FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

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#### **CORPORATE INFORMATION**

**Investment Licence No.** 270/GP, dated 16 November 1991.

The Investment Licence and subsequent amendments thereto were issued by the Ministry of Planning and Investment covering

a period of 40 years from the date of the initial licence.

**Board of Management** Mr Pang Tee Chiang Chairman

Mr Yau Hau Jan Member
Ms Nguyen Thi Kim Lien Member
Ms Pang Tze Yi Member
Mr Teng Po Wen Member

Board of Directors Mr Pang Tee Chiang General Director

Mr Yau Hau Jan Deputy General Director

Ms Nguyen Thi Kim Lien Finance Manager

Registered Office Lot 13 Tam Phuoc Industrial Zone, Long Thanh District,

Dong Nai Province.

Auditors PricewaterhouseCoopers (Vietnam) Limited.

## STATEMENT OF THE RESPONSIBILITY OF THE BOARD OF DIRECTORS IN RESPECT OF THE FINANCIAL STATEMENTS

The Board of Directors is responsible for financial statements which present fairly the financial position of the Company as at 31 December 2006 and its financial performance and cash flows for the year then ended. In preparing these financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

We, the Board of Directors are responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and which enable financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the financial statements. We are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements set out on pages 5 to 27 which present fairly the financial position of the Company as at 31 December 2006 and its financial performance and cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and prevailing regulations in SR Vietnam.

On behalf of the Board of Directors

Pang Tee Chiang General Director

Ho Chi Minh City, SR Vietnam 30 March 2007



PricewaterhouseCoopers (Vietnam) Ltd.

4th Floor, Saigon Tower 29 Le Duan Street, District 1 Ho Chi Minh City Vietnam

Telephone: (84-8) 823 0796 Facsimile: (84-8) 825 1947

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INTERFOOD SHAREHOLDING COMPANY

We have audited the accompanying financial statements of Interfood Shareholding Company ("the Company"), which comprise the balance sheet as at 31 December 2006, the income statement and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management of the Company is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and prevailing regulations in SR Vietnam. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2006, and its financial performance and cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and prevailing regulations in SR Vietnam.

Ian S. Lydall AC No. N.0559/KTV Authorised signatory Le Van Hoa AC No. 0248/KTV

PricewaterhouseCoopers (Vietnam) Limited Ho Chi Minh City, SR Vietnam Audit report number HCMxxx 30 March 2007

As indicated in Note 2.1 to the financial statements, the accompanying financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam, and furthermore their utilisation is not designed for those who are not informed about SR Vietnam's accounting principles, procedures and practices.

**Form B 01 – DN** 

#### **BALANCE SHEET AS AT 31 DECEMBER 2006**

Code	ASSETS	Note	2006 VND	2005 VND
100	CURRENT ASSETS		395,725,451,094	348,204,903,936
<b>110</b> 111	Cash and cash equivalents Cash	3	<b>3,619,504,800</b> 3,619,504,800	<b>3,249,172,992</b> 3,249,172,992
<b>130</b> w 131 132	Accounts receivable w Trade accounts receivable Prepayments to suppliers	4	<b>209,623,201,866</b> 76,234,596,174	<b>225,593,291,264</b> 130,776,836,096
133 135	Intercompany receivables Other receivables	23(b) 5	45,558,584,550 88,170,331,878 1,094,143,455	29,929,243,136 64,304,471,552 900,672,512
139	Provision for doubtful debts	4	-1,434,454,191	-317,932,032
140 141 149	Inventories Inventories Provision for decline in value of inventories	6	179,567,304,156 182,133,787,455 -2,566,483,299	<b>116,431,579,648</b> 116,885,376,000 -453,796,352
<b>150</b> 151 152 154	Other current assets Short-term prepayments VAT to be reclaimed Other taxes receivable	7	<b>2,915,440,272</b> 1,157,597,496 1,757,842,776	<b>2,930,860,032</b> 119,785,984 2,314,169,344 496,904,704
200	LONG-TERM ASSETS		229,168,978,614	207,967,768,576
220	Fixed assets  - Tangible fixed assets	8(a)	228,527,257,158	182,709,512,192
	- Cost		228,527,257,158	182,709,512,192
223	Accumulated depreciation		326,569,627,368 -98,042,370,210	259,015,993,344 -76,306,481,152
230	Construction in progress	8(b)	641,721,456	25,258,256,384
270	TOTAL ASSETS		624,894,429,708	556,172,672,512

