Consolidated financial statements Quarter 1 - 2015

Corporate information

 Investment Licence No.
 270/GP
 16/11/1991

 Investment Certificate No.
 472033000328 (1st amendment)
 28/11/2007

 472033000328 (2nd amendment)
 20/05/2010

 47/2033000328 (2nd amendment)
 20/05/2010

 472033000328 (3rd amendment)
 22/04/2011

 472033000328 (4th amendment)
 18/10/2011

 472033000328 (5th amendment)
 14/05/2014

The Company's investment licence has been amended several times, the most recent of which is by investment licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The investment licence and its amendments were issued by the

Ministry of Planning and Investment and are valid for 50 years.

The investment certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial investment licence.

Board of Management: Toru Yamasaki Chairman

(From 16 March 2015)

Toru Yamasaki Member

(Until 16 March 2015)

Michio Nagabayashi Chairman

(Until 16 March 2015)

Hiroshi Fujikawa Member Nguyen Thi Kim Lien Member Takayuki Morisawa Member

Board of Director: Toru Yamasaki General Director

(From 16 March 2015)

Michio Nagabayashi General Director

(Until 16 March 2015)

Nguyen Thi Kim Lien Director/General Manager of Finance

Taiichiro Iizumi Director/General Manager of Sales and Marketing

Yutaka Ogami Director/Finance Controller

Yoshihisa Fujiwara Director/General Manager of Factory

Takayuki Morisawa Director/General Manager of Administration

Registered Office Lot 13, Tam Phuoc Industrial Zone

Bien Hoa City Dong Nai Province

Vietnam

Auditors KPMG Limited

Vietnam

Report of the Board of Directors

The Board of Directors is responsible for the preparation and presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements. In the opinion of the Board of Directors:.

- (a) the consolidated financial statements set out on pages 4 to 30 are prepared and presented so as to give a true and fair view of the consolidated financial position of the Group as at 31 December 2014, and of the consolidated results of operations and the consolidated cash flows of the Group for the year then ended in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these consolidated financial statements for issue.

On behalf of the Board of Directors

(Signed and Sealed)

Toru Yamasaki

Chairman, General Director

Dong Nai province, dated 12th May 2015.

Consolidated balance sheet

ASSETS	Code	Notes	31/03/2015 VND'000	31/12/2014 VND'000
Current assets	100		342,343,378	339,000,879
(100=110+130+140+150)				
Cash	110	5	57,564,904	114,345,439
Accounts receivable	130	6	18,802,774	41,942,400
Trade accounts receivable - trade	131		14,149,217	36,547,087
Prepayments to suppliers	132		6,606,771	6,948,340
Other receivables	135		92,254	492,441
Provision for doubtful debts	139		(2,045,468)	(2,045,468)
Inventories	140	7	258,789,842	179,430,711
Inventories	141		258,889,721	182,865,732
Allowance for inventories	149		(99,879)	(3,435,021)
Other current assets	150		7,185,858	3,282,329
Short term prepayments	151		2,937,779	2,703,434
Deductible value added tax	152		3,626,434	- -
Taxes receivable from State Treasury	154		-	-
Other current assets	158		621,645	578,895
Long-term assets				
(200=220+260)	200		317,775,769	325,011,033
Fixed assets	220		283,280,623	290,039,595
Tangible fixed assets	221	8	270,744,768	279,095,084
Cost	222		608,000,781	607,104,916
Accumulated depreciation	223		(337,256,013)	(328,009,832)
Intangible fixed assets	227	9	8,637,374	8,954,046
Cost	228		10,815,193	10,815,193
Accumulated depreciation	229		(2,177,819)	(1,861,147)
Construction in progress	230	10	3,898,481	1,990,465
Other long-term assets	260		34,495,146	34,971,438
Long-term prepayments	261	11	32,933,644	33,409,936
Deferred tax assets	262		-	-
Other long-term assets	268		1,561,502	1,561,502
TOTAL ASSETS	270		660,119,147	664,011,912
(270=100+200)			, ,	- y- y

Consolidated balance sheet

Consolidated balance sheet			31/03/2015	31/12/2014
RESOURCES	Code	Notes	VND'000	VND'000
LIABILITIES (300=310+330)	300		575,597,780	562,725,468
Current liabilities	310		428,712,291	416,900,346
Short-term borrowings	311	12	247,595,000	245,870,000
Trade accounts payable-trade	312	13	145,110,088	97,422,844
Advances from customers	313		3,572,145	3,316,859
Taxes payable to State Treasury	314	14	753,507	5,840,145
Payable to employees	315		9,766,856	10,167,951
Accrued expenses	316	15	20,976,340	53,415,552
Other payables	319	16	938,355	866,995
Long term liabilities	330		146,885,489	145,825,122
Long-term deposits	331		-	-
Long-term borrowings	334	17	139,945,000	138,970,000
Deferred tax liabilities	335	18	3,878,288	3,778,777
Provision for severance allowance	337	19	3,062,201	3,076,345
EQUITY (400=410)	400		80,930,889	97,810,336
Owners' equity	410	19	80,930,889	97,810,336
Share capital	411	21	711,409,840	711,409,840
Share premium	412		85,035,704	85,035,704
Difference of exchange rate	413		-	-
Other reserves	418	22	57,498,796	57,498,796
Accumulated losses	420		(773,013,451)	(756,134,004)
MINORITY INTEREST	439		3,590,478	3,476,108
TOTAL RESOURCES (440=300+400) +439)		660,119,147	664,011,912
OFF BALANCE SHEET ITEMS			-	-
Foreign currencies				
US dollar			31,994,603	47,696,513
Euro			7,996	8,938
Euro			1,770	8,338

12th May 2015

Prepared by: Approved by:

(Signed and Sealed)

