

### Interfood Shareholding Company and its subsidiary

Consolidated Financial Statements for the year ended 31 December 2016



### **Interfood Shareholding Company Corporate information**

Investment Licence No.	270/GP	16 November 1991
Investment Certificates No.	472033000328 (1st amendment) 472033000328 (2nd amendment) 472033000328 (3rd amendment) 472033000328 (4th amendment) 472033000328 (5th amendment) 472033000328 (6th amendment) 6525867086 (7th amendment) 6525867086 (8th amendment) The Company's Investment Licence	28 November 2007 20 May 2010 22 April 2011 18 October 2011 14 May 2014 30 December 2015 5 February 2016 28 February 2016

The Company's Investment Licence has been amended several times, the most recent of which is by the Investment Licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The Investment Licence and its amendments were issued by the Ministry of Planning and Investment and are valid for 50 years.

The Investment Certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial Investment Licence.

### Enterprise Registration Certificate No.

3600245631

21 January 2016

The Company's Enterprise Registration Certificate was issued by the Department of Planning and Investment of Dong Nai Province.

Board of Managemen	nt
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Toru Yamasaki Hajime Kobayashi Hirotsugu Otani Nguyen Thi Kim Lien Takayuki Morisawa Chairman Member Member Member Member

### **Board of Directors**

Toru Yamasaki Yoshihisa Fujiwara General Director
Director/General Manager

of Factory

Takayuki Morisawa

Director/General Manager

of Administration

Nguyen Thi Kim Lien

Director/General Manager

of Internal Control

Taiichiro Iizumi

Director/General Manager of Sales (until 1 October 2016)

Yutaka Ogami Director/General Manager

of Discoving

of Planning

### **Registered Office**

Lot 13, Tam Phuoc Industrial Zone Tam Phuoc Commune, Bien Hoa City

Dong Nai Province

Vietnam

### Auditor

KPMG Limited Vietnam

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### **Interfood Shareholding Company Statement of the Board of Directors**

The Board of Directors of Interfood Shareholding Company ("the Company") presents this statement and the accompanying consolidated financial statements of the Company and its subsidiary (together referred to as "the Group") for the year ended 31 December 2016.

The Company's Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Directors:

- (a) the consolidated financial statements set out on pages 5 to 41 give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting;
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due; and
- (c) the consolidated financial statements have included all necessary disclosures relevant to the Group's ability to continue as a going concern in the foreseeable future.

The Company's Board of Directors has, on the date of this statement, authorised the accompanying consolidated financial statements for issue.

penalisative Board of Directors

Chairman – cum General Director

Ho Chi Minh City, 21 March 2017



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84-8 3821 9266 | kpmg.com.vn

### INDEPENDENT AUDITOR'S REPORT

### To the Shareholders Interfood Shareholding Company

We have audited the accompanying consolidated financial statements of Interfood Shareholding Company ("the Company") and its subsidiary (together referred to as "the Group"), which comprise the consolidated balance sheet as at 31 December 2016, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 21 March 2017, as set out on pages 5 to 41.

### **Board of Directors' Responsibility**

The Company's Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Auditor's Opinion**

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Interfood Shareholding Company and its subsidiary as at 31 December 2016 and of its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 16-01-298(d)

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on Thank No.

Practising Worthor Registration Certificate No. 0304-2013-007-1

Deputy General Director

Ho Chi Minh City, 21 March 2017

Auvarin Phor

Practicing Auditor Registration Certificate No. 2252-2013-007-1

### **Interfood Shareholding Company and its subsidiary** Consolidated balance sheet as at 31 December 2016

Form B 01 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2016 VND'000	1/1/2016 VND'000
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		398,975,271	383,161,036
Cash	110	5	238,583,737	172,435,846
Cash	111		238,583,737	172,435,846
Accounts receivable – short-term	130		30,100,798	26,263,656
Accounts receivable from customers	131	6	25,744,256	22,218,569
Prepayments to suppliers	132		6,263,840	5,543,647
Other short-term receivables	136		984,398	797,532
Allowance for doubtful debts	137		(2,891,696)	(2,296,092)
Inventories	140	7	128,837,468	183,485,382
Inventories	141		130,128,682	185,404,269
Allowance for inventories	149		(1,291,214)	(1,918,887)
Other current assets	150		1,453,268	976,152
Short-term prepaid expenses	151		1,379,357	902,241
Taxes receivable from State Treasury	153		73,911	73,911

### Interfood Shareholding Company and its subsidiary Consolidated balance sheet as at 31 December 2016 (continued)

Form B 01 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2016 VND'000	1/1/2016 VND'000
Long-term assets (200 = 210 + 220 + 240 + 260)	200		238,611,302	291,472,732
Accounts receivable – long-term	210		1,575,362	1,575,362
Other long-term receivables	216		1,575,362	1,575,362
Fixed assets	220		206,527,613	255,929,850
Tangible fixed assets	221	8	197,992,655	246,168,681
Cost	222		551,661,912	609,272,533
Accumulated depreciation	223		(353,669,257)	(363,103,852)
Finance lease tangible fixed assets	224	9	195,293	
Cost	225		198,603	-
Accumulated depreciation	226		(3,310)	_
Intangible fixed assets	227	10	8,339,665	9,761,169
Cost	228		13,042,688	12,913,118
Accumulated amortisation	229		(4,703,023)	(3,151,949)
Long-term work in progress	240		624,341	189,670
Construction in progress	242	11	624,341	189,670
Other long-term assets	260		29,883,986	33,777,850
Long-term prepaid expenses	261	12	29,883,986	33,777,850
TOTAL ASSETS $(270 = 100 + 200)$	270		637,586,573	674,633,768