Form B 01 - DN

#### BALANCE SHEET AS AT 31 DECEMBER 2006 (continued)

Code	RESOURCES	Note	2006 VND	2005 VND
300	LIABILITIES		227,032,681,833	346,442,905,600
310	Current liabilities		225,957,135,033	314,258,663,936
311	Short-term borrowings	9(a)	174,080,421,477	137,639,777,792
312	Trade accounts payable		39,253,110,930	138,403,871,744
313	Advances from customers		3,494,464,434	1,197,082,112
314	Taxes and other payables to the State	10		
	Budget		3,777,858,135	4,446,302,720
315	Payable to employees		1,545,293,475	2,002,030,592
316	Accrued expenses	11	3,578,205,735	1,764,871,168
319	Other payables	12	227,780,847	28,804,727,808
330	Long-term liabilities		1,075,546,800	32,184,241,664
333	Long-term deposits		40,220,298	
334	Long-term borrowings	9(b)		31,403,974,144
336	Provision for severance allowances		1,035,326,502	780,267,520
400	OWNERS' EQUITY		397,861,747,875	209,729,766,912
410	Capital and reserves		397,861,747,875	209,729,766,912
411	Share capital	13	242,841,600,000	206,336,000,000
412	Share premium	14	113,626,208,349	
416	Different on exchange rate		4,191,373,319	
420	Retained earnings	14	37,202,566,207	3,393,766,912
430	TOTAL RESOURCES		624,894,429,708	556,172,672,512

#### OFF BALANCE SHEET ITEMS AS AT 31 DECEMBER 2006

Included in cash and cash equivalents are balances held in currencies other than US\$ of VND2,623 million (2005: VND5,148 million).

Nguyen Thi Kim Lien Finance Manager

Pang Tee Chiang General Director 30 March 2007

**Form B 02 - DN** 

#### INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

Code	<b>)</b>	Note	2006 VND	2005 VND
01	Calaa			
01	Sales		657,393,976,188	515,243,181,056
02	Less deductions		-15,707,700,873	-8,030,279,680
10	Net sales	16(a)	641,686,275,315	507,212,901,376
11	Cost of sales	17	-516,725,496,558	-394,424,009,216
20	Gross profit		124,960,778,757	112,788,892,160
21	Financial income	16(b)	6,621,487,947	73,804,800
22	Financial expenses	18	-11,820,243,231	-8,532,422,144
24	Selling expenses		-28,296,589,743	-25,618,630,144
25	General and administration	19		
	expenses		-25,301,562,228	-19,257,164,288
30	Operating profit		66,163,871,502	59,454,480,384
40	Net other income	20	7,753,613,661	358,627,840
50	Net accounting profit before tax		73,917,485,163	59,813,108,224
51	Business income tax - current	21(a)	-14,375,890,557	-8,939,284,992
52	Business income tax - deferred	21(b)		
60	Net profit after tax		59,541,594,606	50,873,823,232
			2006 VND	2005 VND
70	Earnings per share	22	2,673 ———	2,666 

Nguyen Thi Kim Lien Finance Manager

Pang Tee Chiang General Director 30 March 2007

The notes on pages 9 to 27 are an integral part of these financial statements.

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006 (Indirect method)

Code		Note	2006 VND	2005 VND
	CASH FLOWS FROM OPERATING ACTIVITIES			
01	Net profit before tax		73,917,485,163	59,813,108,224
•	Adjustments for:		70,017,400,100	00,010,100,224
02	Depreciation		20,634,944,994	15,635,411,968
03	Provisions		3,218,074,668	77,931,520
05	Profits from disposal of fixed assets		-,- : -,- : -,- :	-3,317,248
06	Interest expense		11,820,243,231	7,247,234,560
80	Operating profit before changes in working		,, -, -	, , - ,
	capital		109,590,748,056	82,770,369,024
09	Decrease/(increase) in receivables		18,112,997,061	-159,449,254,912
10	Increase in inventories		-63,561,998,205	-35,454,952,960
11	(Decrease)/increase in payables		-93,817,033,083	108,214,724,608
12	Decrease in prepaid expenses		57,705,984	2,405,131,776
13	Interest paid		-11,622,200,931	-7,247,234,560
14	Business income tax paid		-18,781,494,480	-8,150,224,384
20	Net cash outflows from operating activities		-60,021,275,598	-16,911,441,408
	CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchases of fixed assets		-38,835,612,000	-55,393,978,368
22	Proceeds from disposals of fixed assets		,,- ,	31,553,536
30	Net cash outflows from investing activities		-38,835,612,000	-55,362,424,832
	CASH FLOWS FROM FINANCING ACTIVITIES			
31	Proceeds from issuance of shares		151,297,216,659	
33	Proceeds from borrowings		430,498,651,986	94,176,321,536
34	Repayments of borrowings		-427,900,932,747	- , -,- ,
36	Dividends paid		-54,714,595,311	-24,760,320,000
40	Net cash inflows from financing activities		99,180,340,587	69,416,001,536
50	Net increase in cash and cash equivalents		323,452,989	-2,857,864,704
60	Cash and cash equivalents at beginning of year	3	3,296,051,811	6,107,037,696
70	Cash and cash equivalents at end of year	3	3,619,504,800	3,249,172,992