Nguyễn Hồng Phong Chief Accountant Toru Yamasaki Chairman, General Director

Consolidated statement of income

	Code	Notes	Q1-2015 VND'000	Q1-2014 VND'000	YTD2015 VND'000	YTD2014 VND'000
Total revenue	01	23	234,456,514	235,822,446	234,456,514	1,185,919,021
Less revenue deductions:	02	23	6,617,847	7,837,448	6,617,847	38,707,794
Net revenue (10=01-02)	10	23	227,838,667	227,984,998	227,838,667	1,147,211,227
Cost of sales	11	24	154,999,246	166,966,090	154,999,246	833,364,938
Gross profit (20=10-11)	20		72,839,421	61,018,908	72,839,421	313,846,289
Financial income	21	25	3,856,164	275,866	3,856,164	10,267,773
Financial expenses	22	26	7,544,579	1,948,488	7,544,579	23,923,970
In which: Interest expenses	23		1,291,763	1,720,141	1,291,763	6,959,861
Selling expenses	24		77,828,770	80,046,285	77,828,770	449,269,706
G&A expenses	25		8,201,124	8,334,383	8,201,124	34,010,542
Operating profit/(loss) {30=20+(21-22)-(24+25)}	30	•	(16,878,888)	(29,034,382)	(16,878,888)	(183,090,156)
Other income	31	27	953,458	644,865	953,458	10,634,422
Other expenses	32	28	740,142	653,916	740,142	3,998,944
Result of other activities (40 = 31 - 32)	40		213,316	(9,051)	213,316	6,635,478
Profit (loss) before tax	50		(16,665,572)	(29,043,433)	(16,665,572)	(176,454,678)
Income tax expenses - current	51	29	-	-	-	-
Income tax expenses - deferred	1 52	29	99,511	(385,446)	99,511	(40,234)
Profit(loss) after tax	60		(16,765,083)	(28,657,987)	(16,765,083)	(176,414,444)
Attributable to:		·				
Minority interest	61		114,364	159,929	114,364	491,227
Equity holders of the Company	62	:	(16,879,447)	(28,817,916)	(16,879,447)	(176,905,671)
Earning(loss) per share	36	30	(0.237)	(0.989)	(0.237)	(3,468)
			12th May 2015			

12th May 2015

Prepared by: Approved by:

(Signed and Sealed)

Nguyễn Hồng Phong Toru Yamasaki
Chief Accountant Chairman, General Director

Consolidated statements of cash flows		31/03/2015	31/12/2014
Not	es Code	VND'000	VND'000
CASH FLOWS FROM OPERATING ACT	IVITIES		
Profit/(loss) before tax	01	(16,665,572)	(176,454,678)
Adjustments for:			
Depreciation and amortisation	02	9,562,853	38,192,612
Increase in provisions	03	(3,335,142)	3,435,021
Unreal gain (loss) on foreign currency translati	on 04	2,469,655	4,900,524
Loss from disposal fixed assets	05	-	76,502
Interest income	05	(79,000)	(335,798)
Interest expense	06	1,291,763	6,959,861
Operating profit/(loss) before adjustments to	o w 08	(6,755,443)	(123,225,956)
Change in accounts receivable	09	19,467,310	(13,970,952)
Change in inventory	10	(76,023,989)	(2,442,325)
Change in accounts payable	11	8,814,797	49,536,935
Change in prepaid expenses	12	1,483,570	(2,521,907)
Interest paid	13	-	(7,928,475)
Business income tax paid	14	-	-
Other payable	16	-	(55,039)
Cash generated from operating activities	20	(53,013,755)	(100,607,719)
CASH FLOWS FROM INVESTING ACTIV	VITIES		
Acquisition of fixed assets and investment cons	stru 21	(4,045,504)	(9,253,971)
Proceeds from disposals of fixed assets		-	547,273
Receipts of interests from bank deposits	27	79,000	335,798
Net cash inflows/(outflows) from investing a	ctiv 30	(3,966,504)	(8,370,900)
CASH FLOWS FROM FINANCING ACTI	VITIES		
Proceeds from equity issued	31	-	210,000,000
Proceeds from loan	33	-	126,945,000
Repayments for debt	34		(210,800,000)
Net cash inflows/(outflows) from financing a	ecti 40	-	126,145,000
Net increase/(decrease) in cash	50	(56,980,259)	17,166,381
Cash at beginning of the year	60	114,345,439	97,180,048
Effects of changes in foreign exchange rates	61	199,723	(990)
Cash at end of the year	70	57,564,903	114,345,439
	404.35	(1)	-

12th May 2015

Prepared by: Approved by:

(Signed and Sealed)

Nguyễn Hồng Phong Chief Accountant Toru Yamasaki Chairman, General Director

Notes to the consolidated financial statements

1. Reporting Entity

Interfood Shareholding Company ("the Company") is a joint stock company incorporated in Vietnam. The consolidated financial statements for the year ended 31 December 2014 comprises the Company and its subsidiary, Avafood Shareholding Company ("Avafood") (collectively "the Group"). The principal activities of the Group are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; and the production of biscuits and snack food; carbonated fruit juice and non-carbonated fruit juice, beverage with non-carbonated or carbonated, with or without low alcohol (less than 10%); bottled filtered water; manufactured packaging for foods and beverages; and performance of the right to export, import products in accordance with business operation as required by law

The Company owns 90.4% of the equity interests in Avafood, whose principal activities are to provide processing service and produce products including fruit juice, beverage, bottled filtered water; biscuits, jams and sweets, snack food; and from agricultural and aquatic products, livestock; lease a workshop, office; and performance of the right to export, import products in accordance with business operation as required by law under the Investment Licence No. 48/GP-ĐN issued by the People's Committee of Dong Nai Province on 19 July 2002.

The Company's shares were listed on the Ho Chi Minh Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of Ho Chi Minh Stock Exchange, the Company's shares were delisted from 3 May 2013 and thereafter trading on Vietnam Security Depository.

As at 31 March 2015, the Group had 1,524 employees (the year ended 31 December 2014: 1,539 employees).

2. Basis of preparation

(a) Statement of compliance

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements.

(b) Basis of measurement

The consolidated financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

Notes to the consolidated financial statements (continues)

(c) Going concern assumption

The consolidated financial statements have been prepared on a going concern basis. The Group has made loss after tax of 16,765 Million VND (2014: Loss 176,414 Million VND) during the year and at the balance sheet date, current liabilities still exceeded current assets by 86,369 Million VND (31/12/2014: 77,899 Million VND) but total assets has exceeded total liabilities by 84,521 Million VND (31/12/2014: 101,286 Million VND). Furthermore, the Group has significant loans that will require refinancing within the next 12 months (Note 12). The validity of the going concern assumption fundamentally depends on the ultimate majority shareholder continuing to provide such financial assistance as is necessary to enable the Group to meet its liabilities as and when they fall due and to maintain the Group in existence as a going concern for the foreseeable future.