### Interfood Shareholding Company and its subsidiary Consolidated balance sheet as at 31 December 2016 (continued)

Form B 01 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2016 VND'000	1/1/2016 VND'000
RESOURCES				
<b>LIABILITIES</b> $(300 = 310 + 330)$	300		429,068,451	509,554,905
Current liabilities	310		421,989,493	356,330,596
Accounts payable to suppliers	311	13	75,392,219	73,591,149
Advances from customers	312		5,303,767	3,116,598
Taxes payable to State Treasury	313	14	9,510,064	10,444,482
Payable to employees	314		8,916,929	10,591,749
Accrued expenses	315	15	75,670,950	76,511,785
Other short-term payables	319	16	1,117,564	1,754,833
Short-term borrowings	320	17(a)	246,078,000	180,320,000
Long-term liabilities	330		7,078,958	153,224,309
Long-term borrowings and liabilities	338	17(b)	194,839	146,510,000
Deferred tax liabilities	341	18	3,338,031	4,170,398
Provision	342	19	3,546,088	2,543,911
<b>EQUITY</b> $(400 = 410)$	400		208,518,122	165,078,863
Owners' equity	410	20	208,518,122	165,078,863
Share capital	411	21	871,409,840	871,409,840
<ul> <li>Ordinary shares with voting rights</li> </ul>	411a		871,409,840	871,409,840
Share premium	412		85,035,704	85,035,704
Other capital	420	22	57,498,796	57,498,796
Accumulated losses	421		(809,395,788)	(852,821,119)
<ul> <li>Accumulated losses brought forward</li> </ul>	421a		(852,821,119)	(756,134,004)
<ul> <li>Net profit/(loss) for the current year</li> </ul>	421b		43,425,331	(96,687,115)
Non-controlling interest	429		3,969,570	3,955,642
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	440		637,586,573	674,633,768

21 March 2017

Prepared by:

Nguyen Hong Phong Chief Accountant Terus Temasaki Chairman - cum General Director

eved by:

### Interfood Shareholding Company and its subsidiary Consolidated statement of income for the year ended 31 December 2016

Form B 02 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Code	Note	2016 VND'000	2015 VND'000
01	24	1,437,843,891	1,318,402,242
02	24	107,329,767	38,218,537
10	24	1,330,514,124	1,280,183,705
11	25	917,451,772	941,763,989
20		413,062,352	338,419,716
21	26	29,775,560	17,537,953
22	27	•	43,683,496
23		5,357,813	5,933,545
25	28	294,617,177	360,120,414
26	29	42,506,175	41,476,966
30		69,384,340	(89,323,207)
21	20	1 102 541	6,556,299
32	31	26,839,330	10,321,381
40		(25,715,789)	(3,765,082)
50		43,668,551	(93,088,289)
51	33	1,061,659	2,727,671
52	33	(832,367)	391,621
60		43,439,259	(96,207,581)
	01 02 10 11 20 21 22 23 25 26 30 31 32 40 50 51	01       24         02       24         10       24         11       25         20       21       26         22       27         23       25       28         26       29         30       31       30         31       30       31         40       31       31         50       31       33         52       33	Code         Note         VND'000           01         24         1,437,843,891           02         24         107,329,767           10         24         1,330,514,124           11         25         917,451,772           20         413,062,352           21         26         29,775,560           22         27         36,330,220           23         5,357,813           25         28         294,617,177           26         29         42,506,175           30         69,384,340           31         30         1,123,541           32         31         26,839,330           40         (25,715,789)           50         43,668,551           51         33         1,061,659           52         33         (832,367)

### Interfood Shareholding Company and its subsidiary

Consolidated statement of income for the year ended 31 December 2016 (continued)

### Form B 02 - DN/HN

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND'000	2015 VND'000
Net profit/(loss) after tax (brought forward)	60		43,439,259	(96,207,581)
Attributable to:				
Equity holders of the Company	61		43,425,331	(96,687,115)
Non-controlling interest	62		13,928	479,534
Earnings/(losses) per share		•		
Basic earnings/(losses) per share (in VND)	70	34	498	(1,352)

21 March 2017

Prepared by:

Nguyen Hong Phong

Chief Accountant

### Interfood Shareholding Company and its subsidiary Consolidated statement of cash flows for the year ended 31 December 2016 (Indirect method)