Nguyen Thi Kim Lien Finance Manager Pang Tee Chiang General Director 30 March 2007

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1 GENERAL INFORMATION

Interfood Shareholding Company (formerly Interfood Processing Industry Ltd.)-Vietnamese name is Công ty Cổ phần Thực phẩm Quốc tế- ("the Company") was established in SR Vietnam for a period of 40 years pursuant to Investment Licence No. 270/GP, dated 16 November 1991. The Company was wholly owned by Trade Ocean Holdings Sdn. Bhd., a company incorporated in Malaysia.

The amended Investment Licence No. 270 CPH/GP dated 9 August 2005 allowed the Company to convert into a shareholding company with foreign owned capital under the name of Interfood Shareholding Company with the total investment capital and charter capital of US\$30,000,000 and US\$13,000,000, respectively. The Company's total number of shares were 13,000,000 with par value of US\$1 per share and held by four founding shareholders.

The amended Investment Licence No. 270 CPH/GPDC2 dated 15 June 2006 allowed the Company to change the par value of its shares from US\$1 per share to VND10,000 per share and the Company's charter capital changed from US\$13,000,000 to VND206,336,000 thousand. As a result, the total shares of the Company changed from 13,000,000 shares with par value of US\$1 per share to 20,633,600 shares with par value of VND10,000 per share.

The amended Investment Licence No. 270 CPH/GCNDC3 dated 23 August 2006 allowed the Company to increase its charter capital to VND242,841,600 thousand. The total shares of the Company increased to 24,284,160 by registering 3,620,560 new shares.

On 17 October 2006, the Company listed the 3,620,560 new shares mentioned above on the Ho Chi Minh City Securities Trading Centre after receiving Listing Licence No. 61/UBCK-GPNY issued by the State Security Commission on 29 September 2006. According to the Listing Licence, the founding shareholders were also allowed to sell 2,108,912 shares held by them to the public. The number of shares listed totalled 5,729,472.

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products and the production of biscuits and snack food, carbonated fruit juice and fruit juice with 5% alcohol content, bottled filtered water and PET bottle.

As at 31 December 2006, the Company had 485 employees (2005: 458 employees).

#### 2 ACCOUNTING SYSTEM AND ACCOUNTING POLICIES

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and prevailing regulations in SR Vietnam. The financial statements have been prepared under the historical cost convention.

The accompanying financial statements are not intended to present the financial position and financial performance and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam. The accounting principles and practices utilised in SR Vietnam may differ from those generally accepted in countries and jurisdictions other than SR Vietnam.

In 2006, the Company adopted the following Vietnamese Accounting Standards, which were issued by the Ministry of Finance:

VAS 18: Provisions, contingent assets and liabilities

VAS 28: Segmental reporting

VAS 30: Earnings per share

The effect of adopting these new Standards is set out in the accounting policies below.

#### 2.2 Fiscal year

The Company's fiscal year is from 1 January to 31 December.

#### 2.3 Currency

The financial statements are prepared in United States dollar (US\$) as approved by The Ministry of Finance in Official Letter No. 550 TC/CDKT dated 5 September 1998.

Transactions arising in currencies other than US\$ are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the income statement.

Monetary assets and liabilities denominated in currencies other than US\$ at the balance sheet date are translated at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising from these translations are recognised in the income statement.

#### 2.4 Form of records applied

The Company uses the general journal form to record its transactions.

#### 2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank, cash in transit, demand deposits and other short-term investments with an original maturity of three months or less.

#### 2.6 Trade receivables

Trade receivables are carried at original invoice amount less an estimate made for doubtful receivables based on a review by management of all outstanding amounts at the year end. Bad debts are written off when identified.

#### 2.7 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined by the weighted average method and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured products, cost includes all direct expenditure and production overheads absorbed based on normal levels of operating activity. Net realisable value is the estimated selling price in the normal course of business, less the estimated costs of completion and selling expenses. Provision is made, where necessary, for obsolete, slow-moving and defective inventory items.

#### 2.8 Fixed assets

#### Tangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets.

#### Depreciation

Fixed assets are depreciated on the straight-line method to write off the cost of the assets over the shorter of their estimated useful lives or the remaining period of the Investment Licence. The principal annual rates used are:

Buildings	15 - 30 years
Machinery and equipment	10 - 15 years
Motor vehicles	6 years
Office equipment	10 years

#### Disposals

Gains and losses on disposals are determined by comparing net disposal proceeds with the carrying amount and are recognised as income or expense in the income statement.