At the time of this report, there is no reason for the management to believe that the ultimate majority shareholder will not continue its support.

(d) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

(e) Accounting currency

The Group maintains its accounting records in Vietnam Dong ("VND") and presents its consolidated financial statements in VND.

3. Summary of significant accounting policies

(a) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

(ii) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

(b) Foreign currency transactions

From year 2012 onward, monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the year have been translated into VND at rates approximating those ruling at the transaction dates.

All foreign exchange differences are recorded in the consolidated statement of income.

Notes to the consolidated financial statements (continues)

(c) Cash

Cash comprises cash balances and call deposits.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Group applies the perpetual method of accounting for inventory.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of fixed assets. The estimated useful lives are as follow:

Buildings15-30 yearsMachinery and equipment10-15 yearsMotor vehicles6 yearsOffice equipment10 yearsERP System10 years

(g) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

Notes to the consolidated financial statements (continues)

(h) Long-term prepayments

(i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease of 45.5 years.

(ii) Other expenses

Other expenses are initially stated at cost and are amortised on a straight line basis over 3 years starting from the date of completion of the work.

(i) Trade and other payables

Trade and other payables are stated at their cost.

(j) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or contractual obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance.

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

Pursuant to Law on Social Insurance, effective from 1 January 2009 the Group and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. The contribution to be paid by each party is calculated at 1% of the lower of the employees' basic salary and 20 times the general minimum salary level as specified by the Government from time to time. With the implementation of unemployment insurance scheme, the Group is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 31 December 2014 will be determined based on the eligible employees' years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

(k) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's consolidated financial position and consolidated results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follow:

Notes to the consolidated financial statements (continues)

(i) Financial assets

Financial assets at fair value through profit or loss.

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
- it is acquired principally for the purpose of selling it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or;
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument)
- Upon initial recognition, it is designated by the Group as at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- those that the Group upon initial recognition designates as at fair value through profit or loss;
- those that the Group designates as available-for-sale; and;
- those that meet the definition of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Group intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Group upon initial recognition designates as available-for-sale; or
- for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or those are not classified as:

- financial assets at fair value through profit or loss
- held-to-maturity investments; or
- loans and receivables.

The Company's financial assets, comprising cash in bank, accounts receivable and other receivables, are under the category of loans and receivables.

Notes to the consolidated financial statements (continues)

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
- it is incurred principally for the purpose of repurchasing it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or;
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument)
- Upon initial recognition, it is designated by the Group as at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The Group's financial liabilities, comprising borrowings, accounts payables and other payables, are under the category of financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(l) Taxation

Income tax on the consolidated profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

Notes to the consolidated financial statements (continues)

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(m) Acquisition reserve

Acquisition reserve represents the difference between the consideration given and the aggregate value of the assets and liabilities of the acquired entity in a business combination involving entities under common control.

(n) Revenue

Goods sold

Revenue from the sale of goods is recognised in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

(o) Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense

(p) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(q) Earnings per share

The Group presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. The Group does not present diluted EPS as it has no potential ordinary shares.

(r) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments.

Notes to the consolidated financial statements (continues)

(s) Related companies

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

4. Segment reporting

The Group mainly operates in one business segment, which is the production and sales of beverage and in one geographical segment, which is Vietnam. During the year, the Group was involved in certain production and trading transactions of biscuits and other related products which do not qualify as separate segments

5.	Cash	31/03/2015	31/12/2014
		VND'000	VND'000
Cash on hand		104,405	173,776
Cash in banks		57,460,499	114,171,663
		57,564,904	114,345,439
			-
6.	Accounts receivable	31/03/2015	31/12/2014
Other receivables	comprised:	VND'000	VND'000
Other receivab	le	92,254	492,441
		92,254	492,441
		0	-
7.	Inventories	31/03/2015	31/12/2014
		VND'000	VND'000
Raw materials		49,002,354	52,314,741
Tools and supp	olies	13,681,091	10,882,858
Work in progre	ess	15,292,390	13,602,577
Finished goods	S	180,913,886	106,065,556
		258,889,721	182,865,732
Allowance for	inventories	(99,879)	(3,435,021)
		258,789,842	179,430,711

The outstanding balance of the allowance for inventories represented allowance made during the year.

Notes to the consolidated financial statements (continues)

8. Tangible fixed assets

	Building	Machinery & Equipment	Motor vehicles	Office equipment	Total
	VND'000	VND'000	VND'000	VND'000	VND'000
Historical cost					
Opening balance	116,703,036	475,041,079	9,916,896	5,443,905	607,104,916
Additions	-	314,376	-	-	314,376
Transfer from CIP	581,489	-	-	-	581,489
Disposals(*)	-	-	-	-	-
Closing balance	117,284,525	475,355,455	9,916,896	5,443,905	608,000,781
Accumulated depreciation					
Opening balance	27,980,435	289,323,730	7,227,511	3,478,156	328,009,832
Charge for the year	1,005,118	7,861,379	178,438	201,246	9,246,181
Disposals(*)	-	-	-	-	
Closing balance	28,985,553	297,185,109	7,405,949	3,679,402	337,256,013
Net book value					
Opening balance	88,722,601	185,717,349	2,689,385	1,965,749	279,095,084
Closing balance	88,298,972	178,170,346	2,510,947	1,764,503	270,744,768

Included in the cost of tangible fixed assets were assets costing 26,848 million VND which were fully depreciated as of 31 March 2015 (31/12/2014: 24,671 million VND), but are still in active use.

The carrying amount of temporarily idle tangible fixed assets amounted to 14,131 million VND as of 31 December 2014 (31/12/2013: 16.753 million VND).

Notes to the consolidated financial statements (continues)

9. Intangible fixed assets

	ERP	Land using right	Total
	VND'000	VND'000	VND'000
Historical cost			
Opening balance	10,815,193	-	10,815,193
Additions	-	-	-
Transfer to PPE(*)	-	-	-
Writen off		-	<u>-</u>
Closing balance	10,815,193	-	10,815,193
Accumulated depreciation			
Opening balance	1,861,147	-	1,861,147
Transfer from PPE(*)	-	-	-
Charge for the year	316,672	-	316,672
Disposals	-	-	-
Closing balance	2,177,819	-	2,177,819
Net book value			
Opening balance	8,954,046	-	8,954,046
Closing balance	8,637,374	-	8,637,374

^(*) This is present for the historical cost and accumulated amortized value of the Intangible fixed asset of the land rental fee which transfer to prepayment expenses (PPE) which was not entitled for recording as Intangible fixed asset as per regulation.

