 90% shareholding of Avafood in a business combination under common control. In 2012, the Company increased its shareholding of Avafood to 90.4%. This amount represents the difference between consideration given and the net amounts of assets and liabilities of Avafood attributable to The Company at the acquisition date.

## 22. Revenues

Total revenue represents the gross value of goods sold exclusive of value added tax. Net sales comprised.

## Notes to the separated financial statements (continues)

	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
<b>Total revenue</b>				
■ Sales of drinks	181,442,834	186,949,397	181,442,834	795,969,367
■ Sales of biscuits	10,108,841	6,465,206	10,108,841	29,868,164
■ Sales of other products	38,145,411	17,511,053	38,145,411	53,544,477
	<b>229,697,087</b>	<b>210,925,656</b>	<b>229,697,087</b>	<b>879,382,008</b>
	-	-	-	-
<b>Less sales deductions:</b>				
■ Sales allowances	6,542,900	6,165,782	6,542,900	25,180,156
■ Sales return	-	104,259	-	414,665
	<b>6,542,900</b>	<b>6,270,040</b>	<b>6,542,900</b>	<b>25,594,821</b>
<b>Net sales</b>	<b>223,154,187</b>	<b>204,655,616</b>	<b>223,154,187</b>	<b>853,787,187</b>
	-	-	-	-
	-	-	-	-
<b>23. Cost of goods sold</b>				
	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
<b>Total cost of sales</b>				
■ Cost of drinks	137,971,351	155,262,727	137,971,351	603,878,888
■ Cost of biscuit	9,491,475	7,660,678	9,491,475	31,801,586
■ Cost of other products	4,404,119	3,116,162	4,404,119	37,788,615
	<b>151,866,945</b>	<b>166,039,566</b>	<b>151,866,945</b>	<b>673,469,089</b>
	-	-	-	-
	-	-	-	-
<b>24. Income from financial activities</b>				
	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
Interest income from bank deposits	298,583	116,672	298,583	421,829
Interest income from loan to Avafood	735,547	733,748	735,547	2,996,003
Realised gains from foreign exchange	-	126,476	-	610,032
Unrealised gains from foreign exchange	-	-	-	-
	<b>1,034,130</b>	<b>976,896</b>	<b>1,034,130</b>	<b>4,027,864</b>
	-	-	-	-
	-	-	-	-
<b>25. Financial expenses</b>				
	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
Interest expense	2,187,457	1,999,750	2,187,457	7,902,206
Realised foreign exchange losses	-	105,818	-	1,643,808
Unrealised foreign exchange losses	-	-	-	-
Other finance expenses	-	(3)	-	-
	<b>2,187,457</b>	<b>2,105,565</b>	<b>2,187,457</b>	<b>9,546,014</b>
	-	-	-	-

## Notes to the separated financial statements (continues)

26. Other income	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
Support for marketing activities from Kirin Holdi	-	-	-	10,244,668
Reimbursement received for tax penalty payment	-	-	-	10,026,016
Internal Loan waiver	71,459,368	-	71,459,368	-
Others	2,989,576	2,590,045	2,989,576	5,687,627
	<b>74,448,944</b>	<b>2,590,045</b>	<b>74,448,944</b>	<b>25,958,311</b>
	-	-	-	-
27. Other expenses	Q1-2013	Q1-2012	YTD2013	YTD2012
	VND'000	VND'000	VND'000	VND'000
Book value of tangible fixed assets written off	-	-	-	28,542,712
Tax penalties	-	-	-	7,605,365
Depreciation of idle fixed assets	76,516	1,588,206	76,516	6,255,086
Others	917,167	112,483	917,167	647,334
	<b>993,683</b>	<b>1,700,690</b>	<b>993,683</b>	<b>43,050,497</b>
	-	-	-	-
28. Coporate Income Taxes				
(a) Recognised in the consolidated statement of income				
	2013	2012		
	VND'000	VND'000		
<b>Current tax expense</b>				
Under provision in prior years	-			4,148,958
<b>Deferred tax income</b>				
Written down of deferred tax asset	120,136			42,787,523
Origination and reversal of temporary	-			
	<b>120,136</b>			<b>42,787,523</b>
<b>Income tax expense</b>	<b>120,136</b>			<b>46,936,481</b>
(b) Reconciliation of effective tax rate				
	2013	2012		
	VND'000	VND'000		
Loss before tax	59,159,654			(85,900,546)
Tax at The Company's tax rate	14,789,914			(21,475,137)
Non-deductible expenses				9,116,260
Deferred tax assets not recognised				12,358,877
Tax losses not previously recognised utilised	(14,789,914)			-
Written down of deferred tax assets				42,787,523
Under provision in prior years				4,148,958
	<b>-</b>			<b>46,936,481</b>

**Notes to the separated financial statements (continues)****(c) Applicable tax rates**

Under the terms of the Company's Investment Certificate, the Company has an obligation to pay the government income tax at the rate of 15% of taxable profits for the first 12 years starting from the first year of operation (1994). Thereafter, from 2006 onwards the Company is subject to income tax at the rate of 25%.