#### 2.9 Leased assets

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

#### 2.10 Borrowing costs

Borrowing costs that are directly attributable to the construction or production of any qualifying assets are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are recognised in the income statement when incurred.

#### 2.11 Revenue recognition

#### (a) Sales of goods

Revenue from the sale of goods is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the likely return of goods.

#### (b) Interest income

Interest income is recognised on an earned basis.

#### 2.12 Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred income tax assets relating to tax loss carry-forwards are recognised to the extent that the realisation of the related tax benefit through future taxable profits is probable.

#### 2.13 Dividend distribution

The Company's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting.

Dividends may be declared and paid based on the estimated earnings of the year to date. Dividends also may be declared and paid in the following year from undistributed earnings as at the balance sheet date based on the approval of shareholders at the Company's Annual General Meeting.

#### 2.14 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

#### 2.15 Provisions

Provisions are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligations. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.16 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Company are entitled to a severance allowance based on their years of service. This will be paid as a lump sum when the employee leaves the Company. A provision for severance allowances is made for the estimated liability for employment termination as a result of services rendered by employees up to the balance sheet date. The provision is calculated on the basis of a half-month's salary for each employee for each year of service with the Company, based on salary levels at the balance sheet date.

#### 2.17 Segmental reporting

The Company identifies its operating segments based on market segments where the risks and returns are different in each of the markets. For all periods presented, the Company operated in three segments: domestic sales, export sales and sales of contract manufactured goods.

#### 3 CASH AND CASH EQUIVALENTS

	2006	2005
	VND	VND
Cash on hand	365,782,518	91,264,000
Cash at bank	3,253,722,282	3,157,908,992
	<u>3,619,504,800</u>	3,249,172,992

**Form B 09 – DN** 

#### 4 TRADE ACCOUNTS RECEIVABLE

_	2006	2005
-	VND	VND
Trade accounts receivable	70 004 F00 174	100 770 000 000
	76,234,596,174	130,776,836,096
Provision for doubtful debts	-1,434,454,191	-317,932,032
	<u>74,800,141,983</u>	130,458,904,064

The trade accounts receivable include an amount of US\$3.9 million (2005: US\$7.4 million) from one customer.

#### 5 OTHER RECEIVABLES

- -	2006 VND	2005 VND
Advances	919,737,423	762,808,320
Deposits and others	174,406,032	137,864,192
	<u>1,094,143,455</u>	900,672,512

#### **6** INVENTORIES

_	2006	2005
_	VND	VND
_		
Goods in transit	18,627,536,718	
Raw materials	79,329,981,222	30,700,669,952
Tools and supplies	329,571,369	
Work in progress	34,911,202,563	35,264,980,992
Finished goods	48,935,495,583	50,919,725,056
Provision for decline in value of inventories	-2,566,483,299	-453,796,352
	179.567.304.156	116.431.579.648

#### 7 OTHER TAXES RECEIVABLE

- -	2006 VND	2005 VND
Advanced payment of business income tax	1,448,204,445	
Other taxes	309,638,331	496,904,704
	1,757,842,776	496,904,704

#### 8 FIXED ASSETS

#### (a) Tangible fixed assets

		Machinery			
		and	Motor	Office	
	Buildings VND	equipment VND	vehicles VND	equipment VND	Total VND
Historical cost					
At 1 January 2006	10,246,296,576	239,111,521,280	6,257,075,712	3,401,099,776	259,015,993,344
Different on exchange rate	147,832,782	3,449,882,710	90,276,609	49,070,807	3,737,062,908
New purchases		17,662,201,263	524,812,095	30,124,971	18,217,138,329
Transferred from					
construction in progress		45,599,432,787			45,599,432,787
At 31 December 2006	10,394,129,358	305,823,038,040	6,872,164,416	3,480,295,554	326,569,627,368
Accumulated depreciation					
At 1 January 2006	2,902,988,800	67,707,952,128	4,082,246,656	1,613,293,568	76,306,481,152
Different on exchange rate	41,884,100	976,885,146	58,898,342	23,276,476	1,100,944,064
Charge for the year	408,933,198	19,112,112,414	767,856,690	346,042,692	20,634,944,994
At 31 December 2006	3,353,806,098	87,796,949,688	4,909,001,688	1,982,612,736	98,042,370,210
Net book value					
At 1 January 2006	7,343,307,776	171,403,569,152	2,174,829,056	1,787,806,208	182,709,512,192
At 31 December 2006	7,040,323,260	218,026,088,352	1,963,162,728	1,497,682,818	228,527,257,158

As at 31 December 2006, fixed assets with a carrying value of US\$6,681,130 (2005: US\$8,939,407) have been pledged with banks as security for short-term borrowings granted to the Company by Vietcombank Dong Nai (Note 9(a)).