10.	Construction in progress	31/03/2015	31/12/2014
		VND'000	VND'000
Opening bal	ance	1,990,465	2,731,811
Additions du	uring the quarter	3,731,128	5,023,285
Transferred	to tangible fixed assets	(581,489)	(5,726,831)
Transferred	to intangible fixed asset	-	(37,800)
Transferred	to allocation expenses	(1,241,623)	-
Closing bala	nnce	3,898,481	1,990,465
		0	

Notes to the consolidated financial statements (continues)

11. Long-term prepayment

g 1 1 v	Prepaid land costs VND'000	Renovation expenses VND'000	Tool and supplies VND'000	Total VND'000
Opening balance	26,964,009	4,310,400	2,135,527	33,409,936
Additions	-	-	780,576	780,576
Conversion from intangible asset (*)	-	-	-	-
Amortisation	(173,750)	(603,129)	(479,989)	(1,256,868)
Closing balance	26,790,259	3,707,271	2,436,114	32,933,644

(*) This is present for the historical cost and accumulated amortized value of the Intangible fixed asset of the land rental fee which transfer to prepayment expenses (PPE) which was not entitled for recording as Intangible fixed asset as per regulation.

 12.
 Short-term borrowings
 31/03/2015
 31/12/2014

 VND'000
 VND'000

 Short-term Loans from Kirin Holdings Company, Limited
 247,595,000
 245,870,000

Terms and conditions of outstanding unsecured short-term borrowings were as follow:

			31/03/2015	31/12/2014
	Currency	Nominal interest rate	VND'000	VND'000
Loan 7 Million USD	USD	LIBOR $+ 0.8\%/p.a$	150,710,000	149,660,000
Loan 9.5 Million USD	USD	LIBOR $+ 0.8\%/p.a$	96,885,000	96,210,000
			247,595,000	245,870,000

The applicable interest rates of these loans ranged from 0.990% to 1.492% per annum during the year (year ended 2014: 1.077% to 1.487%).

13. Accounts payable – trade

Accounts payable - trade included the following amounts due to related companies:

	31/03/2015	31/12/2014
	VND'000	VND'000
Amounts due to Vietnam Kirin Beverage Company, Limited	55,737,122	38,979,224
Amounts due to other related companies	-	

The amount due to Vietnam Kirin Beverage Company, Limited, was the processing fee payable, which was unsecured, interest free and are payable on demand.

Notes to the consolidated financial statements (continues)

14. Taxes payable to State Treasury

Full the first to be a f	31/03/2015	31/12/2014
	VND'000	VND'000
Value added tax	179,638	5,448,172
Import, export tax	-	-
Personal income tax	495,250	311,156
Other tax	78,619	80,817
	753,507	5,840,145
	-	-
15. Accrued expenses	31/03/2015	31/12/2014
	VND'000	VND'000
Sales discounts and commission	2,409,468	15,373,539
Transportation fee	7,154,369	7,920,713
Secondment fee payable (*)	2,342,467	4,742,113
Loans interest payable	3,460,334	2,168,572
Display expenses	-	3,090,617
Promotion expenses	670,728	5,745,365
Others	4,938,974	14,374,633
	20,976,340	53,415,552

(*) According to the Secondment Agreement dated 1 July 2011, the Group agreed to pay the secondment fee to Kirin Holdings Company, Limited, who provides strategic and management advice and assistance to the Group at fixed amounts stipulated in the agreement with each seconded employee.

16.	Other payables	31/03/2015	31/12/2014
		VND'000	VND'000
Dividend paya	ble	505,391	505,391
Trade union, s	ocial and health insurance	413,444	137,776
Other payable		19,520_	223,828
		938,355	866,995
		938,355	866,99

17. Long-	term borrov	wings		31/03/2015	31/12/2014
	Curre		Year of		
	ncy	Interest rate	maturity	VND'000	VND'000
Unsecured loan from Kirin Holdings Company, Limited	d USD	1.896% p.a.	2017	139,945,000	138,970,000
<i>g.</i> 1. <i>j</i> ,		rus eve pun		139,945,000	138,970,000

The unsecured loans bears fixed interest rate of 1.896% p.a., which is based on USD Swap Semi 30/360 5-year plus 0.8% per annum according to current Kirin Group's financial rules.

Notes to the consolidated financial statements (continues)

18. Deferred tax liabilities

(i) Recognised deferred tax liabilities

Deferred tax liabilities related to temporary differences arising from depreciation of fixed assets.

(ii) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	31/03/2015		31/12/2014	
	Temporary difference	Tax value	Temporary difference	Tax value
	VND'000	VND'000	VND'000	VND'000
Deductible temporary differences	57,434,153	12,635,514	57,434,153	12,635,514
Taxes loss	55,323,290	12,171,124	55,323,290	12,171,124
	112,757,443	24,806,637	112,757,443	24,806,637

The tax losses expire in the following years:

Year of expiry	Status of tax	Tax losses
	review	available
2015	Outstanding	1,506,073
2017	Outstanding	16,030,386
2019	Outstanding	37,786,831
		55,323,290

The deductible temporary differences other than tax losses do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

19. Provision for severance allowance

Movements of provision during the year were as follow:

	31/03/2015	31/12/2014
	VND'000	VND'000
Opening balance	3,076,345	3,124,794
Provision made during the year	-	28,226
Utilised during the year	(14,144)	(76,675)
Closing balance	3,062,201	3,076,345

Accumulating to this quarter, the Group contributed 305 million VND (year ended 31 December 2014: 1,156 million VND) to the unemployment insurance fund and the amount is recorded as part of labour and staff costs in the consolidated statement of income.