Form B 03 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND'000	2015 VND'000
CASH FLOWS FROM OPERATING ACTIV	ITIES			
Accounting profit/(loss) before tax	01		43,668,551	(93,088,289)
Adjustments for	00		20.050.707	20 001 000
Depreciation and amortisation	02		32,058,737	38,381,229
Allowances and provisions  Exchange losses arising from revaluation of monetary items denominated in foreign	03		1,499,287	11,618,253
currencies	04		5,542,562	14,750,685
Losses/(profits) from investing activities	05		18,595,539	(976,747)
Interest expense	06		5,357,813	5,933,545
Operating profit/(loss) before changes in working capital	08		106,722,489	(23,381,324)
Change in receivables and other assets	09		(4,410,054)	13,836,193
Change in inventories	10		55,275,587	(13,295,688)
Change in payables and other liabilities	11		(191,752)	4,458,796
Changes in prepaid expenses	12		3,416,748	1,433,279
			160,813,018	(16,948,744)
Interest paid	14		(6,913,256)	(5,922,380)
Corporate income tax paid	16		-	(2,727,671)
Net cash flows from operating activities	20		153,899,762	(25,598,795)
CASH FLOWS FROM INVESTING ACTIV	ITIES			
December Constitution to Constitution 1				
Payments for additions to fixed assets and	21		(F.016.F40)	(4.660.000)
other long-term assets	21 22		(5,016,548)	(4,662,888)
Proceeds from disposals of fixed assets	22 27		2,577,273	645,455 386,635
Receipts of interest	21		951,168	280,033
Net cash flows from investing activities	30		(1,488,107)	(3,630,798)

### Interfood Shareholding Company and its subsidiary Consolidated statement of cash flows for the year ended 31 December 2016 (Indirect method – continued)

Form B 03 – DN/HN (Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND'000	2015 VND'000
CASH FLOWS FROM FINANCING ACTIV	TTIES	•		
Proceeds from shares issued	31		-	160,000,000
Proceeds from borrowings	33		240,570,000	77,250,000
Payments to settle loan principals	34		(326,830,000)	(149,930,000)
Payments to settle finance lease liabilities	35		(3,764)	-
Net cash flows from financing activities	40		(86,263,764)	87,320,000
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		66,147,891	58,090,407
Cash at the beginning of the year	60		172,435,846	114,345,439
Cash at the end of the year $(70 = 50 + 60)$	70	5	238,583,737	172,435,846

21 March 2017

Prepared by:

Nguyen Hong Phong Chief Accountant

Accountant Chairman General Director

Form B 09 - DN/HN

(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

### 1. Reporting entity

### (a) Ownership structure

Interfood Shareholding Company ("the Company") is incorporated as a joint stock company in Vietnam. The Company owns 90.4% of the equity interests in Avafood Shareholding Company ("Avafood"). The consolidated financial statements for the year ended 31 December 2016 comprise the Company and its subsidiary, Avafood (together referred to as "the Group").

The Company's shares were listed on the Ho Chi Minh Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of the Ho Chi Minh Stock Exchange, the Company's shares were delisted on 3 May 2013 and thereafter traded on Vietnam Security Depository.

The Company's shares were listed on the Unlisted Public Company Market in accordance with the Decision No. 717/QD-SGDHN issued by the Ha Noi Stock Exchange on 7 November 2016.

### (b) Principal activities

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; the production of biscuits and snack food; carbonated and non-carbonated fruit juice, non-carbonated and carbonated beverages, with or without low level of alcohol (less than 10%); bottled filtered water; packaging for foods and beverages; process milk and milk related products; and to export, import products in accordance with business operation.

The principal activities of Avafood are to provide processing service and produce products including fruit juice, beverage, bottled filtered water; biscuits, jams and sweets, snack food; and agricultural, aquatic and livestock products; lease a workshop, office; and to export, import products in accordance with business operation under the Investment Licence No. 48/GP-DN issued by the People's Committee of Dong Nai Province on 19 July 2002.

### (c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

### (d) Group structure

As at 31 December 2016, the Group had 1,278 employees (1/1/2016: 1,422 employees).

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 2. Basis of preparation

### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

### (b) Basis of measurement

The consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

### (c) Going concern assumption

The consolidated financial statements have been prepared on a going concern basis. At the balance sheet date, current liabilities exceeded current assets by VND23,014 million (1/1/2016: nil). Furthermore, the Group had significant loans that will require refinancing within the next 12 months (Note 17). The validity of the going concern assumption fundamentally depends on the Group generating enough operating and financing cash flows to meet the operational expenses and on the ultimate majority shareholder and the majority shareholder continuing to provide such financial assistance as is necessary to enable the Group to meet its liabilities as and when they fall due and to maintain the Group in existence as a going concern for the foreseeable future.

At the time of this report, the Group had a USD25.5 million unused short-term facility which can be used to meet the operational expenses and there is no reason for the management to believe that the ultimate majority shareholder and the majority shareholder will not continue its support.

### (d) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

### (e) Accounting and presentation currency

The Group's accounting currency is Vietnam Dong ("VND"). The consolidated financial statements are prepared and presented in Vietnam Dong rounded to the nearest thousand ("VND'000").

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements.