Total borrowing cost that has been capitalised during the year is US\$50,194 (2005: US\$107,812). The average interest rate used to determine the amount of borrowing cost capitalised is 6.9% per annum (2005: 5.93%).

Included in machinery and equipment is the biscuit production line with historical cost of US\$2,347,508 and net book value, as at 31 December 2006, of US\$1,321,225 being used by Ava Food Industries Ltd. for the production of biscuit products as part of the processing contract the Company entered into with Ava Food Industries Ltd.

Historical cost of fully depreciated fixed assets as at 31 December 2006 was US\$158,152 (2005: Nil).

#### **8 FIXED ASSETS (continued)**

#### (b) Construction in progress

_	2006	2005
-	VND	VND
_		
At 1 January	25,258,256,384	
Different on exchange rate	364,424,188	
Additions	20,618,473,671	49,664,932,352
Transferred to tangible fixed assets	-45,599,432,787	-24,406,675,968
At 31 December	<u>641,721,456</u>	25,258,256,384

Construction in progress completed and transferred to tangible fixed assets during the year was mainly related to the PET bottle production line.

#### 9 BORROWINGS

#### (a) Short-term borrowings

		2006 VND	2005 VND
Loans from Vietcombank Dong Nai Loans from ANZ Bank Current portion of long-term loan	(i) (ii)	143,811,813,456 30,268,608,021	110,759,434,752 11,008,327,168 15,872,015,872
		174,080,421,477	137,639,777,792
(i) Loans from Vietcombank Dong Nai			
		2006 VND	2005 VND
Denominated in US\$ Denominated in VND		69,287,384,997 74,524,428,459 <b>143,811,813,456</b>	44,509,436,928 66,249,997,824 <b>110,759,434,752</b>

The Company has short-term credit facilities of US\$9,000,000 from Vietcombank Dong Nai. Total short term borrowings include secured liabilities of US\$6,932,352 (2005: US\$6,978,290). The borrowings are secured by the factory building, machinery and equipment and processing line plus the insured amounts on these properties.

The interest rates for the year ranged from 6.4% to 7.3% per annum (2005: ranged from 5.2% to 6.0% per annum) on drawdowns in US\$, and 9.6% per annum (2005: 9.96% per annum) on drawdowns in VND.

**Form B 09 - DN** 

#### 9 BORROWINGS (continued)

### (a) Short-term borrowings (continued)

#### (ii) Loans from ANZ Bank

	2006 VND	2005 VND
Denominated in US\$	28,369,962,000	
Denominated in VND	1,898,646,021	11,008,327,168
	<u>30,268,608,021</u>	11,008,327,168

The Company has short-term credit facilities of US\$2,000,000 from ANZ Bank. Interest is charged at SIBOR plus 1.5% per annum for drawndowns in US\$, and at VNIBOR plus 1.5% per annum for drawndowns in VND. In respect of the loans, there is a set-off arrangement over all of the Company's bank accounts with the Bank.

#### (b) Long-term borrowings

	2006 VND	2005 VND
Long-term loan Less: Amount due within one year	,	275,990,016 872,015,872
	31.	403.974.144

The Company had a three-year bank loan facility of US\$3,000,000 with Vietcombank Dong Nai. Interest was charged at a rate of 5.93% per annum. The loan was fully repaid in August 2006.

#### 10 TAXES AND OTHER PAYABLES TO THE STATE BUDGET

	2006 VND	2005 VND
Business income tax - current VAT output payable	3,021,851,781	2,915,337,216 1,494,634,496
Import duties	704,740,770	
Personal income tax	51,265,584	36,331,008
	3,777,858,135	4,446,302,720

**Form B 09 - DN** 

#### 11 ACCRUED EXPENSES

	MOONGED EXILENCES		
		2006 VND	2005 VND
	Transportation Utilities Interest expense	2,239,504,191 426,145,167 198,042,300	908,894,208 281,664,512
	Others	714,514,077	574,312,448
		3,578,205,735	<u>1,764,871,168</u>
12	OTHER PAYABLES		
		2006 VND	2005 VND
	Dividends payable Trade Union, Social and Health Insurance Others	227,780,847	28,569,600,000 140,483,072 94,644,736
		227,780,847	28,804,727,808
13	PAID-IN CAPITAL		
		Number of shares	Ordinary shares VND
	At 1 January 2006 Nominal value of shares issued during the year	20,633,600 3,650,560	206,336,000,000 36,505,600,000
	At 31 December 2006	24,284,160	242,841,600,000
		2006 Ordinary shares	2005 Ordinary shares
	Number of shares registered	24,284,160	20,633,600
	Number of shares issued and existing	24,284,160	20,633,600

