

**Interfood Shareholding Company**

**Financial statements**  
**Quarter 1 - 2024**

## Interfood Shareholding Company

### Corporate information

Investment Licence No.	270/GP	16/11/1991
Investment Certificate No.	472033000328 (1st amendment)	28/11/2007
	472033000328 (2nd amendment)	20/05/2010
	472033000328 (3rd amendment)	22/04/2011
	472033000328 (4th amendment)	18/10/2011
	472033000328 (5th amendment)	14/05/2014
	472033000328 (6th amendment)	30/12/2015
	6525867086 (7th amendment)	05/02/2016
	6525867086 (8th amendment)	28/12/2016
	6525867086 (9th amendment)	25/01/2017
	6525867086 (10th amendment)	08/04/2018
	6525867086 (11st amendment)	01/10/2019
	6525867086 (12nd amendment)	21/09/2020
	6525867086 (13rd amendment)	18/05/2021
	6525867086 (14th amendment)	20/04/2023

The Company's Investment Licence has been amended several times, the most recent of which is by investment licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The Investment Licence and its amendments were issued by the Ministry of Planning and Investment and are valid for 50 years.

The investment certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial investment licence.

### Enterprise Registration

<b>Certificate No.:</b>	3600245631	21/01/2016
	3600245631	19/03/2018
	3600245631	06/07/2019
	3600245631	30/06/2020
	3600245631	01/04/2021
	3600245631	18/01/2022
	3600245631	05/04/2023

The Company's Enterprise Registration Certificate was issued by the Department of Planning and Investment of Dong Nai Province

<b>Board of Management:</b>	Okamoto Shogo	Chairman
	Daisuke Hattori	Member
	Hiroaki Takaoka	Member
<b>Board of Director:</b>	Daisuke Hattori	General Director
	Koichi Noda	General Manager of Factory
	Kenichiro Wada	General Manager of Marketing and Sales
	Okamoto Shogo	General Manager of Planning cum General Manager of Internal Control

<b>Registered Office</b>	Lot 13, Tam Phuoc IZ, Tam Phuoc Ward, Bien Hoa City, Dong Nai Province, Vietnam
<b>Auditors</b>	KPMG Limited Vietnam

## **Interfood Shareholding Company**

### **Statement of the Board of Directors**

The Board of Directors of Interfood Shareholding Company (“the Company”) presents this statement and the accompanying financial statements of the Company for the year ended 31 March 2024.

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Directors:

- (a) the financial statements set out on pages 4 to 26 give a true and fair view of the financial position of the Company as at 31 March 2024, and of its results of operations and its cash flows for the three month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the accompanying separate financial statements for issue.

On behalf of the Board of Directors

*(Signed and sealed)*

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**Daisuke Hattori**

General Director

Dong Nai, dated 17th April 2024.

## Interfood Shareholding Company

### Balance sheet

ASSETS	Code	Notes	31/03/2024 VND'000	31/12/2023 VND'000
<b>Current assets (100=110+130+140+150)</b>	<b>100</b>		<b>1,401,979,865</b>	<b>1,344,642,347</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>5</b>	<b>1,087,829,356</b>	<b>964,683,100</b>
Cash	111		387,829,356	264,683,100
Cash equivalent	112		700,000,000	700,000,000
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>40,988,104</b>	<b>45,886,629</b>
Accounts receivable from customers	131	6	26,816,299	35,605,873
Prepayments to suppliers	132		10,888,275	5,127,091
Other receivables – short-term	136	7	3,310,247	5,180,382
Allowance for doubtful debts	137	6	(26,717)	(26,717)
<b>Inventories</b>	<b>140</b>	<b>8</b>	<b>264,382,262</b>	<b>330,388,757</b>
Inventories	141		264,789,032	330,956,492
Allowance for inventories	149		(406,770)	(567,735)
<b>Other current assets</b>	<b>150</b>		<b>8,780,143</b>	<b>3,683,861</b>
Short-term prepaid expenses	151		8,780,143	3,683,861
Taxes receivable from State Treasury	153		-	-
<b>Long-term assets (200 = 210 + 220 + 240 + 260)</b>	<b>200</b>		<b>115,677,172</b>	<b>120,942,511</b>
<b>Accounts receivable – long-term</b>	<b>210</b>		<b>929,020</b>	<b>929,020</b>
Other receivables – long-term	216		929,020	929,020
<b>Fixed assets</b>	<b>220</b>		<b>75,509,868</b>	<b>69,224,421</b>
Tangible fixed assets	221	9	75,160,446	68,856,280
Cost	222		442,165,158	433,594,540
Accumulated depreciation	223		(367,004,712)	(364,738,260)
Intangible fixed assets	227	10	349,422	368,141
Cost	228		14,082,575	14,082,575
Accumulated depreciation	229		(13,733,153)	(13,714,434)
<b>Long-term work in progress</b>	<b>240</b>		<b>1,359,375</b>	<b>10,064,137</b>
Construction in progress	242		1,359,375	10,064,137
<b>Other long-term assets</b>	<b>260</b>		<b>37,878,909</b>	<b>40,724,933</b>
Long-term prepaid expenses	261	11	29,523,457	28,617,909
Deffered tax assets	262	12	8,355,452	12,107,024
<b>TOTAL ASSETS (270=100+200)</b>	<b>270</b>		<b>1,517,657,037</b>	<b>1,465,584,858</b>