### (a) Basis of consolidation

### (i) Subsidiary

Subsidiary is an entity controlled by the Group. The financial statements of the subsidiary are included in the consolidated financial statements from the date that control commences until the date that control ceases.

### (ii) Transactions eliminated on consolidation

Inter-group balances, and any unrealised income and expenses arising from inter-group transactions, are eliminated in preparing the consolidated financial statements.

### (b) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate at the end of the annual accounting period, respectively, quoted by the commercial bank where the Company or its subsidiary most frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated statement of income.

### (c) Cash

Cash comprises cash balances and call deposits.

### (d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Group applies the perpetual method of accounting for inventories.

### (f) Tangible fixed assets

### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

	buildings	30 years
•	machinery and equipment	6 – 15 years
•	motor vehicles	6 – 10 years
	office equipment	3-10 years

### (g) Finance lease tangible fixed assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation.

Depreciation on finance leased assets is computed on a straight-line basis over the estimated useful lives of items of the leased assets. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in accounting policy 3(f).

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (h) Intangible fixed assets

### Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 10 years.

### (i) Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

### (j) Long-term prepaid expenses

### (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease of 40 years.

### (ii) Renovation expense

Renovation expense is initially stated at cost and is amortised on a straight line basis over 3 years starting from the date of completion of the renovation.

### (iii) Tools and supplies

Tools and supplies include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies is amortised on a straight-line basis over 3 years.

### (iv) Insurance and rental expenses

Insurance and rental expenses are initially stated at cost and are amortised on a straight-line basis over the insurance and rental terms.

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (k) Trade and other payables

Accounts payable to suppliers and other payables are stated at their costs.

### (l) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employees severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

Provision for severance allowance to be paid to the existing eligible employees as of 31 December 2016 has been made based on the eligible employees' years of service, being the total employees' years of service less the number of years for which the employees participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group, if any, and their average salary for the six-month period prior to the end of the annual accounting period.

### (m) Share capital

### Ordinary shares

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

### (n) Acquisition reserve

The difference between the consideration given and the aggregate value of the assets and liabilities of the acquired entity in a business combination involving entities under common control is recorded as acquisition reserve under other capital.

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(Issued under Circular No. 200/2014/TT-BTC and No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (o) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (p) Revenue and other income

### (i) Goods sold

Revenue from sale of goods is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

### (ii) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

### (q) Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense.

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### (r) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

### (s) Earnings per share

The Group presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. The Company does not present diluted EPS as it has no potentially diluted shares.

### (t) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments.

### (u) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

### 4. Segment reporting

The Group mainly operates in one business segment, which is the production and sale of foods and beverages and in one geographical segment, which is in Vietnam.

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### 5. Cash

	31/12/2016 VND'000	1/1/2016 VND'000
Cash on hand Cash at banks	128,490 238,455,247	161,043 172,274,803
Cash in the consolidated statement of cash flows	238,583,737	172,435,846

### 6. Accounts receivable from customers

### (a) Accounts receivable from customers detailed by significant customers

	31/12/2016 VND'000	1/1/2016 VND'000
Saigon Union of Trading Co-operatives	3,271,980	5,042,063
EB Services Co., Ltd.	3,616,366	4,075,204
MM Mega Market Vietnam Company Limited	4,046,686	1,966,796
Others	14,809,224	11,134,506
	25,744,256	22,218,569

### (b) Accounts receivable from customers classified by payment term

	31/12/2016 VND'000	1/1/2016 VND'000
Short-term	25,744,256	22,218,569

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### 7. Inventories

	31/12/2016		1/1/2016	
	Cost VND'000	Allowance VND'000	— — — — — — — — — — — — — — — — — — —	
Goods in transit	146,300	-	790,291	-
Raw materials	47,372,082	(668,185)	39,684,219	_
Tools and supplies	7,566,599	(296,819)	9,712,514	-
Work in progress	3,602,740	_	4,646,405	-
Finished goods	71,440,961	(326,210)	130,570,840	(1,918,887)
	130,128,682	(1,291,214)	185,404,269	(1,918,887)

Movements of the allowance for inventories during the year were as follows:

	2016 VND'000	2015 VND'000
Opening balance Increase in allowance during the year Written back	1,918,887 1,291,214 (1,918,887)	3,435,021 9,241,017 (10,757,151)
Closing balance	1,291,214	1,918,887

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### 8. Tangible fixed assets

	Buildings VND'000	Machinery and equipment VND'000	Motor vehicles VND'000	Office equipment VND'000	Total VND'000
Cost					
Opening balance Additions Transfers from	117,128,132	478,364,593 1,850,557	7,975,146 110,000	5,804,662 1,313,554	609,272,533 3,274,111
construction in progr Disposals	ress 554,955 -	623,241 (62,062,928)	-	<del>-</del> -	1,178,196 (62,062,928)
Closing balance	117,683,087	418,775,463	8,085,146	7,118,216	551,661,912
Accumulated depre	ciation	"			
Opening balance Charge for the year Disposals	32,022,544 3,954,866	321,006,195 25,202,892 (39,938,948)	5,926,408 638,855	4,148,705 707,740 -	363,103,852 30,504,353 (39,938,948)
Closing balance	35,977,410	306,270,139	6,565,263	4,856,445	353,669,257
Net book value				-	
Opening balance Closing balance	85,105,588 81,705,677	157,358,398 112,505,324	2,048,738 1,519,883	1,655,957 2,261,771	246,168,681 197,992,655

Included in tangible fixed assets were assets costing VND56,474 million which were fully depreciated as of 31 December 2016 (1/1/2016: VND61,681 million), but are still in active use.