In accordance with Decree 144/2003/ND-CP on Securities and Stock Exchange issued by the Vietnamese Government, listed shares must have par value at VND10,000. As a result, par value of the Company's shares was changed from US\$1 to VND10,000 upon listing and the total number of ordinary shares the Company issued prior to 1 January 2006 changed from 13,000,000 to 20,633,600. Shares issued during 2006 were at par value of VND10,000 per share.

#### 14 MOVEMENTS IN OWNERS' EQUITY

	Share capital US\$	Share premium US\$	Retained earnings US\$	Total US\$
At 1 January 2005	179.424.600.000	-	30.983.244.535	210.407.844.535
Reinvestment of retained earnings	25.395.200.000		-25.395.200.000	-
Profit for the year			50.873.823.232	50.873.823.232
Dividends paid			-24,760,320,000	-24,760,320,000
Dividends declared			-28,569,600,000	-28,569,600,000
Different on exchange Rate	1.516.200.000		261,819,145	1,778,019,145
At 31 December 2005	206.336.000.000		3,393,766,912	209,729,766,912
Capital increase during the year	36,505,600,000	113,626,208,349		150,131,808,349
Profit for the year			59,541,594,606	59,541,594,606
Dividends paid			-25,732,795,311	-25,732,795,311
Different on exchange Rate			4,191,373,319	4,191,373,319
At 31 December 2006	242,841,600,000	113,626,208,349	41,393,939,526	397,861,747,875

#### 15 DIVIDENDS

On 5 June 2006, the Company's Board of Management declared interim dividends of US\$1,598,211 payable to the founding shareholders. The dividends were paid in December 2006.

Final dividends of US\$1,407,187 were proposed by the Board of Management on 14 December 2006. The final dividends require approval of the shareholders in the Company's Annual General Meeting to be held in 2007. Accordingly, the final dividends are not recognised in these financial statements.

#### 16 REVENUE

#### (a) Net sales

	2006 VND	2005 VND
Sales		
Domestic	419,356,937,097	333,770,446,848
Export	52,875,539,091	47,862,142,976
Contract manufactured goods	185,161,500,000	133,610,591,232
	657,393,976,188	<u>515,243,181,056</u>
Sales deductions		
Sales discounts	-15,436,173,609	-7,733,949,440
Sales returns	-271,527,264	-296,330,240
	-15,707,700,873	-8,030,279,680
	641,686,275,315	507,212,901,376

**Form B 09 - DN** 

#### **REVENUE** (continued) 16

#### **Financial income** (b)

		2006 VND	2005 VND
	Interest income from bank deposits	282,459,843	73,804,800
	Interest income from loan to a related party	5,785,314,714	
	Foreign exchange gains	553,713,390	
		6,621,487,947	73,804,800
17	COST OF SALES		
		2006 VND	2005 VND
	Raw materials	453,399,522,912	341,899,815,424
	Labour costs	12,182,032,701	11,865,034,240
	Depreciation expense	19,521,061,713	14,831,003,136
	Other expenses	31,622,879,232	25,828,156,416
		<u>516,725,496,558</u>	394,424,009,216
18	FINANCIAL EXPENSES		

	2006 VND	2005 VND
Interest expense Foreign exchange losses	11,820,243,231	7,247,234,560 1,285,187,584
	11,820,243,231	8,532,422,144

#### 19 **GENERAL AND ADMINISTRATION EXPENSES**

The following items have been included in general and administration expenses:

	2006 VND	2005 VND
Depreciation of tangible fixed assets	981,130,536	726,461,440
Staff costs	9,227,821,221	7,705,348,096
Doubtful debts charge in the year	391,785,633	

#### 20 NET OTHER INCOME

		2006 VND	2005 VND
Other income			
Business income tax refund	(i)	6,359,366,435	
Different on exchange Rate		87,345,157	
Sundry income		2,133,688,419	1,918,845,440
		8,580,400,011	1,918,845,440
Other expenses			
Sundry expenses		-826,786,350	-1,560,217,600
Net other income		7,753,613,661	358,627,840

(i) Business income tax refund of US\$400,392 was granted and received, in cash, from the tax authority in 2006 as a result of the Company reinvesting its retained earnings of a total amount of US\$4.3 million in 2001 (US\$2.9 million) and in 2002 (US\$1.4 million). Due to the required period of three years for the reinvestment of the retained earnings before the refunds can be considered, the Company only recognised the tax refund in the year it received the approval from the Ministry of Finance after the required three year period.