Notes to the consolidated financial statements (continues)

19.	Movement in owner's equity
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	Paid in capital	Share premium	Acquisition Reserves	Undistributed earnings	Total
	VND'000	VND'000	VND'000	VND'000	VND'000
Prior year's opening balance	591,443,888	85,035,704	(32,535,252)	(579,228,333)	64,716,007
Prior year's capital increase	210,000,000	-	-	-	210,000,000
Prior year's net loss					
Reclassification	(90,034,048)	-	90,034,048	(176,905,671)	(176,905,671)
Prior year's closing balance	711,409,840	85,035,704	57,498,796	(756,134,004)	97,810,336
Current year's opening balance	711,409,840	85,035,704	57,498,796	(756,134,004)	97,810,336
Current year's capital increase	-	-	-		-
Current year's net profit	-	-	-	(16,879,447)	(16,879,447)
Foreign exchange differences	-	-	-	-	-
Current year's closing balance	711,409,840	85,035,704	57,498,796	(773,013,451)	80,930,889

20. Share capital

The Group's authorised and issued share capital is:

1	31/03/2015		31/12/2014	
	Number of shares	VND'000	Number of shares	VND'000
Authorised and issued share capital Ordinary shares	71,140,992	711,409,920	71,140,992	711,409,920
Shares in circulation Ordinary shares	71,140,984	711,409,840	71,140,984	711,409,840
Treasury shares Treasury shares	8	80	8	80

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Group. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Group's residual assets. In respect of shares bought back by the Group, all rights are suspended until those shares are reissued.

Movements in share capital during the year were as follows:

	31/03/2	31/03/2015		014
	shares	VND'000	shares	VND'000
Balance at the beginning of the period	71,140,984	711,409,840	50,140,984	501,409,840
Shares issued during the year	_	-	21,000,000	210,000,000
Balance at the end of period:	71,140,984	711,409,840	71,140,984	711,409,840

21. Acquisition reserve

	31/03/2015	31/12/2014
	VND'000	VND'000
Acquisition reserve (a)	57,498,796	(32,535,252)
Other reserve (b)		90,034,048
	57,498,796	57,498,796

(a) In 2007, the Group acquired 90% shareholding of Avafood in a business combination under common control. In 2012, the Group increased its shareholding of Avafood to 90.4%. This amount represents the difference between consideration given and the net amounts of assets and liabilities of Avafood attributable to the Group at the acquisition date.

(b) On 1 January 2013, the Group changed its accounting currency from United States Dollars (USD) to Vietnam Dong (VND) in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance (Circular 244). Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. This amount represents the difference between the converted value and par value of ordinary shares in VND.

22. Revenues

Total revenue represents the gross value of goods sold exclusive of value added tax. Net sales comprised.

1		Q1-2015	Q1-2014	YTD2015	YTD2014
Total revenue		VND'000	VND'000	VND'000	VND'000
Sales of drir	nks	200,794,497	202,233,181	200,794,497	1,027,224,926
Sales of bise	cuits	6,364,170	6,604,254	6,364,170	22,852,895
■ Sales of other	er products	27,297,847	26,985,011	27,297,847	135,841,200
		234,456,514	235,822,446	234,456,514	1,185,919,021
		-	-	-	-
		Q1-2015	Q1-2014	YTD2015	YTD2014
Less sales deduc	tions:	VND'000	VND'000	VND'000	VND'000
Sales allowa	ances	6,617,847	6,897,863	6,617,847	34,815,472
Sales return		-	939,585	-	3,892,322
		6,617,847	7,837,448	6,617,847	38,707,794
Net sales		227,838,667	227,984,998	227,838,667	1,147,211,227
		€-	-	-	-
23.	Cost of goods sold				
		Q1-2015	Q1-2014	YTD2015	YTD2014
		VND'000	VND'000	VND'000	VND'000
Total cost of sale	es				
Cost of drinks		143,467,091	146,371,977	143,467,091	707,720,763
Cost of biscuit		4,879,246	5,456,304	4,879,246	20,815,688
Cost of other products		6,652,909	15,137,809	6,652,909	104,828,487
	_	154,999,246	166,966,090	154,999,246	833,364,938
			200,500,050	10 1,777,2	000,004,00