According to Decree No. 24/2007/ND-CP dated 14 February 2007 (which replaced Decree No. 164/2003/ND-CP dated 22 December 2003), the Company is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Company relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Bien Hoa City. As a result, profit derived from this line is exempted from corporate income tax for two years and a reduction of 50% for the following six years. Also as stated in this Decree, the Company is entitled to tax incentives in relation to investments made in new production lines that are qualified under this Decree. The tax incentives include one year of exemption from corporate income tax and a reduction of 50% for the following four years applied to profit derived from the new production lines.

Under Decree No. 124/2008/ND-CP dated 11 December 2008 (which replaced Decree No. 24/2007/ND-CP dated 14 February 2007) and Decree 122/2011ND-CP dated 27 December 2012 (which provided a number of amendments to prevailing Decree No.124/2008/ND-CP), the Company will continue to enjoy its tax incentives under Decree No. 24/2007/ND-CP dated 14 February 2007.

**30. Financial instruments****(a) Financial risk management****(i) Overview**

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk

This note presents information about The Company's exposure to each of the above risks, The Company's objectives, policies and processes for measuring and managing risk.

***Risk management framework***

The Board of Directors has overall responsibility for the establishment and oversight of The Company's risk management framework. The Board is responsible for developing and monitoring The Company's risk management policies.

**(b) Credit risk**

Credit risk is the risk of financial loss to The Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from The Company's receivables from customers.

**(i) Exposure to credit risk**

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follow:

## Notes to the separated financial statements (continues)

		2013	2012
	Notes	VND'000	VND'000
Cash in bank		81,270,927	81,537,434
Trade and other receivables		21,103,707	20,147,341
		<u>102,374,634</u>	<u>101,684,775</u>

**(ii) Cash in bank**

The cash at bank of The Company is mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to The Company.

**(iii) Trade and other receivables**

The carrying amount of receivables represents the maximum credit risk pertaining to receivables.

The Company's exposure to credit risk in relation to receivables is mainly influenced by the individual characteristics of each customer. In response to the risk, The Company has established a credit policy under which most customers have to settle payment in advance before the goods delivery is carried out. Only customers considered with high creditworthiness by the management are offered credit terms. Receivables are due within 30 days to 45 days from the date of billing. Debtors with balances that are overdue are requested to settle the balances and management will perform an assessment before further credit is granted. No collateral is collected from the customers.

Based on historic default rates, The Company believes that no allowance for doubtful debts is necessary in respect of the outstanding trade and other receivables as of 31 December 2012.

The aging of trade and other receivables at year-end that were past due but not impaired is as follows:

	2013	2012
	VND'000	VND'000
Past due 0 – 30 days	2,231,330	3,466,342
Past due 31 – 180 days	1,469,979	3,090,709
Over 180 days	49,669	806,148
	<u>3,750,977</u>	<u>7,363,199</u>

**(c) Liquidity risk**

Liquidity risk is the risk that The Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to The Company's reputation. The Company also manages its borrowings from related companies by managing the financing terms with the related companies.

Financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:



## Notes to the separated financial statements (continues)

31/03/2013

	Carrying amount. VND'000	Contractual cash flows VND'000	Within 1 year VND'000	1 – 2 years VND'000	2 – 5 years VND'000
Trade and other payables.	77,900,255	77,900,255	77,900,255	-	-
Short-term borrowings.	364,490,000	368,196,343	368,196,343	-	-
Long-term borrowings.	206,841,368	218,037,043	74,033,250	2,573,883	141,429,910
	<b>649,231,623</b>	<b>664,133,641</b>	<b>520,129,848</b>	<b>2,573,883</b>	<b>141,429,910</b>

31/12/2012

	Carrying amount. VND'000	Contractual cash flows VND'000	Within 1 year VND'000	1 – 2 years VND'000	2 – 5 years VND'000
Trade and other payables.	95,398,218	95,398,218	95,398,218	-	-
Short-term borrowings.	364,490,000	368,196,343	368,196,343	-	-
Long-term borrowings.	206,841,368	218,037,043	74,033,250	2,573,883	141,429,910
	<b>666,729,586</b>	<b>681,631,604</b>	<b>537,627,811</b>	<b>2,573,883</b>	<b>141,429,910</b>

The Company manages its ability to meet the expected operational expenses and servicing its debts by maintaining several financial facilities as follow:

Financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

**(d) Liquidity risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect The Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

**(i) Currency risk**

The Company is exposed to currency risk on sales and purchases that are denominated in a currency other than the accounting currency of The Company. The currency in which these transactions primarily are denominated is VND.