**Interfood Shareholding Company****Balance sheet**

<b>RESOURCES</b>	<b>Code</b>	<b>Notes</b>	<b>31/03/2024 VND'000</b>	<b>31/12/2023 VND'000</b>
<b>LIABILITIES (300=310+330)</b>	<b>300</b>		<b>211,996,068</b>	<b>209,936,248</b>
<b>Current liabilities</b>	<b>310</b>		<b>209,725,004</b>	<b>207,612,972</b>
Accounts payable to suppliers	311	13	132,307,504	110,503,871
Advances from customers	312		7,251,346	5,103,947
Taxes payable to State Treasury	313	14	13,899,561	21,518,742
Payable to employees	314		15,560,325	9,431,751
Accrued expenses	315	15	39,072,712	59,492,352
Other short-term payables	319	16	1,633,556	1,562,309
<b>Long term liabilities</b>	<b>330</b>		<b>2,271,064</b>	<b>2,323,276</b>
Provision – long-term	342	17	2,271,064	2,323,276
<b>EQUITY (400=410)</b>	<b>400</b>		<b>1,305,660,969</b>	<b>1,255,648,610</b>
<b>Owners' equity</b>	<b>410</b>	<b>18</b>	<b>1,305,660,969</b>	<b>1,255,648,610</b>
Share capital	411	19	871,409,840	871,409,840
- Ordinary shares with voting rights	411a		871,409,840	871,409,840
Share premium	412		85,035,704	85,035,704
Other reserves	420	20	90,034,048	90,034,048
Retained profits	420		259,181,377	209,169,018
- Accumulated profit (losses) brought forward	421a		209,169,019	574,249
- Retained profits for the current year	421b		50,012,358	208,594,769
<b>TOTAL RESOURCES (440=300+400)</b>			<b><u>1,517,657,037</u></b>	<b><u>1,465,584,858</u></b>

Dong Nai, dated 17th April 2024.

Prepared by:

*(Signed)*Nguyễn Hồng Phong  
Chief Accountant

Approved by:

*(Signed and sealed)*Daisuke Hattori  
General Director

## Interfood Shareholding Company

### Statement of income

	Code	Notes	Q1-2024 VND'000	Q1-2023 VND'000	YTD2024Q1 VND'000	YTD2023Q1 VND'000
Revenue from sale of goods	01	22	478,402,729	421,593,769	478,402,729	421,593,769
Revenue deductions	02	22	31,280,403	26,396,488	31,280,403	26,396,488
Net revenue (10=01-02)	10	22	447,122,326	395,197,281	447,122,326	395,197,281
Cost of sales	11	23	293,421,676	268,041,855	293,421,676	268,041,855
Gross profit (20=10-11)	20		153,700,650	127,155,426	153,700,650	127,155,426
Financial income	21	24	3,982,433	10,312,352	3,982,433	10,312,352
Financial expenses	22	25	32,010	58,653	32,010	58,653
<i>In which: Interest expenses</i>	23		-	-	-	-
Selling expenses	25	26	85,812,409	86,660,145	85,812,409	86,660,145
G&A expenses	26	27	9,142,108	9,063,556	9,142,108	9,063,556
Operating profit/(loss) {30=20+(21-22)-(25+26)}	30		62,696,556	41,685,424	62,696,556	41,685,424
Other income	31		315,785	62,470	315,785	62,470
Other expenses	32	28	383,963	143,097	383,963	143,097
Results of other activities (40 = 31 - 32)	40		(68,178)	(80,627)	(68,178)	(80,627)
Profit (loss) before tax (50 = 30 + 40)	50		62,628,378	41,604,797	62,628,378	41,604,797
Income tax expenses - current	51	30	8,864,448	7,436,893	8,864,448	7,436,893
Income tax expenses - deferred	52	30	3,751,572	4,629,059	3,751,572	4,629,059
Profit (loss) after tax (60 = 50 - 51 - 52)	60		50,012,358	29,538,845	50,012,358	29,538,845
Earnings per share						
Basic earnings per share (in VND)	70	31	574	339	574	339

Dong Nai, dated 17th April 2024.