#### 21 TAXATION

#### (a) Provision for business income tax

The Company was granted a business income tax ("BIT") rate of 15% for a period of 12 years from 1994, the first year it commenced commercial operations. A BIT rate of 25% is applied from 2006 onwards.

According to Decree No. 164/2003/NĐ-CP dated 22 December 2003 issued by the Office of the Prime Minister, the Company is entitled to tax incentives in relation to the relocation of its business activities out of an urban area. In 2006, the Company relocated one of its production lines from Bien Hoa City to Tam Phuoc Industrial Zone, Long Thanh District. As a result, income derived from this line is exempt from BIT for two years and a reduction of 50% for the following two years. Also stated in this Decree, the Company is entitled to tax incentives in relation to investments made in new production lines. The tax incentives include one year of exemption from BIT and a reduction of 50% for the following four years applied to income derived from the new production lines.

In accordance to Letter No. 11924/TC-CST dated 20 October 2004 issued by the Ministry of Finance, the Company is entitled to a 50% reduction for two years after listing its shares in Ho Chi Minh City Securities Trading Centre. The Company is in the process of registering with the tax authority to apply the incentives commencing from 2007. The registration has not been completed at the date of this report.

#### 21 TAXATION (continued)

#### (a) Provision for business income tax (continued)

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the tax rate of 25% as regulated in the Investment Licence of the Company is as follows:

	2006 VND	2005 VND
Net accounting profit before tax	73,917,485,163	59,813,108,224
Tax calculated at a rate of 25% (2005: 15%)	18,479,375,316	8,971,965,440
Effect of:		
Income not subject to tax	-4,904,815,428	-40,410,112
Expenses not deductible for tax purposes	801,330,669	7,729,664
Business income tax charge	14,375,890,557	8,939,284,992

The business income tax charge for the year is based on estimated taxable income and is subject to review and possible adjustment by the tax authorities.

#### (b) Deferred income tax

No deferred income tax assets or liabilities were recognised as there were no major temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The Company's effective BIT rate for 2007 is insignificant due to the given tax incentives, therefore any deferred tax assets or liabilities relating to temporary differences identified in the year would not have a material impact on the Company's financial statements.

#### 22 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year:

	2006 VND	2005 VND
Net profit attributable to shareholders Weighted average number of ordinary shares in	59,541,594,606	50,873,823,232
issue	22,306,773	19,046,400
Basic earnings per share	2,669	2,671

#### 23 RELATED PARTY TRANSACTIONS

The Company is controlled by Trade Ocean Holdings Sdn. Bhd., a company incorporated in Malaysia which owns 57% of the Company's share capital as at 31 December 2006.

Other related parties that the Company conducted business with during the year included:

- Ava Food Industries Ltd., a company incorporated in Vietnam and is wholly owned by the Company's Chairman and General Director.
- Interfood Processing Industry (Can Tho) Ltd., a company incorporated in Vietnam and is wholly owned by the Company's Chairman and General Director.
- Trade Ocean Exporters Sdn. Bhd., a company incorporated in Malaysia and is controlled by Trade Ocean Holdings Sdn. Bhd.
- Wonderfarm Biscuits & Confectionery Sdn. Bhd., a company incorporated in Malaysia and is controlled by the Company's Chairman and General Director.

#### (a) Related party transactions

During the year, the following transactions were carried out with related parties:

#### i) Loans to Ava Food Industries Ltd.

	2006 VND	2005 VND
Opening balance Loans granted in the year	48,060,180,819 79,398,812,997	3,915,939,840 63,684,177,920
Interest charged in the year Repayments received in the year	5,785,314,714 -60,800,193,675	-20,223,483,392
Closing balance	72,444,114,855	47,376,634,368

In 2006, the Company formalised the amounts it advanced to Ava Food Industries Ltd. into a loan facility of US\$4,000,000 charging interest at a rate of 9.6% per annum. Drawdown amounts that exceeded the facility limit are subject to the same interest rate. The total outstanding amount as at 31 December 2006 is unconditionally and irrevocably guaranteed by the Company's Chairman and General Director.