Note	24.	Income from financial activ	vities			
Interest income from bank deposits 79,000 85,684 79,000 335,798 Realised gains from foreign exchange 8,037 2,713 8,037 9,889,906 Unrealised gains from foreign exchange 3,769,127 187,469 3,769,127 42,069 3,856,164 275,866 3,856,164 10,267,773 25. Financial expenses Q1-2015 Q1-2014 YTD2015 YTD2014 NND000 VND000 VND000 VND000 VND000 VND000 Interest expenses 1,291,763 1,720,141 1,291,763 6,959,861 Realised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses Q1-2015 Q1-2014 YTD2015 YTD2014 VND000 VND000 VND000 VND000 VND000 VND000 Compensation received for unqualified mat			Q1-2015	Q1-2014	YTD2015	YTD2014
Realised gains from foreign exchange 8,037 (3,769,127) 2,713 (3,769,127) 8,037 (2,713) 42,069 (2,713) Increalised gains from foreign exchange 3,769,127 (3,856) 187,469 (3,856,164) 3,769,127 (1,271) 42,069 (2,271) 42,069 (3,856,164) 10,267,773 (2,773) 25. Financial expenses Q1-2015 (VND'000) VND'000 (VND'000) VN			VND'000	VND'000	VND'000	VND'000
Unrealised gains from foreign exchange 3,769,127 187,469 3,769,127 42,069 3,856,164 275,866 3,856,164 10,267,773 25. Financial expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND7000 VND7000 VND7000 VND7000 VND7000 VND7000 Interest expenses 1,291,763 1,720,141 1,291,763 6,959,861 Realised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses 6,243,472 207,317 6,243,472 4,942,593 26. Other income Q1-2015 Q1-2014 YTD2015 YTD2014 VND000 VND000 VND000 VND000 VND000 VND000 Compensation received for unqualified materials - - - - 5,47,273 Others 953,458 644,865 953,458 5,563,543 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND000<	Interest income	e from bank deposits	79,000	85,684	79,000	335,798
25. Financial expenses Q1-2015 Q1-2014 YTD2015 YTD2014 YND000 VND000 VND00	Realised gains	from foreign exchange	8,037	2,713	8,037	9,889,906
25. Financial expenses Q1-2015 Q1-2014 YTD2015 YTD2015 YTD2014 YTD2015 Q1-2015 Q1-2014 1,291,763 6,959,861 Q1-2015 Q1-2017 6,243,472 207,317 6,243,472 4,942,593 Q1-2015 Q1-2015 <td>Unrealised gai</td> <td>ns from foreign exchange</td> <td>3,769,127</td> <td>187,469</td> <td>3,769,127</td> <td>42,069</td>	Unrealised gai	ns from foreign exchange	3,769,127	187,469	3,769,127	42,069
25. Financial expenses Q1-2015 VND'000 Q1-2014 VTD2015 VTD2014 VND'000 YTD2014 VND'000 VND'000 YTD2014 VND'000 VND'000 YTD2014 VND'000 VND'000 YTD2014 VND'000 VND'000 VND'000 VND'000 YTD2015 G,959,861 T,291,763 T,291,741 T,291,763 G,959,861 T,291,763			3,856,164	275,866	3,856,164	10,267,773
Note		•	€ -	-	-	-
ND 000	25.	Financial expenses				
Interest expenses 1,291,763 1,720,141 1,291,763 6,959,861 Realised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses 6,243,472 207,317 6,243,472 4,942,593 7,544,579 1,948,488 7,544,579 23,923,970 26. Other income Q1-2015 Q1-2014 YTD2015 YTD2014 Compensation received for unqualified materials - - - 4,523,606 Proceeds from disposals of fixed assets - - - 547,273 Others 953,458 644,865 953,458 5,563,543 Others Q1-2015 Q1-2014 YTD2015 YTD2014 VND 000 VND 000 VND 000 VND 000 VND 000 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND 000 VND 000 VND 000 VND 000 VND 000 VND 000 Book value of tangible fixed assets - - - -			Q1-2015	Q1-2014	YTD2015	YTD2014
Realised foreign exchange losses 9,344 21,030 9,344 12,021,516 Unrealised foreign exchange losses 6,243,472 207,317 6,243,472 4,942,593 7,544,579 1,948,488 7,544,579 23,923,970 26. Other income Q1-2015 Q1-2014 YTD2015 YTD2014 Compensation received for unqualified materials - - - 4,523,606 Proceeds from disposals of fixed assets - - - 547,273 Others 953,458 644,865 953,458 5,563,543 Others Q1-2015 Q1-2014 YTD2015 YTD2014 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - - 2,576 Depreciation of idle fixed assets 669,567			VND'000	VND'000	VND'000	VND'000
Unrealised foreign exchange losses 6,243,472 207,317 6,243,472 4,942,593 7,544,579 1,948,488 7,544,579 23,923,970 26. Other income Q1-2015 Q1-2014 YTD2015 YTD2014 Compensation received for unqualified materials - - - 4,523,606 Proceeds from disposals of fixed assets - - - 547,273 Others 953,458 644,865 953,458 5,563,543 953,458 644,865 953,458 10,634,422 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 <td>Interest expens</td> <td>ses</td> <td>1,291,763</td> <td>1,720,141</td> <td>1,291,763</td> <td>6,959,861</td>	Interest expens	ses	1,291,763	1,720,141	1,291,763	6,959,861
7,544,579 1,948,488 7,544,579 23,923,970	Realised foreig	gn exchange losses	9,344	21,030	9,344	12,021,516
26. Other income Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 Compensation received for unqualified material: - - - 4,523,606 Proceeds from disposals of fixed assets - - - 547,273 Others 953,458 644,865 953,458 5,563,543 953,458 644,865 953,458 10,634,422 - - - - - 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	Unrealised for	eign exchange losses	6,243,472	207,317	6,243,472	4,942,593
26. Other income Q1-2015 VD000 Q1-2014 VTD2015 VTD2014 VND'000 YTD2014 VND'000 VND'000 Compensation received for unqualified materials Proceeds from disposals of fixed assets - - - 4,523,606 VND'000 VND'000 Proceeds from disposals of fixed assets - - - - 547,273 VMD'000 VND'000 VND'			7,544,579	1,948,488	7,544,579	23,923,970
Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'		•	€ -	-	-	-
VND'000	26.	Other income				
Compensation received for unqualified materials			Q1-2015	Q1-2014	YTD2015	YTD2014
Proceeds from disposals of fixed assets Others 953,458 644,865 953,458 5,563,543 953,458 644,865 953,458 10,634,422 27. Other expenses Q1-2015 VND'000			VND'000	VND'000	VND'000	VND'000
Others 953,458 644,865 953,458 5,563,543 953,458 644,865 953,458 10,634,422 27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - 623,775 Tax penalties - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	Compensation	received for unqualified materials	-	-	-	4,523,606
P53,458 644,865 953,458 10,634,422	Proceeds from	disposals of fixed assets	-	-	-	547,273
27. Other expenses Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - 623,775 Tax penalties - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	Others	_	953,458	644,865	953,458	5,563,543
Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813		<u>.</u>	953,458	644,865	953,458	10,634,422
Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813			-	-	-	-
Q1-2015 Q1-2014 YTD2015 YTD2014 VND'000 VND'000 VND'000 VND'000 Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	27	Other expenses				
Book value of tangible fixed assets written off - - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	27.	other expenses	O1-2015	O1-2014	YTD2015	YTD2014
Book value of tangible fixed assets written off - - - 623,775 Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813			_	~		
Tax penalties - - - - 2,576 Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813	Book value of	tangible fixed assets written off	-	-	-	
Depreciation of idle fixed assets 669,567 643,209 669,567 2,600,780 Others 70,575 10,707 70,575 771,813		umgrete inter assets without our	_	_	_	,
Others 70,575 10,707 70,575 771,813	•	of idle fixed assets	669.567	643,209	669.567	•
			,	,	*	
,		-	740,142	653,916	740,142	3,998,944

€

28. Coporate Income Taxes

(a) Recognised in the consolidated statement of income

(a) Recognised in the consolidated s	statement of income	
	2015	2014
	VND'000	VND'000
Current tax expense		
Under provision in prior years		
Deferred tax income		
Written down of deferred tax so adjustment		
· · · · · · · · · · · · · · · · · · ·		410.047
CIT Tax from 25% to 22%	(00.511)	418,047
Origination and reversal of temporary	(99,511)	(458,281)
	(99,511)	(40,234)
Income tax expense	(99,511)	(40,234)
(b) Reconciliation of effective tax ra	nte	
. ,	2015	2014
	VND'000	VND'000
Loss before tax	(16,665,572)	(176,454,678)
Tax at the Group's tax rate	(3,666,426)	(38,820,029)
Non-deductible expenses	, ,	23,844,065
Effect of change in tax rate		1,363,341
Deferred tax assets not recognised	3,566,915	14,938,873
Tax losses not previously recognised utilised	3,5 30,5 15	(1,366,484)
Under provision in prior years		(1,500,404)
Chact provision in prior years	(99,511)	(40,234)
	(99,511)	(40,234)

(c) Applicable tax rates

Under the terms of the Company's Investment Certificate, the Company has an obligation to pay the government income tax at the rate of 15% of taxable profits for the first 12 years starting from the first year of operation (1994). Thereafter, from 2006 to 2013, the Company is subject to income tax at the rate of 25% and from 2014 onward will be 22%.