Prepared by:

(Signed)

Nguyễn Hồng Phong  
Chief Accountant

Approved by:

(Signed and sealed)

Daisuke Hattori  
General Director

**Interfood Shareholding Company**

**Statements of cash flows**

**(Indirect method)**

	Code	Notes	31/03/2024 VND'000	YTD2023Q1 VND'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
<b>Profit/(loss) before tax</b>	<b>01</b>		<b>62,628,378</b>	<b>41,604,796</b>
<b>Adjustments for:</b>				
Depreciation and amortisation	02		2,285,171	3,749,738
Allowances and provisions	03		201,595	313,435
Exchange gain/ losses	04		24,135	88,497
Profits from investing activities	05		(3,946,835)	(10,165,201)
Interest expense	06		-	-
<b>Operating profit/(loss) before changes in working</b>	<b>08</b>		<b>61,192,444</b>	<b>35,591,265</b>
Change in receivable	09		2,835,954	5,669,397
Change in inventories	10		65,804,900	(15,097,434)
Change in payables and other liabilities	11		6,044,527	(35,524,430)
Change in prepaid expenses	12		(6,001,830)	704,874
Interest paid	14		-	-
Income tax paid	15		(12,827,499)	(5,429,349)
<b>Net cash flow from operating activities</b>	<b>20</b>		<b>117,048,496</b>	<b>(14,085,677)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Payments for additions to fixed assets	21		134,144	(492,999)
Proceeds from disposals of fixed assets	22		-	-
Receipts of interests	27		5,963,616	10,165,201
Cash increase from merger	28		-	-
<b>Net cash inflows/(outflows) from investing activities</b>	<b>30</b>		<b>6,097,760</b>	<b>9,672,202</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Payments to settle finance lease liabilities			-	-
Profits distributions	35		-	-
<b>Net cash inflows/(outflows) from financing activities</b>	<b>40</b>		<b>-</b>	<b>-</b>
<b>Net increase/(decrease) in cash</b>	<b>50</b>		<b>123,146,256</b>	<b>(4,413,475)</b>
<b>(50= 20 +30 + 40)</b>				
<b>Cash at beginning of the year</b>	<b>60</b>		<b>964,683,100</b>	<b>1,009,072,464</b>
Effects of changes in foreign exchange rates			-	-
<b>Cash at end of the year (70= 50 + 60)</b>	<b>70</b>	<b>5</b>	<b>1,087,829,356</b>	<b>1,004,658,989</b>

Dong Nai, dated 17th April 2024.

Prepared by:

Approved by:

*(Signed)*

*(Signed and sealed)*

Nguyễn Hồng Phong  
Chief Accountant

Daisuke Hattori  
General Director

## **Interfood Shareholding Company**

### **Notes to the financial statements**

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

#### **1 Reporting Entity**

##### **(a) Ownership structure**

Interfood Shareholding Company (“the Company”) is incorporated as a joint stock company in Vietnam.

The Company’s shares were listed on the Unlisted Public Company Market in accordance with the Decision No. 717/QĐ-SGDHN issued by the Ha Noi Stock Exchange on 7 November 2016.

##### **(b) Principal activities**

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; the production of biscuits and snack food; carbonated and non-carbonated fruit juice, non-carbonated and carbonated beverages, with or without low level of alcohol (less than 10%); bottled filtered water; packaging for foods and beverages; process milk and milk related products; and to export, import products in accordance with business operation.

##### **(c) Normal operating cycle**

The normal operating cycle of the Company is generally within 12 months.

##### **(d) Company structure**

As at 31 March 2024, the Company had 898 employees (31/12/2023: 897 employees).

#### **2 Basis of preparation**

##### **(a) Statement of compliance**

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for the enterprises and the relevant statutory requirements applicable for financial reporting.

##### **(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method

##### **(c) Annual accounting period**

The annual accounting period of the Company is from 1 January to 31 December.



## Interfood Shareholding Company

### Notes to the financial statements

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"). the financial statements are prepared and presented in Vietnam Dong rounded to the nearest thousand ("VND'000").

### 3 Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of the accompanying financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate at the end of the annual accounting period, respectively, quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

#### (b) Cash and cash equivalent

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

#### (d) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventory.

## Interfood Shareholding Company

### Notes to the financial statements

**(e) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of fixed assets. The estimated useful lives are as follow:

Buildings	30 years
Machinery and equipment	4 – 15 years
Motor vehicles	6 – 10 years
Office equipment	3 – 10 years

**(f) Intangible fixed assets**

**Software**

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 10 years.

**(g) Long-term prepaid expenses**

**(i) Prepaid land costs**

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the statement of income on a straight-line basis over the term of the lease of 40 years.

## Interfood Shareholding Company

### Notes to the financial statements

#### (ii) *Tools and supplies*

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over 3 years.

#### (iii) *Other long-term prepaid expenses*

Other long-term prepaid expenses mainly include the renovation, repair and maintenance expenses which are initially stated at cost and amortised on a straight-line basis over 3 years

#### (h) **Accounts payable**

Trade and other payables are stated at their cost.