The Company's exposure to currency risk is managed by keeping the exposure to an acceptable level by entering into currency transactions to address short-term over-exposures.

*Exposure to currency risk*

At 31 March 2013 and year 2012, The Company had the following net monetary liability position exposed to currency risk. The following balances are presented in original currency:

## Notes to the separated financial statements (continues)

	USD	VND'000
	31/03/2013	31/12/2012
Cash	1,276,893	48,679,339
Accounts receivable – trade.	366,624	11,653,021
Account payables.	(8,655,423)	(62,733,634)
Other receivables.	-	100,953
Short-term deposit.	-	279,344
Long-term deposit.	-	1,514,758
Payables to employees.	(11,139)	(7,877,854)
Other payables.	-	(1,109,819)
	<u>(7,023,046)</u>	<u>(9,493,892)</u>

The followings are the significant exchange rates applied by The Company:

	VND	VND
	31/03/2013	31/12/2012
1 USD	<u>20,828</u>	<u>20,828</u>

Below is an analysis of the possible impact on the net profit of The Company, after taking into account the current level of exchange rates and the historical volatility as well as market expectations as at 31 March 2013. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecasted sales and purchases.

	Increase in net loss.
	USD
31/03/2013.	<u>31/03/2013</u>
USD (Unchange)	<u>-</u>
	Increase in net loss.
	VND
31/12/2012.	<u>31/12/2012</u>
VND (1% weakening)	<u>1,106,966</u>

The opposite movement of the currencies would have the equal but opposite effect to the net loss of The Company.

(ii) **Interest rate risk**

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was:

	Carrying amount	
	31/03/2013	31/12/2012
	VND'000	VND'000
<b>Fixed rate instruments.</b>		
Financial liabilities.	<u>(135,382,000)</u>	<u>(135,382,000)</u>
<b>Variable rate instruments.</b>		
Financial assets.	81,270,927	82,076,150
Financial liabilities.	<u>(364,490,000)</u>	<u>(468,496,972)</u>
	<u>(283,219,073)</u>	<u>(386,420,822)</u>

## Notes to the separated financial statements (continues)

A change of 100 basis points in interest rates would have increased net losses of the Company by Million VND 2.898 (2012: Million USD2.898). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

No policy was in place pertaining to the mitigation of potential volatility of the interest rate.

**(e) Liquidity risk**

The Company has not determined fair values of financial assets and liabilities in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market are not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System do not provide guidance on measurement of fair values in the case where quoted prices in active market are not available. Fair values of these financial instruments may be different from their carrying values.

**31. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the separated financial statements, during the year there were the following significant transactions with related parties:

	Carrying amount	
	31/03/2013 VND'000	31/12/2012 VND'000
<b>Related companies</b>		
<b>Kirin Holding Company, Limited</b>		
<b>Ultimate Parent Company</b>		
Short-term loan received	-	83,312,000
Other cash transferred	-	-
Interest expenses	2,187,457	7,902,206
Secondment fee	2,294,100	8,718,434
<b>Kirin Holding Singapore Pte, Ltd.</b>		
Financial support for marketing activities	-	10,244,668
<b>Avafood Shareholding Company</b>		
Short-term loan granted	-	24,678,889
Interest income	726,540	2,996,004
Processing service	8,828,300	35,094,638
Office and factory rental fee	1,481,951	5,927,795
<b>Vietnam Kirin Beverage Company, Limited</b>		
Purchase of goods	-	17,209,468
Processing fee	3,631,800	21,552,564
<b>Board of Directors and Board of Management</b>		
Secondment fees	1,124,712	8,582,386
Salary	325,225	1,304,270

## Notes to the seperated financial statements (continues)

## 32. Commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	VND'000	VND'000
	31/03/2013	31/12/2012
Within one year	11,271,334	11,271,343
Within two to five years	30,156,880	31,492,769
Over five years	15,905,559	17,387,506
	<u>57,333,773</u>	<u>60,151,618</u>

## 33. Production and business costs by element

	VND'000	VND'000
	31/03/2013	31/12/2012
Raw material costs included in production costs	126,093,364	601,653,437
Labour costs and staff costs	36,748,041	98,154,158
Depreciation and amortisation	6,287,193	31,583,350
Outside services	70,840,728	160,054,057
Other expenses	2,015,907	86,163,728
	<u>241,985,233</u>	<u>977,608,730</u>

15 May 2013

Prepared by:



Nguyễn Hồng Phong  
Chief Accountant

Approved by:



Michio Nagabayashi  
Chairman, General Director