According to Decree No. 24/2007/ND-CP dated 14 February 2007 (which replaced Decree No. 164/2003/ND-CP dated 22 December 2003), the Company is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Company relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Bien Hoa City. As a result, profit derived from this line is exempted from corporate income tax for two years and a reduction of 50% for the following six years. Also as stated in this Decree, the Company is entitled to tax incentives in relation to investments made in new production lines that are qualified under this Decree. The tax incentives include one year of exemption from corporate income tax and a reduction of 50% for the following four years applied to profit derived from the new production lines.

Under Decree No. 124/2008/ND-CP dated 11 December 2008 (which replaced Decree No. 24/2007/ND-CP dated 14 February 2007) and Decree 122/2011ND-CP dated 27 December 2012 (which provided a number of amendments to prevailing Decree No124/2008/ND-CP), the Company will continue to enjoy its tax incentives under Decree No. 24/2007/ND-CP dated 14 February 2007.

29. Loss per share

(a) Basic earnings per share

The calculation of basic earnings per share at 31 December 2014 was based on the profit or loss attributable to ordinary shareholders of the Group and a weighted average number of ordinary shares outstanding during the period, calculated as follows:

(i) Net/(loss) profit attributable to ordinary s	hareholders	
	2015 VND'000	2014 VND'000
Net profit/(loss) attributable to ordinary shareholders	(16,879,447)	(176,905,671)
(ii) Weighted average number of ordinary sh	aares	
	2015	2014
	VND'000	VND'000
Weighted average number of ordinary shares for the year	71,140,984	51,003,998

- **30.** Financial instruments
- (a) Financial risk management
- (i) Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board is responsible for developing and monitoring the Group's risk management policies.

(b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

(i) Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follow:

	2015	2014
	VND'000	VND'000
Cash in bank	57,460,499	114,171,663
Trade and other receivables	14,241,471	34,994,060
	71,701,970	149,165,723

(ii) Cash in bank

The cash at bank of the Group is mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

(iii) Trade and other receivables

The carrying amount of receivables represents the maximum credit risk pertaining to receivables.

The Group's exposure to credit risk in relation to receivables is mainly influenced by the individual characteristics of each customer. In response to the risk, the Group has established a credit policy under which most customers have to settle payment in advance before the goods delivery is carried out. Only customers considered with high creditworthiness by the management are offered credit terms. Receivables are due within 30 days to 45 days from the date of billing. Debtors with balances that are overdue are requested to settle the balances and management will perform an assessment before further credit is granted. No collateral is collected from the customers.

Based on historic default rates, the Group has made allowance for doubtful debts is necessary in respect of the outstanding trade and other receivables as of 31 December 2014.

The aging of trade and other receivables at year-end that were past due but not impaired is as follows:

	31/03/2015	31/12/2014
	VND'000	VND'000
Non past due	8,171,223	18,186,392
Past due $0 - 30$ days	1,094,101	13,599,968
Past due $31 - 180$ days	2,548,224	3,516,347
Over 180 days	2,427,923	1,736,821
	14,241,471	37,039,528

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(c) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group also manages its borrowings from related companies by managing the financing terms with the related companies.

Financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

31/03/2015	Carrying amount. VND'000	Contractual cash flows VND'000	Within 1 year VND'000	1 – 2 years VND'000	2 – 5 years VND'000
Trade and other payables.	167,024,783	167,024,783	167,024,783	_	_
Short-term borrowings.	247,595,000	247,956,459	247,956,459	-	-
Long-term borrowings.	139,945,000	145,564,302	2,660,627	2,660,627	140,243,048
	554,564,783	560,545,544	417,641,869	2,660,627	140,243,048
31/12/2014	Carrying amount. VND'000	Contractual cash flows VND'000	Within 1 year VND'000	1 – 2 years VND'000	2 – 5 years VND'000
Trade and other payables.	161,873,342	161,873,342	161,873,342	-	-
Short-term borrowings.	245,870,000	247,045,142	247,045,142	-	-
Long-term borrowings.	138,970,000	145,257,095	2,634,871	2,634,871	139,987,353
	100,570,000	1 .0,=0 ,,0>0	=,00.,071	=,00.,071	,

The Group manages its ability to meet the expected operational expenses and servicing its debts by maintaining several financial facilities as follow:

• USD 5 million unused short-term loan facility which renew automatically at the option of Group. Interest would be payable at rates of Libor + 0.8% per annum.

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Group is exposed to currency risk on sales and purchases that are denominated in a currency other than the accounting currency of the Group. The currency in which these transactions primarily are denominated is VND.

The Group's exposure to currency risk is managed by keeping the exposure to an acceptable level by entering into currency transactions to address short-term over-exposures.