#### (i) **Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or contractual obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### *Severance allowance*

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more (“the eligible employees”) voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee’s compensation at termination. Provision for severance allowance has been provided based on employees’ years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

#### (j) **Share capital**

##### (i) *Ordinary shares*

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between proceeds from the issuance of shares over the par value is recorded in share premium

## Interfood Shareholding Company

### Notes to the financial statements

#### (ii) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium

#### (k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (l) Revenue and other income

##### (i) *Goods sold*

Revenue from sale of goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

##### (ii) *Interest income*

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

## Interfood Shareholding Company

### Notes to the financial statements

- (m) **Leases**  
 (i) *Leased assets*

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation

Depreciation on finance leased assets is computed on a straight-line basis over the estimated useful lives of items of the leased assets. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in accounting policy 3(f)(ii)

- (ii) *Leased payments*

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability

- (n) **Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

- (o) **Earnings per share**

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. During the year, the Company had no potential ordinary shares and therefore does not present diluted EPS.

- (p) **Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format and secondary format for segment reporting are based on business segments and geographical segments, respectively.

## Interfood Shareholding Company

### Notes to the financial statements

#### (q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party

#### (r) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year

## 4 Segment reporting

The Company mainly operates in one business segment, which is the production and sale of foods and beverages and in primarily one geographical segment, which is in Vietnam.

#### (a) Business segments

The Company operates in the following main business segments:

- Drinks; and
- Others include other products and scraps

<b>Q1-2024</b>	<b>Drink VND'000</b>	<b>Others VND'000</b>	<b>Total VND'000</b>
Total segment revenue – net	369,812,683	77,309,643	447,122,326
Segment cost of sales	(245,639,168)	(47,782,508)	(293,421,676)
Segment gross profit	<u>124,173,515</u>	<u>29,527,135</u>	<u>153,700,650</u>
Unallocated selling expenses			(85,812,409)
Unallocated general and administration expenses			(9,142,108)
Financial income			3,982,433
Financial expenses			<u>(32,010)</u>
Net operating profit			<u>62,696,556</u>
Results of other activities			(68,178)
Income tax expense			(12,616,020)
Net profit after tax			<u><u>50,012,358</u></u>

## Interfood Shareholding Company

### Notes to the financial statements

Q1-2023	Drink VND'000	Others VND'000	Total VND'000
Total segment revenue – net	325,643,882	69,553,399	395,197,281
Segment cost of sales	(238,863,398)	(29,178,457)	(268,041,855)
Segment gross profit	<u>86,780,484</u>	<u>40,374,942</u>	<u>127,155,426</u>
Unallocated selling expenses			(86,660,145)
Unallocated general and administration expenses			(9,063,556)
Financial income			10,312,352
Financial expenses			(58,653)
Net operating profit			<u>41,685,424</u>
Results of other activities			(80,627)
Income tax expense			(12,065,952)
Net profit after tax			<u><u>29,538,845</u></u>

#### (b) Geographical segments

The Company mainly operates in one geographical segment which is in Vietnam

5 Cash and cash equivalents	31/03/2024 VND'000	31/12/2023 VND'000
Cash on hand	157,827	115,015
Cash in banks	387,671,529	264,568,085
Cash equivalents	<u>700,000,000</u>	<u>700,000,000</u>
	<u><u>1,087,829,356</u></u>	<u><u>964,683,100</u></u>

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

#### 6 Accounts receivable from customers

##### (a) Accounts receivable from customers detailed by significant customers

	31/03/2024 VND'000	31/12/2023 VND'000
EB Services Company Limited	4,062,779	5,450,771
MM Mega Market Vietnam Company Limited	2,997,759	6,092,794
Wincommerce General Commercial Services SJC	6,355,010	6,792,060
Others	13,400,751	17,270,248
	<u><u>26,816,299</u></u>	<u><u>35,605,873</u></u>

## Interfood Shareholding Company

### Notes to the financial statements

#### (b) Accounts receivable from customers classified by payment term

	31/03/2024 VND'000	31/12/2023 VND'000
Short-term	26,816,299	35,605,873
	<u><b>26,816,299</b></u>	<u><b>35,605,873</b></u>

#### (c) Allowance for doubtful debts

Movements of the allowance for doubtful debts during the year were as follows:

	31/03/2024 VND'000	31/12/2023 VND'000
Opening balance	26,717	19,912
Allowance made during the year	-	26,717
Allowance utilised during the year	-	(19,912)
Closing balance	<u><b>26,717</b></u>	<u><b>26,717</b></u>

#### 7 Other receivables

	31/03/2024 VND'000	31/12/2023 VND'000
Interest receivable from deposits at banks	2,862,247	4,861,644
Compensation receivable	-	-
Other receivable	448,000	318,738
	<u><b>3,310,247</b></u>	<u><b>5,180,382</b></u>