#### 23 RELATED PARTY (continued)

#### (a) Related party transactions (continued)

#### ii) Purchases of goods and services from Ava Food Industries Ltd.

	2006 VND	2005 VND
Office, warehouse and workshop rentals	6,709,093,488	-
Materials purchased and processing fees charged	18,961,020,630	-
	<u>25,670,114,118</u>	

#### iii) Advances to Interfood Processing Industry (Can Tho) Ltd.

	2006 VND	2005 VND
Opening balance Advances made during the year Repayments received during the year	1,213,725,582 15,732,303,201 -1,219,811,760	1,196,463,104
Closing balance	15,726,217,023	1,196,463,104

Advances to Interfood Processing Industry (Can Tho) Ltd. are interest free and have no fixed terms of repayment. The amounts advanced are unconditionally and irrevocably guaranteed by the Company's Chairman and General Director.

#### iv) Dividends paid

	2006 VND	2005 VND
Trade Ocean Holdings Sdn. Bhd.	36,869,196,870	16,684,646,400
Founding shareholders/Company's directors	17,845,398,441	8,075,673,600

#### v) Others

	2006	2005
	US\$	US\$
Repayments received from advances made to:		
Trade Ocean Exporters Sdn. Bhd.	1,420,768,341	6,928,128,000
Wonderfarm Biscuits & Confectionery Sdn. Bhd.	14,537,576,799	

#### 23 RELATED PARTY (continued)

#### (a) Related party transactions (continued)

#### vi) Compensation of key management

		2006 VND	2005 VND
	Gross salaries and other benefits	1,492,095,771	1,268,220,416
(b)	Year end balances with related parties		
		2006 VND	2005 VND
	Receivables		
	Trade Ocean Exporters Sdn. Bhd.		1,400,561,152
	Wonderfarm Biscuits & Confectionery Sdn. Bhd.		14,330,812,928
	Ava Food Industries Ltd.	72,444,114,855	47,376,634,368
	Interfood Processing Industry (Can Tho) Ltd.	15,726,217,023	1,196,463,104
		88.170.331.878	64.304.471.552

#### 24 SEGMENTAL INFORMATION

At 31 December 2006, management has determined reportable segments; namely domestic sales, export sales and sales of contract manufactured goods. The Company analyses segment revenue and cost of revenue.

The segment results for the year ended 31 December 2006 are as follows:

	Domestic VND	Export VND	goods VND	Total VND
Sales revenue	403,649,236,224	52,875,539,091	185,161,500,000	641,686,275,315
Cost of sales	-315,265,002,561	-41,295,796,497	-160,164,697,500	-516,725,496,558
Gross profit	88,384,233,663	11,579,742,594	24,996,802,500	124,960,778,757

Contract manufactured goods are for sales outside Vietnam.

#### 24 SEGMENTAL INFORMATION (continued)

The segment results for the year ended 31 December 2005 are as follows:

	Domestic VND	Export VND	Contract manufacture d goods VND	Total VND
Sales revenue	325,740,167,168	47,862,142,976	133,610,591,232	507,212,901,376
Cost of sales	-243,131,327,488	-35,719,523,328	-115,573,158,400	-394,424,009,216
Gross profit	82,608,839,680	12,142,619,648	18,037,432,832	112,788,892,160

Contract manufactured goods are for sales outside Vietnam.

#### 25 COMMITMENTS UNDER OPERATING LEASES

The future minimum lease payments under non-cancellable operating leases are as follows:

			Property
	_	2006	2005
_		VND	VND
-			
-	Within 1 year	6,396,927,300	6,126,401,536
-	Between 1 and 5 years	24,940,529,505	24,505,622,016
_	Over 5 years	28,272,389,940	33,996,681,216
_			
_	Total minimum payments		
_		<u>59,609,846,745</u>	64,628,704,768

Operating lease commitments represent land, office, warehouse and workshop rentals for the Company's factories and branches.

#### 26 CAPITAL COMMITMENTS

Capital expenditure contracted for at the balance sheet date but not recognised in the financial statements is as follows:

	2006 VND	2005 VND
Property, plant and equipment	454,515,129	

#### 27 OTHER COMMITMENTS

	2006 VND	2005 VND
Purchase commitments	15,539,397,120	

#### **28 CONTINGENT ASSETS**

On 5 March 2007, the Board of Management passed a resolution for the Company to acquire 90% shareholding in Ava Food Industries Ltd., a company under the common ownership of the Company's Chairman and General Director. The outcome of the negotiation will be submitted to the shareholders for approval in the Company's Annual General Meeting to be held on 25 April 2007.

#### 29 SUBSEQUENT EVENTS

On 5 March 2007, the Board of Management passed a resolution for the Company to acquire 90% shareholding in Ava Food Industries Ltd., a company under the common ownership of the Company's Chairman and General Director. The outcome of the negotiation will be submitted to the shareholders for approval in the Company's Annual General Meeting to be held on 25 April 2007.

#### 30 COMPARATIVE FIGURES

Certain comparative figures in the financial statements have been reclassified to conform with the current year's presentation.