Exposure to currency risk

At 31 December 2014 and year 2013, the Group had the following net monetary liability position exposed to currency risk. The following balances are presented in original currency:

Cash 31/03/2015 31/12/2014 Accounts receivable – trade. 167,804 339,568 Short-term borrowings (11,500,000) (11,500,000) Account payables. (236,212) (197,469) Other monetary liabilities (317,543) Long-term borrowings (6,500,000) (6,500,000) (16,582,600) (15,944,550) The followings are the significant exchange rates applied by the Group: VND VND 1 USD 31/03/2015 31/12/2014 1 USD 21,530 1ncrease in net loss. VND'000 31/03/2015 31/03/2015 USD (1% strengthening) Increase in net loss. VND'000 31/12/2014 USD (1% strengthening) 1ncrease in net loss. VND'001 31/12/2014 USD (1% strengthening) 2,780,902		USD	USD
Accounts receivable – trade. 167,804 339,568 Short-term borrowings (11,500,000) (11,500,000) Account payables. (236,212) (197,469) Other monetary liabilities (317,543) Long-term borrowings (6,500,000) (6,500,000) (16,582,600) (15,944,550) The followings are the significant exchange rates applied by the Group: VND VND 1 USD 21,530 21,380 Increase in net loss. VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014		31/03/2015	31/12/2014
Short-term borrowings (11,500,000) (11,500,000) Account payables. (236,212) (197,469) Other monetary liabilities (317,543) Long-term borrowings (6,500,000) (6,500,000) (16,582,600) VND The followings are the significant exchange rates applied by the Group: VND VND VND 31/03/2015 31/12/2014 1 USD VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 31/03/2015 Increase in net loss. VND'000 31/12/2014. 31/12/2014	Cash	1,485,808	2,230,894
Account payables. (236,212) (197,469) Other monetary liabilities (317,543) Long-term borrowings (6,500,000) (6,500,000) (16,582,600) (15,944,550) The followings are the significant exchange rates applied by the Group: VND VND 31/03/2015 31/12/2014 1 USD 21,380 Increase in net loss. VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014	Accounts receivable – trade.	167,804	339,568
Other monetary liabilities (317,543) Long-term borrowings (6,500,000) (6,500,000) (16,582,600) (15,944,550) The followings are the significant exchange rates applied by the Group: VND VND 1 USD 31/03/2015 31/12/2014 1 USD 21,530 21,380 Increase in net loss. VND'000 31/03/2015 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014	Short-term borrowings	(11,500,000)	(11,500,000)
Long-term borrowings (6,500,000) (6,500,000) (16,582,600) (15,944,550) The followings are the significant exchange rates applied by the Group: VND VND 31/03/2015 31/12/2014 1 USD 21,530 21,380 Increase in net loss. VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014	Account payables.	(236,212)	(197,469)
The followings are the significant exchange rates applied by the Group: VND VND 31/03/2015 31/12/2014	Other monetary liabilities		(317,543)
The followings are the significant exchange rates applied by the Group: VND VND 31/03/2015 31/12/2014	Long-term borrowings	(6,500,000)	(6,500,000)
VND 31/03/2015 VND 31/12/2014 1 USD 21,530 21,380 Increase in net loss. VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014		(16,582,600)	(15,944,550)
VND 31/03/2015 VND 31/12/2014 1 USD 21,530 21,380 Increase in net loss. VND'000 31/03/2015. USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014	The followings are the significant exchange rates applied by	w the Group:	
1 USD 31/03/2015 31/12/2014 1 USD 21,330 Increase in net loss. VND'000 VND'000 31/03/2015 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014	The followings are the significant exchange rates applied t	-	VND
1 USD 21,380 Increase in net loss. VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014			
Increase in net loss. VND'000 31/03/2015. USD (1% strengthening) Increase in net loss. 2,780,902 Increase in net loss. VND'000 31/12/2014.	1 USD		
VND'000 31/03/2015. 31/03/2015 USD (1% strengthening) 2,780,902 Increase in net loss. VND'000 31/12/2014. 31/12/2014	1 000	21,330	·
USD (1% strengthening) Increase in net loss. VND'000 31/12/2014. 31/12/2014			
Increase in net loss. VND'000 31/12/2014. 31/12/2014	31/03/2015.		31/03/2015
VND'000 31/12/2014. 31/12/2014	USD (1% strengthening)		2,780,902
VND'000 31/12/2014. 31/12/2014			
31/12/2014. <u>31/12/2014</u>			Increase in net loss.
			VND'000
USD (1% strengthening) 2,658,977	31/12/2014.		31/12/2014
2,000,711	USD (1% strengthening)		2,658,977

The opposite movement of the currencies would have the equal but opposite effect to the net loss of the Group.

(ii) Interest rate risk

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was:

	Carrying a	mount
Fixed rate instruments.	31/03/2015 VND'000	31/12/2013 VND'000
Financial liabilities.	(139,945,000)	(138,970,000)
Variable rate instruments.		
Financial assets.	57,460,499	114,171,663
Financial liabilities.	(247,595,000)	(245,870,000)
	(190,134,501)	(131,698,337)

A change of 100 basis points in interest rates would have increased net losses of the Company by Million VND 100 (2014: Million VND 1,723). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

No policy was in place pertaining to the mitigation of potential volatility of the interest rate.

(e) Fair value

The Group has not determined fair values of financial assets and liabilities in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market are not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System do not provide guidance on measurement of fair values in the case where quoted prices in active market are not available. Fair values of these financial instruments may be different from their carrying values.

31. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated financial statements, during the year there were the following significant transactions with related parties:

	Carrying a	amount
	31/03/2015	31/12/2014
Related companies	VND'000	VND'000
Kirin Holding Company, Limited - Parent Company		
Short-term loan received	-	126,945,000
Share subscription	-	210,000,000
Interest expenses	1,291,763	6,959,861
Secondment fee	2,399,438	9,606,009
Vietnam Kirin Beverage Company, Limited		
Processing fee	41,730,471	132,662,976
Sale of finished goods	-	8,808
Board of Directors and Board of Management		
Secondment fees	1,155,240	4,198,548
Salary	329,656	1,307,374

32. Commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	VND'000	VND'000
	31/03/2015	31/12/2014
Within one year	2,029,536	3,331,765
Within two to five years	980,570	1,135,397
Over five years	-	-
	3,010,106	4,467,162

33. Production and business costs by element

	Q1-2015	Q1-2014	YTD2015	YTD2014
	VND'000	VND'000	VND'000	VND'000
Raw material costs	173,960,927	149,203,932	173,960,927	619,669,008
Labour costs and staff costs	44,987,795	44,161,137	44,987,795	195,481,680
Depreciation and amortisation	9,301,053	9,188,781	9,301,053	38,192,612
Outside services	103,681,400	81,061,736	103,681,400	456,494,815
Other expenses	2,884,848	52,738	2,884,848	9,407,851
	334,816,024	283,668,324	334,816,024	1,319,245,966

12th May 2015

Prepared by: Approved by:

(Signed) (Signed and Sealed)

Nguyễn Hồng Phong Toru Yamasaki

Chief Accountant Chairman, General Director