#### 8 Inventories

	31/03/2024		31/12/2023	
	Cost VND'000	Allowance VND'000	Cost VND'000	Allowance VND'000
Goods in transit	51,656	-	10,190,048	-
Raw materials	59,751,488	-	51,786,471	-
Tools and supplies	13,912,781	(296,819)	3,964,005	(296,819)
Work in progress	7,176,946	-	9,476,023	-
Finished goods	183,896,161	(109,951)	255,539,945	(270,916)
	<u><b>264,789,032</b></u>	<u><b>(406,770)</b></u>	<u><b>330,956,492</b></u>	<u><b>(567,735)</b></u>

Movements in the allowance for inventories during the year were as follows:

	31/03/2024 VND'000	31/12/2023 VND'000
Opening balance	567,735	5,763,831
Increase in allowance during the year	201,595	3,184,745
Allowance utilised during the year	(362,561)	(8,380,841)
Closing balance	<u><b>406,769</b></u>	<u><b>567,735</b></u>

Included in inventories as at 31 March 2024 was VND 407 million (1/1/2024: VND 568 million) of obsolete and slow-moving inventories



## Interfood Shareholding Company

### Notes to the financial statements

#### 9 Tangible fixed assets

	<b>Building</b>	<b>Machinery &amp; Equipment</b>	<b>Motor vehicles</b>	<b>Office equipment</b>	<b>Total</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
<b>Historical cost</b>					
Opening balance	117,748,737	296,899,117	3,883,853	15,062,833	433,594,540
Additions	4,737,704	3,801,914	-	31,000	8,570,618
Disposals(*)	-	-	-	-	-
Closing balance	<u>122,486,441</u>	<u>300,701,031</u>	<u>3,883,853</u>	<u>15,093,833</u>	<u>442,165,158</u>
<b>Accumulated depreciation</b>					
Opening balance	63,791,828	283,055,226	3,725,412	14,165,794	364,738,260
Charge for the year	1,065,155	996,080	6,391	198,827	2,266,453
Disposals(*)	-	-	-	-	-
Closing balance	<u>64,856,983</u>	<u>284,051,306</u>	<u>3,731,803</u>	<u>14,364,621</u>	<u>367,004,713</u>
<b>Net book value</b>					
Opening balance	53,956,909	13,843,891	158,441	897,039	68,856,280
Closing balance	<u>57,629,458</u>	<u>16,649,725</u>	<u>152,050</u>	<u>729,212</u>	<u>75,160,445</u>

Included in the cost of tangible fixed assets were assets costing 189,450 million VND which were fully depreciated as of 31 March 2024 (31/12/2023: 185,138 million VND), but are still in active use.

The net book value of temporarily idle tangible fixed assets amounted to VND 603 million as at 31 March 2024 (31/12/2023: VND 618 million).

#### 10 Intangible fixed assets

	<b>Software</b>	<b>Total</b>
	<b>VND'000</b>	<b>VND'000</b>
<b>Historical cost</b>		
Opening balance	14,082,575	14,082,575
Additions	-	-
Closing balance	<u>14,082,575</u>	<u>14,082,575</u>
<b>Accumulated depreciation</b>		
Opening balance	13,714,434	13,714,434
Charge for the year	18,719	18,719
Closing balance	<u>13,733,153</u>	<u>13,733,153</u>
<b>Net book value</b>		
Opening balance	368,141	368,141
Closing balance	<u>349,422</u>	<u>349,422</u>

Included in the cost of intangible fixed assets were assets costing VND 12,740 million which were fully amortised as of 31 March 2024 (31/12/2023: VND 12,740 million), but are still in active use.

## Interfood Shareholding Company

### Notes to the financial statements

#### 11 Long-term prepaid expenses

	Prepaid land costs	Other	Total
	VND'000	VND'000	VND'000
Opening balance	20,705,569	7,912,340	28,617,909
Additions	-	2,556,196	2,556,196
Amortisation for the period	(173,996)	(1,476,652)	(1,650,648)
<b>Closing balance</b>	<b>20,531,573</b>	<b>8,991,884</b>	<b>29,523,457</b>

#### 12 Deferred tax assets

	Tax rate	31/03/2024 VND'000	31/12/2023 VND'000
Deferred tax assets recognised on			
Allowance expenses	20%	7,814,542	11,523,479
Allowance and provisions	20%	540,910	583,545
		<b>8,355,452</b>	<b>12,107,024</b>

#### 13 Accounts payable to suppliers

##### (a) Accounts payable to suppliers detailed by significant suppliers

	31/03/2024		31/12/2023	
	Cost	Amount within payment capacity	Cost	Amount within payment capacity
	VND'000	VND'000	VND'000	VND'000
Crown Beverage Cans (Dong Nai) Co., Ltd	32,242,519	32,242,519	1,054,869	1,054,869
Vietnam Kirin Beverage Company Limited	36,151,519	36,151,519	31,770,779	31,770,779
Vietnam Chuanli Can Co., Ltd	14,457,623	14,457,623	22,221,339	22,221,339
Others	49,455,843	49,455,843	55,456,884	55,456,884
	<b>132,307,504</b>	<b>132,307,504</b>	<b>110,503,871</b>	<b>110,503,871</b>