The net book value of temporarily idle tangible fixed assets amounted to VND20,363 million as of 31 December 2016 (1/1/2016: VND33,602 million).

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### 9. Finance lease tangible fixed assets

	Office equipment VND'000
Cost	
Opening balance Additions	198,603
Closing balance	198,603
Accumulated depreciation	
Opening balance Charge for the year	3,310
Closing balance	3,310
Net book value	
Opening balance Closing balance	195,293

### Interfood Shareholding Company and its subsidiary (continued)

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### 10. Intangible fixed assets

	Software VND'000
Cost	
Opening balance Additions	12,913,118 129,570
Closing balance	13,042,688
Accumulated amortisation	
Opening balance	3,151,949
Charge for the year	1,551,074
Closing balance	4,703,023
Net book value	
Opening balance	9,761,169
Closing balance	8,339,665

### 11. Construction in progress

	2016 VND'000	2015 VND'000
Opening balance Additions during the year Transfers to tangible fixed assets Transfers to intangible fixed assets	189,670 1,612,867 (1,178,196)	1,990,465 2,823,245 (2,526,115) (2,097,925)
Closing balance	624,341	189,670

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### 12. Long-term prepaid expenses

	Prepaid land costs VND'000	Renovation expense VND'000	Tools and supplies VND'000	Insurance expense VND'000	Rental expense VND'000	Total VND'000
Opening balance Additions Amortisation for	26,269,010	4,691,077 409,835	2,495,778 574,800	280,150	41,835	33,777,850 984,635
the year	(694,998)	(2,423,976)	(1,495,533)	(231,505)	(32,487)	(4,878,499)
Closing balance	25,574,012	2,676,936	1,575,045	48,645	9,348	29,883,986

### 13. Accounts payable to suppliers

### (a) Accounts payable to suppliers detailed by significant suppliers

	31/12/2016 Amount within payment Cost capacity VND'000 VND'000		1/1/2016 Amount withit payment Cost capacity VND'000 VND'000	
Vietnam Kirin Beverage				
Company Limited	16,611,852	16,611,852	4,272,267	4,272,267
Crown Beverage Cans (Dong				
Nai) Co., Ltd	14,348,481	14,348,481	23,567,042	23,567,042
Crown Beverage Cans				
Saigon Limited	8,917,371	8,917,371	3,388,779	3,388,779
Vietnam Chuanli Can	0.405.540	0.400.040		
Manufacturing Co., Ltd	8,192,210	8,192,210	3,914,483	3,914,483
Hoa Lam Transportation –	4 664 500	4.664.500	7.004.000	7.004.000
Service – Trading Co., Ltd	4,664,580	4,664,580	7,034,398	7,034,398
Others _	22,657,725	22,657,725	31,414,180	31,414,180
	75,392,219	75,392,219	73,591,149	73,591,149

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### (b) Accounts payable to suppliers classified by payment term

	31/12/2016 Amount within		1/1/2016 Amount within		
	Cost VND'000	payment capacity VND'000	Cost VND'000	payment capacity VND'000	
Short-term	75,392,219	75,392,219	73,591,149	73,591,149	

### (c) Accounts payable to suppliers who are related parties

	31/12/2016		1/1/2016	
	Cost VND'000	Amount within payment capacity VND'000	Cost VND'000	Amount within payment capacity VND'000
Vietnam Kirin Beverage Company Limited, a related party	16,611,852	16,611,852	4,272,267	4,272,267

The trade related amounts due to Vietnam Kirin Beverage Company Limited represented the processing fee payable, which were unsecured, interest free and are payable on demand.

### 14. Taxes payable to State Treasury

	1/1/2016 VND'000	Incurred VND'000	Paid VND'000	Netted-off VND'000	31/12/2016 VND'000
Value added tax	10,221,365	136,662,715	(53,062,561)	(85,971,417)	7,850,102
Corporate income tax	-	1,061,659	-	_	1,061,659
Personal income tax	219,468	4,874,285	(4,503,514)	_	590,239
Others	3,649	1,695,944	(1,691,529)	-	8,064
	10,444,482	144,294,603	(59,257,604)	(85,971,417)	9,510,064

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### 15. Accrued expenses

	31/12/2016 VND'000	1/1/2016 VND'000
Sales discounts and commission	18,603,236	21,522,323
Promotion expense	33,288,771	25,292,954
Transportation expense	4,571,700	6,000,705
Secondment fee (*)	4,219,204	5,470,153
Interest expense	624,294	2,179,737
Others	14,363,745	16,045,913
	75,670,950	76,511,785

(\*) According to the Secondment Agreement dated 1 July 2011, the Group agreed to pay a secondment fee to Kirin Holdings Company, Limited, a related party, who provides strategic and management advice and assistance to the Group at fixed amounts stipulated in the agreement with each seconded employee.