##### (b) Accounts payable to suppliers classified by payment term

	31/03/2024		31/12/2023	
	Cost	Amount within payment capacity	Cost	Amount within payment capacity
	VND'000	VND'000	VND'000	VND'000
Short-term	132,307,504	132,307,504	110,503,871	110,503,871
	<b>132,307,504</b>	<b>132,307,504</b>	<b>110,503,871</b>	<b>110,503,871</b>

## Interfood Shareholding Company

### Notes to the financial statements

#### (c) Accounts payable to suppliers who are related parties

	31/03/2024	31/03/2024	31/12/2023	31/12/2023
	Cost	Amount within payment capacity	Cost	Amount within payment capacity
	VND'000	VND'000	VND'000	VND'000
Vietnam Kirin Beverage Company, Limited	36,151,519	36,151,519	31,770,779	31,770,779
	<b>36,151,519</b>	<b>36,151,519</b>	<b>31,770,779</b>	<b>31,770,779</b>

The amounts due to Vietnam Kirin Beverage Company Limited represented the processing fee payable, which were unsecured, interest free and payable on demand.

#### 14 Taxes payable to State Treasury

	31/12/2023	Incurred	Netted-off	Paid	31/03/2024
	VND'000	VND'000	VND'000	VND'000	VND'000
Value added tax	7,599,344	35,102,492	(21,458,644)	(18,176,235)	3,066,957
Corporate income tax	12,827,499	8,864,448		(12,827,499)	8,864,448
Personal income tax	864,852	3,406,999		(2,303,695)	1,968,156
Other tax	227,047	400,866		(627,913)	-
	<b>21,518,742</b>	<b>47,774,805</b>	<b>(21,458,644)</b>	<b>(33,935,342)</b>	<b>13,899,561</b>

#### 15 Accrued expenses

	31/03/2024	31/12/2023
	VND'000	VND'000
Sales discounts and commission	10,161,276	12,786,174
Promotion expenses	6,975,928	9,217,533
Incentives for salesman	5,170,454	6,119,096
Secondment fee (*)	2,002,677	3,965,729
Transportation fee	4,230,295	3,137,037
Others	10,532,082	24,266,783
	<b>39,072,712</b>	<b>59,492,352</b>

(\*) According to the Secondment Agreement dated 1 July 2011, the Group agreed to pay secondment fee to Kirin Holdings Company, Limited, a related party, who provides strategic and management advice and assistance to the Group at fixed amounts stipulated in the agreement with each seconded employee.

## Interfood Shareholding Company

### Notes to the financial statements

#### 16 Other short-term payables

	<b>31/03/2024</b>	<b>31/12/2023</b>
	<b>VND'000</b>	<b>VND'000</b>
Dividends payable	528,149	528,149
Non-trade amounts due to a related party	302,713	410,346
Other payable	802,694	623,814
	<b><u>1,633,556</u></b>	<b><u>1,562,309</u></b>

The non-trade amounts due to a related party were unsecured, interest free and are payable on demand.

#### 17 Provision - long-term

	<b>Severance allowance</b>	<b>Severance allowance</b>
	<b>31/03/2024</b>	<b>31/12/2023</b>
	<b>VND'000</b>	<b>VND'000</b>
Movements of provision during the year were as follow:		
Opening balance	2,323,276	3,584,147
Provision made during the year	48,455	194,097
Provision utilised during the year	(100,667)	(1,454,968)
Closing balance	<b><u>2,271,064</u></b>	<b><u>2,323,276</u></b>

#### 18 Changes in owners' equity

	<b>Share capital</b>	<b>Share premium</b>	<b>Other Reserves</b>	<b>Retained profits</b>	<b>Total</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
<b>Balance as at 01/01/2023</b>	871,409,840	85,035,704	90,034,048	155,884,533	<b>1,202,364,125</b>
Net profit for the year				208,594,769	<b>208,594,769</b>
Dividends (Note 21)				(155,310,284)	<b>(155,310,284)</b>
<b>Balance as at 31/12/2023</b>	<b><u>871,409,840</u></b>	<b><u>85,035,704</u></b>	<b><u>90,034,048</u></b>	<b><u>209,169,019</u></b>	<b><u>1,255,648,610</u></b>
Net profit for the year				50,012,358	<b>50,012,358</b>
Dividends (Note 21)					-
<b>Balance as at 31/03/2024</b>	<b><u>871,409,840</u></b>	<b><u>85,035,704</u></b>	<b><u>90,034,048</u></b>	<b><u>259,181,377</u></b>	<b><u>1,305,660,969</u></b>

## Interfood Shareholding Company

### Notes to the financial statements

#### 19 Share capital

The Company's authorised and issued share capital is:

	31/03/2024		31/12/2023	
	Number of shares	VND'000	Number of shares	VND'000
<b>Authorised and issued share capital</b>				
Ordinary shares	87,140,992	871,409,920	87,140,992	871,409,920
<b>Shares in circulation</b>				
Ordinary shares	87,140,984	871,409,840	87,140,984	871,409,840

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements of share capital during the report period:

#### 20 Other equity funds

(b) On 1 January 2013, the Company changed its accounting currency from United States Dollars (USD) to Vietnam Dong (VND) in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance (Circular 244). Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. This amount represents the difference between the converted value and par value of ordinary shares in VND. The difference between the converted value and par value of ordinary shares of VND90,034,048,000 is reflected as other reserves.

#### 21 Off balance sheet items

##### (a) Lease

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/03/2024		31/12/2023	
	VND'000		VND'000	
Within one year	4,105,089		4,105,089	
Within two to five years	4,582,888		5,609,160	
	<u>8,687,977</u>		<u>9,714,249</u>	

##### (b) Foreign currencies

	31/03/2024		31/12/2023	
	Original currency	VND'000	Original currency	VND'000
USD	163,855	4,000,165	108,217	2,642,670
		<u>4,000,165</u>		<u>2,642,670</u>

## Interfood Shareholding Company

### Notes to the financial statements

#### 22 Revenues from sales of goods

Total revenue represents the gross value of goods sold exclusive of value added tax.

Net revenue comprised:

	Q1-2024 VND'000	Q1-2023 VND'000	YTD2024Q1 VND'000	YTD2023Q1 VND'000
<b>Total revenue</b>				
■ Sales of drinks	398,990,073	349,112,340	398,990,073	349,112,340
■ Sales of food stuff	77,959,368	71,303,612	77,959,368	71,303,612
■ Sales of scraps	1,453,288	1,177,817	1,453,288	1,177,817
	<b>478,402,729</b>	<b>421,593,769</b>	<b>478,402,729</b>	<b>421,593,769</b>
<b>Less revenue deductions:</b>				
■ Sales allowances - drinks	29,177,390	23,468,458	29,177,390	23,468,458
■ Sales allowances - food stuff	2,103,013	2,928,030	2,103,013	2,928,030
■ Sales return	-	-	-	-
	<b>31,280,403</b>	<b>26,396,488</b>	<b>31,280,403</b>	<b>26,396,488</b>
<b>Net revenue</b>	<b>447,122,326</b>	<b>395,197,281</b>	<b>447,122,326</b>	<b>395,197,281</b>

#### 23 Cost of sales

	Q1-2024 VND'000	Q1-2023 VND'000	YTD2024Q1 VND'000	YTD2023Q1 VND'000
<b>Total cost of sales</b>				
■ Cost of drinks	245,639,168	238,863,398	245,639,168	238,863,398
■ Cost of other products	47,782,508	29,178,457	47,782,508	29,178,457
	<b>293,421,676</b>	<b>268,041,855</b>	<b>293,421,676</b>	<b>268,041,855</b>

#### 24 Financial income

	Q1-2024 VND'000	Q1-2023 VND'000	YTD2024Q1 VND'000	YTD2023Q1 VND'000
Interest income from bank deposits	3,946,835	10,165,201	3,946,835	10,165,201
Foreign exchange gains	35,598	147,151	35,598	147,151
	<b>3,982,433</b>	<b>10,312,352</b>	<b>3,982,433</b>	<b>10,312,352</b>

#### 25 Financial expenses

	Q1-2024 VND'000	Q1-2023 VND'000	YTD2024Q1 VND'000	YTD2023Q1 VND'000
Foreign exchange losses	32,010	58,653	32,010	58,653
	<b>32,010</b>	<b>58,653</b>	<b>32,010</b>	<b>58,653</b>

## Interfood Shareholding Company

### Notes to the financial statements

#### 26 Selling expenses

	<b>Q1-2024</b>	<b>Q1-2023</b>	<b>YTD2024Q1</b>	<b>YTD2023Q1</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
Staff costs	42,282,080	46,321,711	42,282,080	46,321,711
Advertisement and promotion expenses	16,799,432	14,602,381	16,799,432	14,602,381
Transportation fee	22,062,627	20,821,791	22,062,627	20,821,791
Rental fee	2,370,304	2,202,772	2,370,304	2,202,772
Others	2,297,965	2,711,490	2,297,965	2,711,490
	<b>85,812,408</b>	<b>86,660,145</b>	<b>85,812,408</b>	<b>86,660,145</b>