### 16. Other short-term payables

	31/12/2016 VND'000	1/1/2016 VND'000
Non-trade amounts due to a related party	459,041	852,501
Dividends payable	505,391	505,391
Others	153,132	396,941
	1,117,564	1,754,833

The non-trade amounts due to a related party were unsecured, interest free and are payable on demand.

Interfood Shareholding Company and its subsidiary
Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

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## 17. Borrowings and liabilities

## (a) Short-term borrowings

	01/1	1/1/2016	Mover	Movements during the year	VPSF	31/12/2016	2016
		Amount within		0	Unrealised foreign		Amount within
	Carrying amount VND'000	repayment capacity VND'000	Addition VND'000	Repayment VND'000	exchange losses VND'000	Carrying amount VND'000	repayment capacity VND'000
Short-term borrowings Current portion of long-term borrowings (b)	180,320,000	180,320,000	240,570,000 146,510,000	(180,320,000) (146,510,000)	5,508,000	246,078,000	246,078,000
	180,320,000	180,320,000	387,080,000	180,320,000 180,320,000 387,080,000 (326,830,000)	5,508,000	5,508,000 246,078,000 246,078,000	246,078,000

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Terms and conditions of unsecured outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2016 VND'000	1/1/2016 VND'000
Loan 1 from Kirin Holdings Singapore Pte. Ltd Loan 1 from Kirin Holdings	USD	Libor plus 0.8%	246,078,000	-
Company, Limited	USD	Libor plus 0.8%	-	135,240,000
Loan 2 from Kirin Holdings Company, Limited	USD	Libor plus 0.8%	-	45,080,000
			246,078,000	180,320,000

The applicable interest rates of these borrowings ranged from 1.336% to 2.062% per annum during the year (2015: 1.036% to 1.536% per annum).

### (b) Long-term borrowings and liabilities

	31/12/2016 VND'000	1/1/2016 VND'000
Long-term borrowings (i) Finance lease liabilities (ii)	194,839	146,510,000
	194,839	146,510,000

### (i) Long-term borrowings

Terms and conditions of outstanding long-term borrowings were as follows:

Unsecured loans from Kirin	Currency	Annual interest rate	Year of maturity	31/12/2016 VND'000	1/1/2016 VND'000
Holdings Company, Limited	USD	1.896%	2017	-	146,510,000

During the year, the Group made full repayments of long-term borrowings before their due dates.

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### (ii) Finance lease liabilities

Terms and conditions of finance lease liabilities were as follows:

	Currency	Annual interest rate	Year of maturity	31/12/2016 VND'000	1/1/2016 VND'000
Liability from Chailease International Leasing Company Limited	VND	21.6%	2021	194,839	-

The future minimum lease payments under non-cancellable finance leases are as follows:

	Payments	Interest	Principal
	VND'000	VND'000	VND'000
Within one year	69,246	43,610	25,636
Within two to five years	258,351	89,148	169,203
	327,597	132,758	194,839

### 18. Deferred tax liabilities

### (a) Recognised deferred tax liabilities

Deferred tax liabilities related to temporary differences arising from depreciation of fixed assets.

### (b) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

·	31/12/	2016	1/1/20	16
	Temporary difference VND'000	Tax value VND'000	Temporary difference VND'000	Tax value VND'000
Deductible temporary differences Tax losses	79,198,608 68,007,014	15,839,722 13,601,403	79,427,763 118,282,854	15,885,553 23,728,737
	147,205,622	29,441,125	197,710,617	39,614,290

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The tax losses expire in the following year:

Year of expiry	Status of tax review	Tax losses available VND'000
2020	Outstanding	68,007,014

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

### 19. Provision

Movements of provision during the year were as follows:

	Severance allowance VND'000
Opening balance	2,543,911
Provision made during the year	1,677,080
Provision utilised during the year	(529,179)
Provision reversed during the year	(145,724)
Closing balance	3,546,088

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# Notes to the consolidated financial statements for the year ended 31 December 2016 (continued) Interfood Shareholding Company and its subsidiary

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20. Changes in owners' equity

	Share capital VND'000	Share premium VND'000	Other capital VND'000	Accumulated losses VND'000	Non-controlling interest VND'000	Total VND'000
Balance as at 1 January 2015 Share capital issued Net (loss)/profit for the year	711,409,840 160,000,000	85,035,704	57,498,796	(756,134,004) - (96,687,115)	3,476,108	101,286,444 160,000,000 (96,207,581)
Balance as at 1 January 2016  Net profit for the year	871,409,840	85,035,704	57,498,796	(852,821,119) 43,425,331	3,955,642	165,078,863
Balance as at 31 December 2016	871,409,840	85,035,704	57,498,796	(809,395,788)	3,969,570	208,518,122

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### 21. Share capital

The Company's authorised and issued share capital are as follows:

	31/12/2016 at Number of shares	nd 1/1/2016 VND'000
Authorised and issued share capital Ordinary shares	87,140,992	871,409,920
Shares in circulation Ordinary shares	87,140,984	871,409,840

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

On 21 December 2015, Kirin Holdings Company, Limited entered into a Share Transfer Agreement with Kirin Holdings Singapore Pte. Ltd ("Kirin Singapore"), a related party, to transfer its entire interest in the Company to Kirin Singapore. The share transfer was completed during the year.

There were no movements of share capital during the year.

### 22. Other capital

	31/12/2016 VND'000	1/1/2016 VND'000
Acquisition reserve (i) Other capital (ii)	(32,535,252) 90,034,048	(32,535,252) 90,034,048
	57,498,796	57,498,796

- (i) In 2007, the Company acquired a 90.4% shareholding of Avafood in a business combination under common control. This amount represented the difference between consideration given and the net amounts of assets and liabilities of Avafood attributable to the Group at the acquisition date.
- (ii) On 1 January 2013, the Company changed its accounting currency from United States Dollars ("USD") to Vietnam Dong ("VND") in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance. Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. The difference between the converted value and par value of ordinary shares of VND90,034,048,000 is reflected as other capital.

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### 23. Off balance sheet items

### (a) Lease

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2016 VND'000	1/1/2016 VND'000
Within one year Within two to five years	6,840,524 3,496,054	7,005,674 10,056,987
	10,336,578	17,062,661

### (b) Foreign currencies

	31/12/	/2016	1/1/2	016
	Original currency	VND'000 equivalent	Original currency	VND'000 equivalent
USD	80,113	1,818,982	1,120,316	25,151,090
EUR	328	7,834	339	8,291
	-	1,826,816	-	25,159,381

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### 24. Revenue from sale of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised:

	2016 VND'000	2015 VND'000
Total revenue		
<ul> <li>Sales of drinks</li> </ul>	1,256,870,444	1,151,774,724
<ul> <li>Sales of biscuits</li> </ul>	541,741	10,625,268
<ul> <li>Sales of other products</li> </ul>	179,389,902	153,875,639
<ul> <li>Sales of scraps</li> </ul>	1,041,804	2,126,611
	1,437,843,891	1,318,402,242
Less revenue deductions		
<ul> <li>Sales allowances</li> </ul>	106,985,890	37,370,580
<ul> <li>Sales returns</li> </ul>	343,877	847,957
	107,329,767	38,218,537
Net revenue	1,330,514,124	1,280,183,705

### 25. Cost of sales

VND'000	2015 VND'000
836,829,134	845,289,291
1,578,039	14,775,791
79,044,599	81,698,907
917,451,772	941,763,989
	836,829,134 1,578,039 79,044,599

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### 26. Financial income

2016	2015
VND'000	VND'000
951,168	386,635
28,824,392	17,151,318
29,775,560	17,537,953
	951,168 28,824,392 29,775,560

### 27. Financial expenses

	2016 VND'000	2015 VND'000
Interest expense Foreign exchange losses	5,357,813 30,972,407	5,933,545 37,749,951
	36,330,220	43,683,496

### 28. Selling expenses

	2016 VND'000	2015 VND'000
Staff costs	146,587,246	163,973,427
Advertisement and promotion expenses	51,207,622	87,223,620
Transportation expense	71,957,377	86,301,552
Rental expense	8,129,459	7,607,197
Others	16,735,473	15,014,618
	294,617,177	360,120,414

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### 29. General and administration expenses

	2016 VND'000	2015 VND'000
Staff costs	15,998,574	15,389,946
Consultant fee	5,121,901	5,765,826
Rental expense	3,085,981	2,791,031
Depreciation and amortisation	2,620,541	2,517,059
Allowance	595,603	2,341,472
Others	15,083,575	12,671,632
	42,506,175	41,476,966

### 30. Other income

	2016 VND'000	2015 VND'000
Gains from disposals of tangible fixed assets Others	- 1,123,541	590,112 5,966,187
	1,123,541	6,556,299

### 31. Other expenses

	VND'000	2015 VND'000
Losses from disposals of tangible fixed assets	19,546,707	-
Depreciation of idle tangible fixed assets	6,144,681	5,329,383
Tax penalties	278,825	3,495,646
Others	869,117	1,496,352
	26,839,330	10,321,381

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### 32. Production and business costs by elements

	2016 VND'000	2015 VND'000
Raw material costs included in production costs	569,743,574	659,990,981
Labour and staff costs	203,833,475	235,841,385
Depreciation and amortisation	32,058,737	38,381,229
Outside services	384,045,788	530,362,350
Other expenses	28,101,622	30,351,869

### 33. Income tax

### (a) Recognised in the consolidated statement of income

	2016 VND'000	2015 VND'000
Current tax expense		
Current year	1,061,659	-
Under provision in prior years	-	2,727,671
	1,061,659	2,727,671
Deferred tax (benefit)/expense		
Origination and reversal of temporary differences	(832,367)	391,621
Income tax expense	229,292	3,119,292