#### 27 General and administration expenses

	<b>Q1-2024</b>	<b>Q1-2023</b>	<b>YTD2024Q1</b>	<b>YTD2023Q1</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
Staff costs	3,170,887	4,396,496	3,170,887	4,396,496
Consultant fee	830,050	762,700	830,050	762,700
Rental fee	474,396	79,898	474,396	79,898
Depreciation and amortisation	353,050	911,586	353,050	911,586
Allowance	48,455	44,020	48,455	44,020
Others	4,265,270	2,868,856	4,265,270	2,868,856
	<b>9,142,108</b>	<b>9,063,556</b>	<b>9,142,108</b>	<b>9,063,556</b>

#### 28 Other expenses

	<b>Q1-2024</b>	<b>Q1-2023</b>	<b>YTD2024Q1</b>	<b>YTD2023Q1</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
Depreciation of idle tangible fixed assets	10,918	10,918	10,918	10,918
Others	373,046	132,179	373,046	132,179
	<b>383,963</b>	<b>143,097</b>	<b>383,963</b>	<b>143,097</b>

#### 29 Production and business costs by element

	<b>Q1-2024</b>	<b>Q1-2023</b>	<b>YTD2024Q1</b>	<b>YTD2023Q1</b>
	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>	<b>VND'000</b>
Raw material costs included in production cost	114,734,146	215,032,049	114,734,146	215,032,049
Labour costs and staff costs	55,462,222	62,362,395	55,462,222	62,362,395
Depreciation and amortisation	2,415,172	3,803,119	2,415,172	3,803,119
Outside services	126,448,376	119,235,939	126,448,376	119,235,939
Other expenses	4,705,191	4,494,024	4,705,191	4,494,024
	<b>303,765,107</b>	<b>404,927,526</b>	<b>303,765,107</b>	<b>404,927,526</b>

**Interfood Shareholding Company**

**Notes to the financial statements**

**30 Corporate Income Taxes**

**(a) Recognised in the consolidated statement of income**

	<b>31/03/2024</b> <b>VND'000</b>	<b>31/12/2023</b> <b>VND'000</b>
<b>Current tax expense</b>		
Current year	<u>8,864,448</u>	<u>53,037,799</u>
<b>Deferred tax income</b>		
Origination and reversal of temporary differences	<u>3,751,572</u>	<u>570,399</u>
	<b>3,751,572</b>	<b>570,399</b>
<b>Income tax expense</b>	<b><u>12,616,020</u></b>	<b><u>53,608,198</u></b>

**(b) Reconciliation of effective tax rate**

	<b>31/03/2024</b> <b>VND'000</b>	<b>31/12/2023</b> <b>VND'000</b>
Accounting profit (loss) before tax	<u>62,628,378</u>	<u>262,202,967</u>
Tax at the Company's tax rate	12,525,676	52,440,593
Non-deductible expenses	90,344	1,167,605
Over provision in prior years	-	-
	<b><u>12,616,020</u></b>	<b><u>53,608,198</u></b>

**(c) Applicable tax rates**

Under the terms of prevailing income tax regulations, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits (2022: 20%).

**31 Basic earnings per share**

**(a) Net profit attributable to ordinary shareholders**

	<b>31/03/2024</b> <b>VND'000</b>	<b>31/12/2023</b> <b>VND'000</b>
Net profit attributable to ordinary shareholders	<u>50,012,358</u>	<u>208,594,769</u>

**(b) Weighted average number of ordinary shares**

Weighted average number of ordinary shares for	<u>87,140,984</u>	<u>87,140,984</u>
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## Interfood Shareholding Company

### Notes to the financial statements

#### 32 Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value	
	YTD2024Q1 VND'000	YTD2023Q1 VND'000
<b>Related companies</b>		
<b>Kirin Holdings Company, Limited - Ultimate Parent Company</b>		
Secondment fee	2,090,219	1,812,545
Purchases of services	6,717	-
<b>Vietnam Kirin Beverage Company, Limited</b>		
Processing fee	75,245,992	62,425,707
Purchases of services	960,500	719,430
Sale of finished goods	-	-
Purchases of goods	5,940	9,772
<b>Kyowa Hakko Bio Singapore Pte,Ltd</b>		
Purchases of goods	3,197,350	-
<b>Kirin Engineering Company, Limited - Taipei Branch</b>		
Purchases of goods	163,935	-
<b>Kirin Engineering Company, Limited - Vietnam Branch</b>		
Purchases of goods	5,369,442	-
<b>Kirin Holdings Singapre Pte, Ltd</b>		
Purchases of services	-	-
Dividend paid	-	-
<b>Board of Directors and Board of Management</b>		
Secondment fees	1,190,160	1,140,000
Salary	-	454,500

**Interfood Shareholding Company****Notes to the financial statements**

Dong Nai, dated 17th April 2024.

Prepared by:

Approved by:

*(Signed)*

*(Signed and sealed)*

Nguyễn Hồng Phong  
Chief Accountant

Daisuke Hattori  
General Director