### (b) Reconciliation of effective tax rate

·	2016 VND'000	2015 VND'000
Accounting profit/(loss) before tax	43,668,551	(93,088,289)
Tax at the Company's tax rate Non-deductible expenses Unrecognised deferred tax assets Tax losses not previously recognised utilised Under provision in prior years	8,733,710 1,668,747 (45,831) (10,127,334)	(20,479,423) 3,808,243 18,348,514 (1,285,713) 2,727,671
	229,292	3,119,292

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### Interfood Shareholding Company and its subsidiary Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

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### (c) Applicable tax rates

### (i) Interfood Shareholding Company

Under the terms of the Company's Investment Certificates, the Company has an obligation to pay the government income tax at the rate of 15% of taxable profits for the first 12 years starting from the first year of operation. Thereafter, from 2006 onwards the Company is subject to income tax rate applicable to enterprises before any incentives of 25%.

According to Decree No. 24/2007/ND-CP dated 14 February 2007 (which replaced Decree No. 164/2003/ND-CP dated 22 December 2003), the Company is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Company relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Bien Hoa City. As a result, profit derived from this line is exempted from corporate income tax for two years and a reduction of 50% for the following six years. Also as stated in this Decree, the Company is entitled to tax incentives in relation to investments made in new production lines that are qualified under this Decree. The tax incentives include one year of exemption from corporate income tax and a reduction of 50% for the following four years applied to profit derived from the new production lines.

Under Decree No. 124/2008/ND-CP dated 11 December 2008 (which replaced Decree No. 24/2007/ND-CP dated 14 February 2007) and Decree No. 122/2011/ND-CP dated 27 December 2012 (which provided a number of amendments to prevailing Decree No. 124/2008/ND-CP), the Company will continue to enjoy its tax incentives under Decree No. 24/2007/ND-CP dated 14 February 2007.

According to Letter No. 11924/TC-CST dated 20 October 2004 issued by the Ministry of Finance, the Company is entitled to a 50% reduction for two years after listing its shares in Ho Chi Minh City Securities Trading Centre. The Company has completed the registration with the tax authority to apply the incentives commencing from 2007.

The usual income tax rate applicable to enterprises before any incentives is 20% from 2016 onwards (2015: 22%).

### (ii) Avafood Shareholding Company

Under the terms of its Investment Certificate, Avafood has an obligation to pay the government income tax at the rate of 15% of taxable profits from manufacturing processed products, including fruit juice, bottled filtered water, biscuits, jams and sweets of all kinds, and from agricultural and aquatic products as well as livestock for the first 12 years starting from the first year of operation and the usual income tax rate applicable to enterprises before any incentives for the succeeding years. The current tax regulations allow Avafood to be exempt from income tax for 2 years starting from the first year it generates a taxable profit and entitled to a 50% reduction in income tax for the 3 succeeding years. The income tax regulations also specify that if Avafood does not generate any taxable profit in 3 consecutive years from the first year it generates revenue, the above tax exemption period will start in the fourth year despite the fact that no taxable profit has been made.

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Corporate income tax is payable at the rate stipulated by the current regulations on annual profit from processing service, office and workshop lease activity (2016: 20% and 2015: 22%).

All the above tax exemption and reduction are not applicable to other income which is taxed at the usual income tax rate applicable to enterprises before any incentives. The usual income tax rate applicable to enterprises before any incentives is 20% from 2016 onwards (2015: 22%).

### 34. Basic earnings/(losses) per share

The calculation of basic earning per share for the year ended 31 December 2016 was based on the net profit attributable to ordinary shareholders of the Company and a weighted average number of ordinary shares outstanding during the year, calculated as follows:

### (a) Net profit/(loss) attributable to ordinary shareholders

		2016 VND'000	2015 VND'000
	Net profit/(loss) attributable to ordinary shareholders	43,425,331	(96,687,115)
<b>(b)</b>	Weighted average number of ordinary shares	2016	2015
	Issued ordinary shares at the beginning of the year Effect of shares issued during the year	87,140,984 -	71,140,984 350,685
	Weighted average number of ordinary shares for the year	87,140,984	71,491,669

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### 35. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated financial statements, the Group had the following significant transactions with related parties during the year:

	Transaction value	
	2016	2015
	VND'000	VND'000
Ultimate Parent Company		
Kirin Holdings Company, Limited		
Short-term borrowings	_	77,250,000
Interest expense	4,556,838	
Secondment fee	9,592,410	10,693,893
Parent Company		
Kirin Holdings Singapore Pte. Ltd		
	0.40 570 000	
Short-term borrowings	240,570,000	-
Interest expense	800,975	-
Shares issued	-	160,000,000
Other related parties		
Vietnam Kirin Beverage Company Limited		
Processing fee	165,913,334	160,073,961
Purchases of services	3,307,710	2,021,010
Sales of goods	39,291	9,652
Members of Board of Directors		
Secondment fee	5,642,680	5,709,669
Salary	1,818,000	1,848,300
<b>,</b>	1,010,000	1,040,500

21 March 2017

Prepared by:

Nguyen Hong Phong Chief Accountant

or Pinasaki Pin General Director

Approved by:

